

## 2024 Houston Livestock Show and Rodeo ${ }^{\text {M }}$ Economic Impact Study Attachments <br> ECONOMIC ANALYTICS CONSULTING, LLC MAY 29, 2024

## Economic Impact Study

## Attachments

Economic Analytics Consulting, LLC, on behalf of the Houston Livestock Show and Rodeo, Inc., conducted surveys to quantify the economic impact and economic activity generated by the 2024 Houston Livestock Show and Rodeo (the "Rodeo"). We also quantified the Rodeo's affect on taxes and jobs supported in the Houston economy. Our results are summarized in the main section of the report. The following pages provide more information for each of the survey groups.

The information for each survey group is divided between economic impact and economic activity:

- Attachment A summarizes the economic impact and
- Attachment B summarizes the economic activity.



Attachment A: Economic Impact Summary Forms

## Houston Livestock Show and Rodeo

Economic Impact Study - 2024
Economic Impact Summary

Economic Impact - 2024 Houston Livestock Show and Rodeo

| Spending Category | SPENDING EFFECTS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Direct |  | Indirect |  | Induced |  | Total |
| Lodging | \$ | 48,680,816 | \$ | 21,156,683 | \$ | 25,976,084 | \$ | 95,813,583 |
| Food \& Beverage | \$ | 44,081,749 | \$ | 19,140,295 | \$ | 33,378,700 | \$ | 96,600,745 |
| Shopping / Merchandise | \$ | 28,359,401 | \$ | 8,396,842 | \$ | 7,743,782 | \$ | 44,500,025 |
| Entertainment | \$ | 4,435,967 | \$ | 2,553,780 | \$ | 2,743,151 | \$ | 9,732,897 |
| Farm and Ranch Related | \$ | 12,077,087 | \$ | 4,285,899 | \$ | 4,899,748 | \$ | 21,262,734 |
| Ground Transportation | \$ | 6,981,741 | \$ | 3,949,497 | \$ | 3,288,435 | \$ | 14,219,673 |
| Event Spending | \$ | 34,789,974 | \$ | 3,746,649 | \$ | 5,752,732 | \$ | 44,289,354 |
| Total | \$ | 179,406,734 | \$ | 63,229,645 | \$ | 83,782,632 | \$ | 326,419,011 |

Fiscal Effects from Economic Impact - 2024 Houston Livestock Show and Rodeo

|  | FISCAL EFFECTS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Direct |  | Indirect |  | Induced |  | Total |  |
| Lodging | \$ | 7,302,122 |  |  |  |  |  |  |
| Food \& Beverage | \$ | 3,195,927 |  |  |  |  |  |  |
| Shopping / Merchandise | \$ | 2,056,057 |  |  |  |  |  |  |
| Entertainment | \$ | 321,608 |  |  |  |  |  |  |
| Farm and Ranch Related | \$ | 875,589 |  |  |  |  |  |  |
| Ground Transportation | \$ | 506,176 |  |  |  |  |  |  |
| Event Spending | \$ | 858,946 |  |  |  |  |  |  |
| Total | \$ | 15,116,424 | \$ | 519,614 | \$ | 2,643,450 | \$ | 18,279,488 |
|  | EMPLOYMENT EFFECTS |  |  |  |  |  |  |  |
| Jobs Supported |  | 3,538 |  | 1,658 |  | 497 |  | 5,694 |

Houston Livestock Show and Rodeo
Economic Impact Study - 2024
Direct Impact - Summary of Economic Impact Statements

|  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Spending Summary Category | Total |  |
| :---: | :---: | :---: |
| Lodging | s | 48,680,816 |
| Food \& Beverage | s | 44,081,749 |
| Entertainment | s | 4,435,967 |
| Shopping / Merchandise | s | 28,359,401 |
| Farm and Ranch Related | s | 12,077,087 |
| Ground Transportation | s | 6,981,741 |
| Event Spending | s | 11,847,528 |
| Total | s | 156,464,288 |

# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Agricultural Mechanical Contestants Economic Impact 

Category:
Category Description:

Agricultural Mechanical Contestants
Participants in the Ag Mechanical competition, related FFA Instructors or 4-H Agents and their friends and family

| Total Unique Registered Projects | 462 |
| :--- | ---: |
| Average people per Registered Projects | 11.74 |
| Total Attendees | 5,425 |
| Total Attendees Surveyed | 1,509 |
| Total Surveyed as a $\%$ of Unique Entries | $27.8 \%$ |


|  |  | Visitors |  |
| :--- | :---: | :---: | :---: |
| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| Greater Houston | $17.4 \%$ | 946 | 0 |
| Texas but outside Greater Houston | $80.1 \%$ | 4,343 | 4,343 |
| U.S. but outside Texas | $2.5 \%$ | 137 | 137 |
| International | $0.0 \%$ | 0 | 0 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{5 , 4 2 5}$ | $\mathbf{4 , 4 8 0}$ |
|  |  | Lodging |  |


| Origin | Visitors | Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | N/A | 0 |
| Visitors | 4,480 | $85.5 \%$ | 3,828 |
| Total | $\mathbf{4 , 4 8 0}$ | $\mathbf{8 5 . 5 \%}$ | $\mathbf{3 , 8 2 8}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 94.7\% | 3,624 | \$ | 59.31 | 2.76 | 2.39 | 4,173 |
| RV/Camper | 1.0\% | 37 | \$ | - | - | - | - |
| Friend's/Family's Home | 0.7\% | 27 |  |  | 1.50 | 1.25 | 32 |
| Peer-to-Peer | 3.7\% | 140 | \$ | 28.21 | 2.24 | 4.80 | 65 |
| Other | 0.0\% | - | \$ | - | - | - | - |
| Total | 100.0\% | 3,828 | \$ | 58.15 | 2.70 | 2.47 | 4,271 |
| Paid Lodging Sub-Total |  | 3,765 | \$ | 58.15 | 2.74 | 2.48 | 4,239 |


| Lodging | On-Grounds | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 3,765 |  |  |  |
| Average nightly rate per person |  | \$ | 58.15 |  |  |
| Average length of stay (nights) |  |  | 2.74 |  |  |
| Total Lodging Spending | N/A | \$ | 599,084 | \$ | 599,084 |

Daily Expenditures

| Food \& Beverage (Including Alcohol) |  | On-Grounds (Total Spending) |  |  |  | Off-Grounds |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  |  |  |  | 4,480 |  |  |  |  |
| Average daily spending |  |  |  |  |  | \$ 35.47 |  |  |  |  |
| Average length of stay (days) |  |  |  |  |  | 4.71 |  |  |  |  |
| Total Food \& Beverage |  |  | \$ | 261,129 |  |  | \$ | 747,888 | \$ | 1,009,018 |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-Food Spending |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Visitors |  | 4,480 |  |  |  | 4,480 |  |  | 4,480 |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  | \$ | 10.70 |  |  |  |  |
| Shopping/Merchandise | \$ | 50.66 |  |  | \$ | 32.47 |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$ | 0.41 |  |  | \$ | 2.09 |  |  |  |  |
| Fuel for Personal or Rental Cars |  | \$ ${ }^{\text {S }}$ |  |  |  | 46.37 |  |  |  |  |
| Total Non-Food Spending Per Person |  |  |  |  |  |  | \$ | 91.62 | \$ | 142.69 |
| Total Non-Food Spending |  | \$ 228,776 |  |  |  |  | \$ | 410,452 | \$ | 639,228 |
|  |  |  |  |  |  |  |  |  |  |  |
| Exhibitor Spending |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Agricultural Mechanical Teams |  | 462 |  |  |  | 462 |  |  |  |  |
| Supplies | \$ | 42 |  |  | \$ | 258 |  |  |  |  |
| Other 1 | \$ | 3 |  |  | \$ | 20 |  |  |  |  |
| Other 2 | \$ | 1 |  |  | \$ | 13 |  |  |  |  |
| Total Spending per Team |  |  | \$ | 46 |  |  | \$ | 291 | \$ | 337 |
| Total Exhibitor Spending |  |  | \$ | 21,287 |  |  | \$ | 134,349 | \$ | 155,636 |
| Summary |  |  |  |  |  |  |  |  |  |  |
| Category |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Lodging |  | N/A |  |  |  | \$ 599,084 |  |  | \$ | 599,084 |
| Food \& Beverage |  | \$ 261,129 |  |  |  |  | \$ | 747,888 | \$ | 1,009,018 |
| Non-Food Spending |  | \$ 250,063 |  |  |  |  | \$ | 544,801 | \$ | 794,864 |
| Total Direct Spending |  | \$ 511,193 |  |  |  |  | \$ | 1,891,773 | \$ | 2,402,966 |

# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 <br> Direct Impact - Commercial Exhibitors <br> Economic Impact 

Category:
Category Description:

Commercial Exhibitors
Commercial exhibitors with an on-site presence at the Rodeo, including their employees, friends and family.
Number of People

|  |  |
| :--- | ---: |
| Total Unique Registered Exhibitors | 230 |
| Average people with Exhibitors | 15.25 |
| Total Attendees | 3,508 |
| Total Attendees Surveyed | 1,050 |
| Total Surveyed as a \% of Unique Entries | $29.9 \%$ |


|  |  | Visitors |  |
| :--- | :---: | :---: | :---: |
| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| Greater Houston | $43.1 \%$ | 1,513 | 0 |
| Texas but outside Greater Houston | $29.0 \%$ | 1,016 | 1,016 |
| U.S. but outside Texas | $22.6 \%$ | 792 | 792 |
| International | $5.3 \%$ | 187 | 187 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{3 , 5 0 8}$ | $\mathbf{1 , 9 9 5}$ |
|  |  | Lodging |  |
|  |  |  |  |
|  |  | Visitors in | Lodging in Greater Visitors in Lodging |
| Origin |  | Houston |  |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  | Average Nightly <br> Rate per Person | Average Nights | People per Room |  | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 15.0\% | 256 | \$ | 67.60 | 19.10 | 2.10 |  | 2,326 |
| RV/Camper | 10.2\% | 176 | \$ | 26.66 | 23.76 | 2.65 |  | 1,577 |
| Friend's/Family's Home | 3.1\% | 53 |  |  | 9.53 | 2.33 |  | 215 |
| Peer-to-Peer | 67.8\% | 1,162 | \$ | 96.40 | 27.00 | 2.80 |  | 11,200 |
| Other | 3.9\% | 67 | \$ | 69.79 | 10.21 | 1.17 |  | 584 |
| Total | 100.0\% | 1,714 | \$ | 83.52 | 24.29 | 2.60 |  | 15,903 |
| Paid Lodging Sub-Total |  | 1,661 | \$ | 83.52 | 24.76 | 2.61 |  | 15,688 |
| Lodging |  |  |  | On-Grounds |  | Off-Grounds |  | Total |
| Visitors in Paid Lodging in Greater Houston |  |  |  |  |  | 1,661 |  |  |
| Average nightly rate per person |  |  |  |  |  | \$ 83.52 |  |  |
| Average length of stay (nights) |  |  |  |  |  | 24.76 |  |  |
| Total Lodging Spending |  |  | N/A |  |  | \$ 3,435,114 | \$ | 3,435,114 |



## Houston Livestock Show and Rodeo

## Economic Impact Study - 2024

Direct Impact - Concert
Economic Impact

Category:
Category Description:

Concert
Concerts performers

## Number of People

| Total Bands | 78 |
| :--- | ---: |
| Average party size | 14.35 |
| Total Attendees | 1,119 |
| Total Attendees Surveyed | 1,119 |
| Total Surveyed as a $\%$ of Unique Entries | $100.0 \%$ |

## Visitors

| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | 13\% | 149 | 0 |  |  |  |
| Texas but outside Greater Houston | 22\% | 244 | 244 |  |  |  |
| U.S. but outside Texas | 65\% | 726 | 726 |  |  |  |
| Total | 100\% | 1119 | 970 |  |  |  |
| Lodging |  |  |  |  |  |  |
| Origin | Visitors | \% in Lodging | Visitors in Lodging |  |  |  |
| Greater Houston | 0 | N/A | 0 |  |  |  |
| Visitors | 970 | 83\% | 801 |  |  |  |
| Total | 970 | 83\% | 801 |  |  |  |
| Where Visitors Stay | \% in Each <br> Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person | Average Nights | People per Room | Room Nights |
| Hotel/Motel | 100\% | 801 | 436.61 | 2.05 | 1.70 | 437 |
| RV/Camper |  | - | \$ - | - | - | - |
| Friend's/Family's Home |  | - | \$ - | - | - | - |
| Peer-to-Peer |  | - | \$ | - | - | - |
| Other |  | - | \$ | - | - | - |
| Total | 100\% | 801 | \$ 436.61 | 2.05 | 1.70 | 437 |
| Paid Lodging Sub-Total |  | 801 | \$ 436.61 | 2.05 | 1.70 | 437 |


| Lodging | On-Grounds | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 801 |  |  |  |
| Average nightly rate per person |  | \$ | 436.61 |  |  |
| Average length of stay (nights) |  |  | 2.05 |  |  |
| Total Lodging Spending | N/A | \$ | 717,275 | \$ | 717,275 |


| Food \& Beverage (Including Alcohol) |  | On-Grounds (Total Spending) |  |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  |  |  | 970 |  |  |  |
| Average daily spending |  |  |  |  | \$ 166.51 |  |  |  |
| Average length of stay (days) |  |  |  |  | 1.80 |  |  |  |
| Total Food \& Beverage |  |  | \$ | - | \$ | 291,054 | \$ | 291,054 |
|  |  |  |  |  |  |  |  |  |
| Non-Food Spending |  | On-Grounds |  |  | Off-Grounds |  |  | Total |
| Visitors |  |  |  | 970 | 970 |  |  |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  |  |  |  |  |
| Non-Livestock Shopping | \$ | 49 |  |  |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |  |  |  |  |  |  |  |  |
| Fuel for Personal or Rental Cars |  |  |  |  |  |  |  |  |
| Other Purchases |  |  |  |  |  |  |  |  |
| Large Items Purchased (over \$2,000) |  |  |  |  |  |  |  |  |
| Total Non-Food Spending Per Person | \$ | 49 | \$ | 48,000 | \$ | - |  |  |
| Total Non-Food Spending |  |  | \$ | 48,000 | \$ | - | \$ | 48,000 |

Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  |  | \$ | 717,275 | \$ | 717,275 |
| Food \& Beverage |  |  | \$ | 291,054 | \$ | 291,054 |
| Non-Food Spending | \$ | 48,000 | \$ | - | \$ | 48,000 |
| Total Direct Spending | \$ | 48,000 | \$ | 1,008,329 | \$ | 1,056,329 |

# Houston Livestock Show and Rodeo 

Economic Impact Study - 2024
Direct Impact - HLSR Contractors Economic Impact

Category:
Category Description: Contractors hired to produce the Rodeo.

|  |  |
| :--- | ---: |
|  |  |
| Total People | 653 |
| Average party size | 1.09 |
| Total Attendees | 715 |
| Total Attendees Surveyed | 715 |
| Total Surveyed as a \% of Unique Entries | $100.0 \%$ |


\left.|  | Visitors |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Percent of |  |
| Attendees |  |  |$\right)$


| Lodging | On-Grounds |  | ounds |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 166 |  |  |  |
| Average nightly rate per person |  | \$ 155.70 |  |  |  |
| Average length of stay (nights) |  | 48.08 |  |  |  |
| Total Lodging Spending | N/A | \$ | 1,112,714 | \$ | 1,112,714 |

Daily Expenditures


# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Horse Show Exhibitors Economic Impact 

Category:
Category Description:

Horse Show Exhibitors
Exhibitors in the Horse Show, related employees and their friends or family.

Number of People

|  |  |
| :--- | ---: |
| Total Unique Registered Exhibitors | 1,338 |
| Average party size (inclusive of registrants) | 4.94 |
| Total Attendees | 6,606 |
| Total Attendees Surveyed | 706 |
| Total Surveyed as a \% of Unique Entries | $10.7 \%$ |

## Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $37.5 \%$ | 2,480 | 0 |
| Texas but outside Greater Houston | $53.4 \%$ | 3,525 | 3,525 |
| U.S. but outside Texas | $9.1 \%$ | 601 | 601 |
| International | $0.0 \%$ | 0 | 0 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{6 , 6 0 6}$ | $\mathbf{4 , 1 2 6}$ |

Lodging

| Origin | Visitors | \% in <br> Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | $\mathrm{~N} / \mathrm{A}$ | 0 |
| Visitors | 4,126 | $85.6 \%$ | 3,530 |
| Total | $\mathbf{4 , 1 2 6}$ | $\mathbf{8 5 . 6 \%}$ | $\mathbf{3 , 5 3 0}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 54.3\% | 1,916 | \$ | 120.00 | 2.90 | 2.41 | 2,302 |
| RV/Camper | 5.0\% | 177 | \$ | 30.00 | 1.33 | 3.00 | 79 |
| Friend's/Family's Home | 0.5\% | 18 | \$ | - | - | 2.00 | - |
| Peer-to-Peer | 39.2\% | 1,384 | \$ | 134.70 | 3.32 | 2.65 | 1,736 |
| Other | 1.0\% | 35 | \$ | - | 4.00 | 2.00 | 71 |
| Total | 100.0\% | 3,530 | \$ | 121.26 | 2.98 | 2.53 | 4,188 |
| Paid Lodging Sub-Total |  | 3,477 | \$ | 121.26 | 2.99 | 2.54 | 4,117 |


| Lodging | On-Grounds |  | rounds |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 3,477 |  |  |  |
| Average nightly rate per person |  | \$ 121.26 |  |  |  |
| Average length of stay (nights) |  | 2.99 |  |  |  |
| Total Lodging Spending | N/A | \$ | 1,259,447 | \$ | 1,259,447 |



| Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| Lodging |  |  | \$ | 1,259,447 | \$ | 1,259,447 |
| Food \& Beverage | \$ | 440,857 | \$ | 558,237 | \$ | 999,093 |
| Non-Food Spending | \$ | 114,389 | \$ | 3,157,421 | \$ | 3,271,810 |
| Total Direct Spending | \$ | 555,246 | \$ | 4,975,105 | \$ | 5,530,350 |

# Houston Livestock Show and Rodeo Economic Impact Study - 2024 <br> <br> Direct Impact - International Week Attendees <br> <br> Direct Impact - International Week Attendees <br> Economic Impact 

Category:
Category Description:

International Week Attendees
Attendees that registered for the International Room hosted by HLSR during International Week.

## Number of People

|  |  |
| :--- | :--- |
| Total Unique Registered Attendees | 2,819 |
| Total Attendees Surveyed | 1,598 |
| Total Surver |  |

Total Surveyed as a \% of Unique Entries $\quad 56.7 \%$

Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $0.0 \%$ | 0 | 0 |
| Texas but outside Greater Houston | $0.0 \%$ | 0 | 0 |
| U.S. but outside Texas | $0.0 \%$ | 0 | 0 |
| International | $100.0 \%$ | 2,819 | 2,819 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{2 , 8 1 9}$ | $\mathbf{2 , 8 1 9}$ |
| Lodging |  |  |  |


| Origin | Visitors | \% in <br> Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | $\mathrm{~N} / \mathrm{A}$ | 0 |
| Visitors | 2,819 | $91.7 \%$ | 2,585 |
| Total | $\mathbf{2 , 8 1 9}$ | $\mathbf{9 1 . 7} \%$ | $\mathbf{2 , 5 8 5}$ |



| Food \& Beverage (Including Alcohol) |  | On-Grounds (Total Spending) |  |  |  | Off-Grounds |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  |  |  |  | 2,819 |  |  |  |  |
| Average daily spending |  |  |  |  |  | \$ 48.72 |  |  |  |  |
| Average length of stay (days) |  |  |  |  |  | 12.01 |  |  |  |  |
| Total Food \& Beverage |  |  | \$ | 498,798 |  |  | \$ | 1,649,161 | \$ | 2,147,959 |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-Food Spending |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Visitors |  | 2,819 |  |  |  | 2,819 |  |  | 2,819 |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  | \$ | 24.26 |  |  |  |  |
| Shopping/Merchandise | \$ | 134.81 |  |  | \$ | 224.02 |  |  |  |  |
| Horse Purchases (including animals, semen and embryos) | \$ | 390.18 |  |  | \$ | 188.11 |  |  |  |  |
| Horse and Ranch Equipment (including tractors and trailers) | \$ | 30.60 |  |  | \$ | 376.69 |  |  |  |  |
| Livestock Purchases (including animals, semen and embryos) | \$ | 192.68 |  |  | \$ | 1,078.89 |  |  |  |  |
| Livestock Equipment (including scales, panels, tractors and trailers) | \$ | 1.88 |  |  | \$ | 71.62 |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |  |  |  |  | \$ | 62.22 |  |  |  |  |
| Fuel for Personal or Rental Cars |  |  |  |  | \$ | 11.59 |  |  |  |  |
| Medical expenditures |  |  |  |  | \$ | 0.90 |  |  |  |  |
| Other Purchases | \$ | 1.25 |  |  | \$ | 34.57 |  |  |  |  |
| Large Items Purchased (over \$2,000) | \$ | - |  |  | \$ | 10 |  |  |  |  |
| Total Non-Food Spending Per Person |  | \$ 751.40 |  |  |  |  | \$ | 2,082.76 | \$ | 2,834.16 |
| Total Non-Food Spending |  | \$ 2,118,202 |  |  |  |  | \$ | 5,871,296 | \$ | 7,989,498 |


|  |  |  |
| :--- | :--- | ---: | ---: | ---: |
|  |  |  |

# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 <br> Direct Impact - Judges (Horse/Livestock) <br> Economic Impact 

Category:
Category Description:

Judges (Horse/Livestock)
Judges for Horse and Livestock Shows.

Number of People

| Total Registered Judges | 67 |
| :--- | ---: |
| Average party size (inclusive of Judges) | 3.56 |
| Total Attendees | 238 |
| Total Attendees Surveyed | 32 |
| Total Sur |  |

Total Surveyed as a \% of Unique Entries $\quad 13.4 \%$

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $0.0 \%$ | 0 | 0 |
| Texas but outside Greater Houston | $34.4 \%$ | 82 | 82 |
| U.S. but outside Texas | $65.6 \%$ | 156 | 156 |
| International | $0.0 \%$ | 0 | 0 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{2 3 8}$ | $\mathbf{2 3 8}$ |


| Origin | Visitors | Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | $\mathrm{~N} / \mathrm{A}$ | 0 |
| Visitors | 238 | $83.3 \%$ | 199 |
| Total | $\mathbf{2 3 8}$ | $\mathbf{8 3 . 3 \%}$ | $\mathbf{1 9 9}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging <br> Type | \# of Visitors <br> in Lodging | Average Nightly <br> Rate per Person | Average Nights |
| :--- | :---: | :---: | :---: | :---: | :---: | | People per Room |
| :---: |


| Lodging | On-Grounds |  | unds |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 199 |  |  |  |
| Average nightly rate per person |  | \$ 30.95 |  |  |  |
| Average length of stay (nights) | 5.81 |  |  |  |  |
| Total Lodging Spending | N/A | \$ | 35,697 | \$ | 35,697 |



|  |  | Summary |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 <br> <br> Direct Impact - Judging Contest Contestants <br> <br> Direct Impact - Judging Contest Contestants <br> Economic Impact 

Category:
Category Description:

Judging Contest Contestants
Participants in the Judging Contests, related FFA Instructors or 4-H Agents and their friends or family.
Number of People

|  |  |
| :--- | ---: |
|  |  |
| Total Unique Registered Schools | 1,951 |
| Average People with Registered School | 10.67 |
| Total Attendees | 20,815 |
| Total Attendees Surveyed | 5,541 |
| Total Surveyed as a $\%$ of Unique Entries | $26.6 \%$ |

Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $28.2 \%$ | 5,880 | 0 |
| Texas but outside Greater Houston | $63.3 \%$ | 13,176 | 13,176 |
| U.S. but outside Texas | $8.4 \%$ | 1,755 | 1,755 |
| International | $0.0 \%$ | 5 | 5 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{2 0 , 8 1 5}$ | $\mathbf{1 4 , 9 3 5}$ |


| Origin | Visitors | Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | $\mathrm{~N} / \mathrm{A}$ | 0 |
| Visitors | 14,935 | $55.2 \%$ | 8,245 |
| Total | $\mathbf{1 4 , 9 3 5}$ | $\mathbf{5 5 . 2 \%}$ | $\mathbf{8 , 2 4 5}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 88.4\% | 7,285 | \$ | 54.95 | 2.39 | 2.63 | 6,618 |
| RV/Camper | 0.3\% | 22 | \$ | 3.33 | 10.00 | 3.00 | 72 |
| Friend's/Family's Home | 7.2\% | 596 |  |  | 2.67 | 3.25 | 489 |
| Peer-to-Peer | 3.9\% | 321 | \$ | 83.46 | 2.92 | 4.07 | 231 |
| Other | 0.3\% | 22 | \$ | - | - | 3.00 | - |
| Total | 100.0\% | 8,245 | \$ | 56.01 | 2.44 | 2.73 | 7,410 |
| Paid Lodging Sub-Total |  | 7,628 | \$ | 56.01 | 2.43 | 2.69 | 6,921 |


| Lodging | On-Grounds | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 7,628 |  |  |  |
| Average nightly rate per person |  | \$ | 56.01 |  |  |
| Average length of stay (nights) |  |  | 2.43 |  |  |
| Total Lodging Spending | N/A | \$ | 1,038,863 | \$ | 1,038,863 |

Daily Expenditures


Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  | N/A | \$ | 1,038,863 | \$ | 1,038,863 |
| Food \& Beverage | \$ | 389,977 | \$ | 1,413,523 | \$ | 1,803,500 |
| Non-Food Spending | \$ | 994,466 | \$ | 1,642,160 | \$ | 2,636,626 |
| Total Direct Spending | \$ | 1,384,443 | \$ | 4,094,545 | \$ | 5,478,988 |

## Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Junior Show Exhibitors Economic Impact

Category:
Category Description:

Junior Show Exhibitors
Participants in the Junior Livestock Show, related FFA Instructors or 4-H Agents and their friends or family. Unique trips to the Junior Show counts the number of separate trips made by those participating in the Junior Show.

Number of People

|  |  |
| :--- | ---: |
|  |  |
| Total Unique Trips to Junior Show | 8,002 |
| Average party size (inclusive of registrants) | 7.10 |
| Total Attendees | 56,801 |
| Total Attendees Surveyed | 3,755 |
| Total Surveyed as a $\%$ of Unique Entries | $6.6 \%$ |

Visitors

| Atendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: | :---: | :---: |


| Lodging | On-Grounds | Off-Grounds | Total |
| :--- | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 45,081 |  |
| Average nightly rate per person | 89.17 |  |  |
| Average length of stay (nights) | N/A | $\mathbf{8}$ | $\mathbf{3}$ |
| Total Lodging Spending | $\mathbf{1 4 , 2 6 3 , 1 7 6}$ | $\mathbf{\$}$ | $\mathbf{1 4 , 2 6 3 , 1 7 6}$ |


| Food \& Beverage (Including Alcohol) |  | On-Grounds(Total Spending) |  |  |  | Off-Grounds |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  |  |  |  | 47,549 |  |  |  |  |
| Average daily spending |  |  |  |  |  | 34.31 |  |  |  |  |
| Average length of stay (days) |  |  |  |  |  | 4.50 |  |  |  |  |
| Total Food \& Beverage |  |  | \$ | 2,497,347 |  |  | \$ | 7,341,151 | \$ | 9,838,498 |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-Food Spending |  | On-Grounds |  |  |  | Off-Grounds |  |  |  | Total |
| Visitors |  | 47,549 |  |  |  | 47,549 |  |  |  |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  | \$ | 5.25 |  |  |  |  |
| Non-Livestock Shopping | \$ | 30.21 |  |  | \$ | 14.66 |  |  |  |  |
| Livestock Show Supplies | \$ | 17.97 |  |  | \$ | 11.70 |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |  |  |  |  | \$ | 2.28 |  |  |  |  |
| Fuel for Personal or Rental Cars |  |  |  |  | \$ | 27.30 |  |  |  |  |
| Other Purchases |  |  |  |  | \$ | 4.08 |  |  |  |  |
| Large Items Purchased (over \$2,000) | \$ | 3.57 |  |  | \$ | 72.12 |  |  |  |  |
| Total Non-Food Spending Per Person |  | 51.75 |  |  |  | \$ |  | 137.38 | \$ | 189.13 |
| Total Non-Food Spending |  | \$ 2,460,828 |  |  |  |  |  | 6,532,310 | \$ | 8,993,138 |

Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  | N/A | \$ | 14,263,176 | \$ | 14,263,176 |
| Food \& Beverage | \$ | 2,497,347 | \$ | 7,341,151 | \$ | 9,838,498 |
| Non-Food Spending | \$ | 2,460,828 | \$ | 6,532,310 | \$ | 8,993,138 |
| Total Direct Spending | \$ | 4,958,175 | \$ | 28,136,637 | \$ | 33,094,812 |

## Houston Livestock Show and Rodeo

Economic Impact Study - 2024

## Direct Impact - Open Livestock Show Exhibitors <br> Economic Impact

Category:
Category Description:

Open Livestock Show Exhibitors
Exhibitors in the Open Livestock Show, related employees and their friends or family.

|  |  |
| :--- | ---: |
| Total Unique Registered Exhibitors | 1,008 |
| Average party size (inclusive of registrants) | 4.35 |
| Total Attendees | 4,386 |
| Total Attendees Surveyed | 1,288 |
| Total Surveyed as a \% of Unique Entries | $29.4 \%$ |


| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $19.1 \%$ | 839 | 0 |
| Texas but outside Greater Houston | $64.5 \%$ | 2,830 | 2,830 |
| U.S. but outside Texas | $16.1 \%$ | 705 | 705 |
| International | $0.3 \%$ | 12 | 12 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{4 , 3 8 6}$ | $\mathbf{3 , 5 4 7}$ |

Lodging

| Origin | Visitors | \% in <br> Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | $\mathrm{~N} / \mathrm{A}$ | 0 |
| Visitors | 3,547 | $85 \%$ | 3,012 |
| Total | $\mathbf{3 , 5 4 7}$ | $\mathbf{8 5 \%}$ | $\mathbf{3 , 0 1 2}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  | Average Nightly Rate per Person | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 80.4\% | 2,420 | \$ | 84.49 | 4.93 | 2.55 | 4,681 |
| RV/Camper | 2.1\% | 62 | \$ | 41.50 | 4.50 | 4.00 | 70 |
| Friend's/Family's Home | 1.1\% | 33 | \$ | - | 4.00 | 8.00 | 17 |
| Peer-to-Peer | 16.5\% | 496 | \$ | 56.02 | 4.97 | 5.28 | 466 |
| Other | 0.0\% | - | \$ | - | - | - | - |
| Total | 100.0\% | 3,012 | \$ | 78.85 | 4.92 | 3.09 | 5,234 |
| Paid Lodging Sub-Total |  | 2,978 | \$ | 78.85 | 4.93 | 3.03 | 5,217 |


| Lodging | On-Grounds | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 2,978 |  |  |  |
| Average nightly rate per person |  | 78.85 |  |  |  |
| Average length of stay (nights) |  | 4.93 |  |  |  |
| Total Lodging Spending | N/A | \$ | 1,157,610 | \$ | 1,157,610 |



| Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| Lodging |  | N/A | \$ | 1,157,610 | \$ | 1,157,610 |
| Food \& Beverage | \$ | 329,988 | \$ | 720,474 | \$ | 1,050,462 |
| Non-Food Spending | \$ | 1,970,936 | \$ | 1,071,245 | \$ | 3,042,182 |
| Total Direct Spending | \$ | 2,300,924 | \$ | 2,949,330 | \$ | 5,250,254 |

# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 <br> Direct Impact - Rodeo Attendees <br> Economic Impact 

Category:
Category Description:

Rodeo Attendees
Attendees with tickets for the carnival grounds or the Rodeo/conert

## Number of People

| Total Scanned Attendance (All days) | $1,805,653$ | 2.26 |
| :--- | ---: | :--- |
| Average days attended the Rodeo | 798,576 | Adjustment for Non-Incremental Visitors |
| Total Unique Entries | 20,617 | $2.6 \%$ | | Percentage of visitors who were in Greater |
| :--- |
| Total Attendees Surveyed |

Incremental Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors | Non-Incremental <br> Visitors | Incremental <br> Visitors |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | $78.9 \%$ | 630,429 | 0 | N/A | 0 |
| Texas but outside Greater Houston | $13.7 \%$ | 109,230 | 109,230 | 9,927 | 99,303 |
| U.S. but outside Texas | $6.0 \%$ | 47,540 | 47,540 | 4,320 | 43,219 |
| Outside U.S. | $1.4 \%$ | 11,378 | 11,378 | 1,034 | 10,344 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{7 9 8 , 5 7 6}$ | $\mathbf{1 6 8 , 1 4 7}$ | $\mathbf{1 5 , 2 8 1}$ | $\mathbf{1 5 2 , 8 6 6}$ |

Lodging
$\left.\begin{array}{lcccc}\hline \text { Origin } & \begin{array}{c}\text { Incremental } \\ \text { Visitors }\end{array} & \begin{array}{c}\text { \% in } \\ \text { Lodging in } \\ \text { Greater Houston }\end{array} & \begin{array}{c}\text { Incremental } \\ \text { Visitors in Lodging }\end{array} \\ \hline \text { Greater Houston } & 0 & \mathrm{~N} / \mathrm{A}\end{array}\right)$

| Lodging | On-Grounds |  | Grounds |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 35,063 |  |  |  |
| Average nightly rate per person |  | 93.06 |  |  |  |
| Average length of stay (nights) |  | 3.90 |  |  |  |
| Total Lodging Spending | N/A | \$ | 12,711,793 | \$ | 12,711,793 |



# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 Direct Impact - Rodeo Competition Contestants <br> Economic Impact 

Category:
Category Description:

Rodeo Competition Contestants
Contestants participating in the Rodeo along with their friends, family and guests.

|  |  |
| :--- | ---: |
| Total Unique Registered Contestants | 360 |
| Average party size (inclusive of contestants) | 3.24 |
| Total Attendees | 1,168 |
| Total Attendees Surveyed | 480 |
| Total Surveyed as a $\%$ of Unique Entries | $41.1 \%$ |


|  |  | Visitors |  |
| :--- | :---: | :---: | :---: |
| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| Greater Houston | $10.2 \%$ | 119 | 0 |
| Texas but outside Greater Houston | $34.2 \%$ | 399 | 399 |
| U.S. but outside Texas | $50.6 \%$ | 591 | 591 |
| International | $5.0 \%$ | 58 | 58 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 , 1 6 8}$ | $\mathbf{1 , 0 4 8}$ |

Lodging

| Origin | Visitors | Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | $\mathrm{~N} / \mathrm{A}$ | 0 |
| Visitors | 1,048 | $96.9 \%$ | 1,016 |
| Total | $\mathbf{1 , 0 4 8}$ | $\mathbf{9 6 . 9 \%}$ | $\mathbf{1 , 0 1 6}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 36.6\% | 372 | \$ | 33.10 | 2.80 | 1.91 | 545 |
| RV/Camper | 13.1\% | 133 | \$ | - | 2.10 | 2.34 | 119 |
| Rodeo Villiage | 37.9\% | 385 |  |  | 2.02 | 2.17 | 357 |
| Friend's/Family's Home | 5.6\% | 56 |  |  | - | 2.29 | - |
| Peer-to-Peer | 5.2\% | 53 | \$ | 78.75 | 2.63 | 2.80 | 50 |
| Other | 1.6\% | 17 | \$ | 96.00 | 3.00 | 1.25 | 40 |
| Total | 100.0\% | 1,016 | \$ | 40.96 | 2.25 | 2.12 | 1,111 |
| Paid Lodging Sub-Total |  | 441 | \$ | 40.96 | 2.79 | 1.99 | 635 |


| Lodging | On-Grounds | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 441 |  |  |  |
| Average nightly rate per person |  | \$ | 40.96 |  |  |
| Average length of stay (nights) |  |  | 2.79 |  |  |
| Total Lodging Spending | N/A | \$ | 50,410 | \$ | 50,410 |


| Food \& Beverage (Including Alcohol) |  | On-Grounds (Total Spending) |  |  |  | Off-Grounds |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  |  |  |  |  |  | 1,048 |  |  |
| Average daily spending |  |  |  |  |  |  | \$ | 47.37 |  |  |
| Average length of stay (days) |  |  |  |  |  |  |  | 3.60 |  |  |
| Total Food \& Beverage |  |  | \$ | 10,156 |  |  | \$ | $\mathbf{1 7 9 , 0 3 5}$ | \$ | 189,191 |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-Food Spending |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Visitors |  |  |  | 1,048 |  |  |  | 1,048 |  | 1,048 |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  | \$ | 21.94 |  |  |  |  |
| Shopping/Merchandise | \$ | 25.77 |  |  | \$ | 55.67 |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$ | 1.13 |  |  | \$ | 14.36 |  |  |  |  |
| Fuel for Personal or Rental Cars |  |  |  |  | \$ | 41.13 |  |  |  |  |
| Total Non-Food Spending Per Person |  |  | \$ | 26.90 |  |  | \$ | 133.10 | \$ | 160.00 |
| Total Non-Food Spending |  |  | \$ | $\mathbf{2 8 , 2 0 0}$ |  |  | \$ | 139,541 | \$ | 167,741 |



## Houston Livestock Show and Rodeo

Economic Impact Study - 2024
Direct Impact - Sponsors
Economic Impact

Category:
Category Description:

Sponsors
Companies sponsoring the Rodeo that have a physical presence on-site.

## Number of People

|  |  |
| :--- | ---: |
| Total Unique Registered Sponsors | 81 |
| Average people per Sponsor | 24.25 |
| Total Attendees | 1,964 |
| Total Attendees Surveyed | 485 |
| Total Surveyed as a $\%$ of Unique Entries | $24.7 \%$ |

Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $65 \%$ | 1,285 | 0 |
| Texas but outside Greater Houston | $23 \%$ | 453 | 453 |
| U.S. but outside Texas | $12 \%$ | 226 | 226 |
| Total | $\mathbf{1 0 0 \%}$ | $\mathbf{1 , 9 6 4}$ | $\mathbf{6 7 9}$ |

Lodging

| Origin | Visitors | $\begin{aligned} & \text { \% in } \\ & \text { Lodging } \end{aligned}$ | Visitors in Lodging |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | 0 | N/A |  |  |  |  |  |
| Visitors | 679 | 71\% |  |  |  |  |  |
| Total | 679 | 71\% |  |  |  |  |  |
| Where Visitors Stay | \% in Each Lodging Type | \# of Visitors in Lodging |  | ightly erson | Average Nights | People per Room | Room <br> Nights |
| Hotel/Motel | 100\% | 480 | \$ | 87.09 | 18.63 | 1.58 | 891 |
| RV/Camper |  | - | \$ | - | - | - | - |
| Friend's/Family's Home |  | - | \$ | - | - | - | - |
| Peer-to-Peer |  | - | \$ | - | - | - | - |
| Other |  | - | \$ | - | - | - | - |
| Total | 100\% | 480 | \$ | 87.09 | 18.63 | 1.58 | 891 |
| Paid Lodging Sub-Total |  | 480 | , | 87.09 | 18.63 | 1.58 | 891 |


| Lodging | On-Grounds | Off-Grounds |  |
| :--- | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | Total |  |
| Average nightly rate per person |  | 880 |  |
| Average length of stay (nights) | $\mathbf{N} / \mathbf{A}$ | $\mathbf{8 7 . 0 9}$ |  |
| Total Lodging Spending | $\mathbf{\$}$ | $\mathbf{7 7 8 , 4 5 9}$ | $\mathbf{\$}$ |

Daily Expenditures

| Food \& Beverage (Including Alcohol) | On-Grounds (Total Spending) | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  | 679 |  |  |  |
| Average daily spending |  | \$ | 13.95 |  |  |
| Average length of stay (days) |  |  | 16.50 |  |  |
| Total Food \& Beverage | \$ 272,899 | \$ | 156,263 | \$ | 429,162 |


| Non-Food Spending | On-Grounds (Total Spending) | Off-Grounds |  | Total |
| :---: | :---: | :---: | :---: | :---: |
| Sponsors |  |  |  |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  |
| Local Labor for Booth Operations |  |  |  |  |
| Booth Supplies |  |  |  |  |
| Equipment Rental |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |  |  |  |  |
| Other Purchases |  |  |  |  |
| Large Items Purchased (over \$2,000) |  |  |  |  |
| Total Non-Food Spending Per Person |  | \$ | - |  |
| Total Non-Food Spending | \$ | \$ | - | \$ |

Summary

| Category | On-Grounds |  | Off-Grounds |  |
| :--- | :--- | :--- | :--- | :--- |
| Lodging | N/A | Total |  |  |
| Food \& Beverage | $\$$ | 272,899 | $\$$ | 778,459 |
| Non-Food Spending | $\$$ | - | $\$$ | 778,459 |
| Total Direct Spending | $\mathbf{\$}$ | $\mathbf{2 7 2 , 8 9 9}$ | $\$$ | 156,263 |

Category:
Category Description: Volunteers at the HLSR.

| Number of People |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Unique Volunteers | 36,958 |  |  |  |  |
| Average people with Volunteers | 1.00 |  |  |  |  |
| Total Volunteers | 36,958 |  |  |  |  |
| Total Volunteers Surveyed | 4,664 |  |  |  |  |
| Total Surveyed as a \% of Unique Entries | 12.6\% |  |  |  |  |
| Incremental Visitors |  |  |  |  |  |
| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors |  |  |
| Greater Houston | 92.1\% | 34,026 | 0 |  |  |
| Texas but outside Greater Houston | 7.4\% | 2,726 | 2,726 |  |  |
| U.S. but outside Texas | 0.5\% | 198 | 198 |  |  |
| International | 0.0\% | 8 | 8 |  |  |
| Total | 100.0\% | 36,958 | 2,932 |  |  |
| Lodging |  |  |  |  |  |
|  |  | Prior to Show |  | During Show |  |
| Origin | Visitors | $\begin{gathered} \% \text { in } \\ \text { Lodging in } \\ \text { Greater Houston } \end{gathered}$ | Visitors in Lodging | $\begin{gathered} \% \text { in } \\ \text { Lodging in } \\ \text { Greater Houston } \end{gathered}$ | Visitors in Lodging |
| Greater Houston | 0 | N/A | 0 | N/A | 0 |
| Visitors | 2,932 | 35.1\% | 1,030 | 46.7\% | 1,370 |
| Total | 2,932 | 35.1\% | 1,030 | 46.7\% | 1,370 |


| Lodging Prior to the Rodeo |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  |  | Average Nights | Room Nights |
| Hotel/Motel | 72.3\% | 745 | \$ | 196 | 5.83 | 4,345 |
| RV/Camper | 10.8\% | 111 | \$ | 67 | 13.29 | 1,474 |
| Friend's/Family's Home | 0.0\% | - | \$ | - | - | - |
| Peer-to-Peer | 10.0\% | 103 | \$ | 184 | 7.23 | 745 |
| Other | 6.9\% | 71 | \$ | 94 | 7.38 | 526 |
| Total | 100.0\% | 1,030 | \$ | 174 | 6.88 | 7,090 |
| Paid Lodging Sub-Total |  | 1,030 | \$ | 174 | 6.88 | 7,090 |

Lodging During the Rodeo


| Food \& Beverage (Including Alcohol) | Daily Expenditures |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | On-Grounds |  |  |  |  | Off-Grounds |  |  |  |  |  | Total |  |
|  | Prior to Rodeo | During Rodeo (Total Spending) |  | Total |  | Prior to Rodeo |  | During Rodeo |  | Total |  |  |  |
| Visitors | 2,932 |  |  |  |  |  | 2,932 |  | 2,932 |  | 2,932 |  |  |
| Average daily spending | \$ 28.15 |  |  |  |  | \$ | 65.53 | \$ | 65.12 | \$ | 65.29 |  |  |
| Average length of stay (days) | 4.69 |  |  |  |  |  | 4.69 |  | 6.56 |  | 11.25 |  |  |
| Total Food \& Beverage | \$ 386,811 | \$ | 1,416,296 | \$ | 1,803,107 | \$ | 900,381 | \$ | 1,253,501 | \$ | 2,153,881 | \$ | 3,956,988 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| Non-Food Spending | On-Grounds |  |  |  |  | Off-Grounds |  |  |  |  |  |  |  |
|  | Prior to Rodeo | During Rodeo |  | Total |  | Prior to Rodeo |  | During Rodeo |  | Total |  |  |  |
| Visitors | 2,932 |  | 2,932 |  | 2,932 |  | 2,932 |  | 2,932 |  | 2,932 |  | 2,932 |
| Entertainment (Excluding Rodeo |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tickets) |  |  |  | \$ | - | \$ | 71.55 | \$ | 31.19 | \$ | 102.74 |  |  |
| Shopping/Merchandise | \$ 129.71 | \$ | 232.06 | \$ | 361.77 | \$ | 146.11 | \$ | 120.81 | \$ | 266.92 |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$ 13.87 | \$ | 8.78 | \$ | 22.64 | \$ | 38.53 | \$ | 10.77 | \$ | 49.30 |  |  |
| Fuel for Personal or Rental Cars |  |  |  | \$ | - | \$ | 55.63 | \$ | 103.84 | \$ | 159.47 |  |  |
| Large Purchases |  |  |  | \$ | - | \$ | 48.80 | S | 95.89 | \$ | 144.70 |  |  |
| Total Non-Food Spending Per Person | \$ 143.58 | \$ | 240.83 | \$ | 384.41 | \$ | 360.63 | \$ | 362.50 | \$ | 723.13 | \$ | 1,107.54 |
| Total Non-Food Spending | \$ 420,960 | \$ | 706,101 | \$ | 1,127,061 | \$ | 1,057,336 | \$ | 1,062,828 | \$ | 2,120,164 | \$ | 3,247,225 |


| Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| Lodging | \$ | 1,234,263 | \$ | 2,389,390 | \$ | 3,623,654 |
| Food \& Beverage | \$ | 1,803,107 | \$ | 2,153,881 | \$ | 3,956,988 |
| Non-Food Spending | \$ | 1,127,061 | \$ | 2,120,164 | \$ | 3,247,225 |
| Total Direct Spending | \$ | 4,164,431 | \$ | 6,663,436 | \$ | 10,827,866 |

## Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - WCBBQ Contest Attendees <br> Economic Impact

Category:
Category Description:

WCBBQ Contest Attendees
Ticketed attendees at the WCBBQ Contest

Number of People

| Total Scanned Attendance | 158,049 | Adjustment for Non-Incremental Visitors |
| :--- | :---: | :--- |
| Average days attended WCBBQ Contest | 1.75 | Percentage of visitors who were in Greater |
| Total Unique Entries | 90,191 | Houston for another reason but also |
| Total Attendees Surveyed | 682 | attended the Rodeo. |
| Total Surveyed as a $\%$ of Unique Entries | $0.8 \%$ |  |

Incremental Visitors

| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors | Non-Incremental Visitors | Incremental Visitors |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | 67.1\% | 60,523 | 0 | N/A | 0 |
| Texas but outside Greater Houston | 20.1\% | 18,140 | 18,140 | 2,419 | 15,721 |
| U.S. but outside Texas | 11.5\% | 10,341 | 10,341 | 1,379 | 8,963 |
| Outside U.S. | 1.3\% | 1,187 | 1,187 | 158 | 1,028 |
| Total | 100.0\% | 90,191 | 29,668 | 3,956 | 25,712 |

Lodging

| Origin | Incremental Visitors | \% in Lodging in Greater Houston | Incremental Visitors in Lodging |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | 0 | N/A |  |  |  |  |  |
| Visitors | 25,712 | 75\% |  |  |  |  |  |
| Total | 25,712 | 75\% |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  | lightly Person | Average Nights | People per Room | Room Nights |
| Hotel/Motel | 63.4\% | 12,176 | \$ | 111.23 | 3.64 | 2.79 | 15,880 |
| RV/Camper | 9.9\% | 1,902 | \$ | - | 3.20 | 5.00 | 1,218 |
| Friend's/Family's Home | 21.8\% | 4,185 | \$ | - | 3.93 | 3.14 | 5,236 |
| Peer-to-Peer | 5.0\% | 951 | \$ | 125.00 | 1.20 | 2.67 | 428 |
| Other | 0.0\% | - | \$ | - | - | - | - |
| Total | 100.0\% | 19,215 | \$ | 112.23 | 3.54 | 3.08 | 22,761 |
| Paid Lodging Sub-Total |  | 13,127 | \$ | 112.23 | 3.47 | 2.78 | 16,308 |


| Lodging | On-Grounds | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 13,127 |  |  |  |
| Average nightly rate per person |  | 112.23 |  |  |  |
| Average length of stay (nights) |  | 3.47 |  |  |  |
| Total Lodging Spending | N/A | \$ | 5,105,892 | \$ | 5,105,892 |



Category:
Category Description:

WCBBQ Contest Teams
Teams participating in the WCBBQ Contest.
Number of People

|  | 252 |
| :--- | ---: |
| Registered Teams | 18.67 |
| Average People per Team | 4,705 |
| Total Attendees | 4,033 |
| Total Attendees Surveyed | $85.7 \%$ |



Daily Expenditures


# Houston Livestock Show and Rodeo 

 Economic Impact Study - 2024
## Direct Impact - Wildlife Expo Exhibitors

 Economic ImpactCategory:
Category Description:

Wildlife Expo Exhibitors
Exhibitors at the Wildlife Expo.

Number of People

| Total Unique Registered Exhibitors | 18 |
| :--- | ---: |
| Average people per Exhibitor | 1.92 |
| Total Attendees | 35 |
| Total Attendees Surveyed | 25 |
| Total Surveyed as a $\%$ of Unique Entries | $72.2 \%$ |

Visitors



Daily Expenditures


## Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  |  | \$ | - | \$ |  |
| Food \& Beverage | \$ | 115 | \$ | 415 | \$ | 531 |
| Non-Food Spending | \$ | 554 | \$ | 8,308 | \$ | 8,862 |
| Total Direct Spending | \$ | 669 | \$ | 8,723 | \$ | 9,392 |

# Houston Livestock Show and Rodeo Economic Impact Study - 2024 <br> <br> Direct Impact - Young Guns Participants <br> <br> Direct Impact - Young Guns Participants <br> Economic Impact 

Category:
Category Description:

Young Guns Participants
Youth sporting clay competition hosted as part of the Rodeo's ranching and wildife program. This category includes participants and others attending with them.

Number of People

|  |  |
| :--- | ---: |
|  |  |
| Total Unique Registered Entries | 539 |
| Average party size (inclusive of entries) | 3.54 |
| Total Attendees | 1,906 |
| Total Attendees Surveyed | 464 |
| Total Surveyed as a \% of Unique Entries | $24.3 \%$ |

Visitors

| Visitors |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors |  |  |  |  |
| Greater Houston | 40.5\% | 772 | 0 |  |  |  |  |
| Texas but outside Greater Houston | 59.5\% | 1,134 | 1,134 |  |  |  |  |
| U.S. but outside Texas | 0.0\% | 0 | 0 |  |  |  |  |
| International | 0.0\% | 0 | 0 |  |  |  |  |
| Total | 100.0\% | 1,906 | 1,134 |  |  |  |  |
| Lodging |  |  |  |  |  |  |  |
| Origin | Visitors | Lodging in Greater Visitors in Lodging Houston |  |  |  |  |  |
| Greater Houston | 0 | N/A | 0 |  |  |  |  |
| Visitors | 1,134 | 75.6\% | 857 |  |  |  |  |
| Total | 1,134 | 75.6\% | 857 |  |  |  |  |
|  |  | \# of Visitors in Lodging |  |  |  |  |  |
| Where Visitors Stay in Greater Houston | \% in Each Lodging Type |  | Average Nightly Rate per Person | Average Nights | People per Room |  | Room Nights |
| Hotel/Motel | 77.0\% | 660 | \$ 42.48 | 1.74 | 2.67 |  | 428 |
| RV/Camper | 2.0\% | 17 | \$ 21.25 | 3.00 | 4.00 |  | 13 |
| Friend's/Family's Home | 9.7\% | 83 |  | 0.58 | - |  | - |
| Peer-to-Peer | 11.2\% | 96 | \$ 88.64 | 2.00 | 3.12 |  | 62 |
| Other | 0.0\% | - | \$ | - | - |  | - |
| Total | 100.0\% | 857 | \$ 47.74 | 1.68 | 2.76 |  | 503 |
| Paid Lodging Sub-Total |  | 774 | \$ 47.74 | 1.80 | 2.76 |  | 503 |
|  |  |  |  |  |  |  |  |
| Lodging |  | On-Grounds |  |  | Off-Grounds |  | Total |
| Visitors in Paid Lodging in Greater Houston |  |  |  |  | 774 |  |  |
| Average nightly rate per person |  |  |  |  | \$ 47.74 |  |  |
| Average length of stay (nights) |  |  |  |  | 1.80 |  |  |
| Total Lodging Spending |  | N/A |  |  | \$ 66,371 | \$ | 66,371 |

Daily Expenditures

| Food \& Beverage (Including Alcohol) | On-Grounds |  | Off-Grounds |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  | 1,134 |  |  |  |  |
| Average daily spending |  |  | 37.81 |  |  |  |  |
| Average length of stay (days) |  |  | 1.73 |  |  |  |  |
| Total Food \& Beverage | N/A |  |  | \$ | 74,298 | \$ | 74,298 |
|  |  |  |  |  |  |  |  |
| Non-Food Spending | On-Grounds |  | Off-Grour | ounds |  |  | Total |
| Visitors |  |  |  |  | 1,134 |  | 1,134 |
| Entertainment (Excluding Rodeo Tickets) |  | \$ | 16.66 |  |  |  |  |
| Shopping/Merchandise |  | \$ | 51.85 |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |  | \$ | 1.86 |  |  |  |  |
| Fuel for Personal or Rental Cars |  | \$ | 81.98 |  |  |  |  |
| Total Non-Food Spending Per Person |  |  |  | \$ | 152.35 | \$ | 152.35 |
| Total Non-Food Spending | N/A |  |  | \$ | 172,736 | \$ | 172,736 |

Summary

| Summary |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Category | On-Grounds | Off-Grounds |  | Total |  |
| Lodging |  | \$ | 66,371 | \$ | 66,371 |
| Food \& Beverage | N/A | \$ | 74,298 | \$ | 74,298 |
| Non-Food Spending |  | \$ | 172,736 | \$ | 172,736 |
| Total Direct Spending | N/A | \$ | 313,405 | \$ | 313,405 |

## HLSR Expenditures For Production and Presentation of the Rodeo

|  |  | Total <br> (Activity) | Visitor Funded <br> Portion <br> (Impact) |  |
| :--- | ---: | ---: | ---: | ---: |
| Salaries | $\$$ | $14,133,675$ | $\$$ | $3,895,390$ |
| Rodeo production | $\$$ | $11,174,449$ | $\$$ | $3,079,796$ |
| Contract, insurance and professional services | $\$$ | $23,958,976$ | $\$$ | $6,603,347$ |
| Equipment and facility expenses | $\$$ | $15,054,692$ | $\$$ | $4,149,232$ |
| Repairs and maintenance | $\$$ | $1,345,680$ | $\$$ | 370,884 |
| Food and beverage purchases not for resale | $\$$ | $2,488,503$ | $\$$ | 685,858 |
| Printing, advertising, awards, badges and promotional items | $\$$ | $11,221,038$ | $\$$ | $3,092,637$ |
| Supplies and consumables | $\$$ | $3,173,579$ | $\$$ | 874,672 |
| Shipping, licenses, fees, and other expenses | $\$$ | 693,981 | $\$$ | 191,269 |
| Total | $\$$ | $\mathbf{8 3 , 2 4 4 , 5 7 4}$ | $\$$ | $\mathbf{2 2 , 9 4 3 , 0 8 5}$ |



## Attachment B: Economic Activity Summary Forms

## Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 <br> Economic Activity Summary

Economic Activity - 2024 Houston Livestock Show and Rodeo

| Spending Category | SPENDING EFFECTS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Direct |  | Indirect |  | Induced |  | Total |  |
| Lodging | \$ | 65,193,692 | \$ | 28,333,178 | \$ | 34,787,354 | \$ | 128,314,224 |
| Food \& Beverage | \$ | 96,328,221 | \$ | 41,825,714 | \$ | 72,939,729 | \$ | 211,093,664 |
| Shopping / Merchandise | \$ | 62,591,505 | \$ | 17,502,307 | \$ | 16,656,054 | \$ | 96,749,866 |
| Entertainment | \$ | 5,535,000 | \$ | 2,553,372 | \$ | 3,275,879 | \$ | 11,364,251 |
| Farm and Ranch Related | \$ | 12,303,110 | \$ | 4,363,668 | \$ | 5,044,805 | \$ | 21,711,583 |
| Ground Transportation | \$ | 7,819,727 | \$ | 5,318,017 | \$ | 4,040,579 | \$ | 17,178,323 |
| Event Spending | \$ | 98,388,884 | \$ | 4,795,096 | \$ | 7,509,727 | \$ | 110,693,708 |
| Total | \$ | 348,160,139 | \$ | 104,691,352 | \$ | 144,254,127 | \$ | 597,105,617 |

Fiscal Effects from Economic Activity - 2024 Houston Livestock Show and Rodeo
FISCAL EFFECTS

|  | Direct |  |  | Indirect | Induced |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging | \$ | 9,779,054 |  |  |  |  |  |  |
| Food \& Beverage | \$ | 6,983,796 |  |  |  |  |  |  |
| Shopping / Merchandise | \$ | 4,704,645 |  |  |  |  |  |  |
| Entertainment | \$ | 234,527 |  |  |  |  |  |  |
| Farm and Ranch Related | \$ | 891,975 |  |  |  |  |  |  |
| Ground Transportation | \$ | 566,930 |  |  |  |  |  |  |
| Event Spending | \$ | 1,097,963 |  |  |  |  |  |  |
| Total | \$ | 24,258,890 | \$ | 850,928 | \$ | 4,169,148 | \$ | 29,278,965 |

EMPLOYMENT EFFECTS
Jobs Supported

| 3,538 | 2,881 | 856 | 7,276 |
| :--- | :--- | :--- | :--- |

Houston Livestock Show and Rodeo
Economic Impact Study - 2024
Direct Impact - Summary of Economic Activity Statements

| Spending Category | Spending Summary Category | Agricultural Mechanics Contestants |  | Commercial Exhibitors |  | Concert Artists \& Crew |  | HLSR Contractors |  | Horse Show Exhibitors |  | International Week Attendees |  | Judges (Horse/ Livestock) |  | Judging Contest Contestants |  | Junior Show |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging | Lodging | \$ | 632,580 | \$ | 3,576,682 | \$ | 717,275 | S | 1,197,674 | \$ | 1,516,935 | \$ | 2,345,529 | \$ | 35,697 | \$ | 1,069,884 | \$ | 16,024,494 |  |  |
| Food, Beverage and Alcohol | Food \& Beverage | s | 1,090,122 | \$ | 2,378,535 | s | 303,476 | s | 523,389 | s | 1,186,867 | S | 2,147,959 | \$ | 52,924 | \$ | 2,008,152 | s | 10,391,418 |  |  |
| Shopping | Shopping / Merchandise | \$ | 413,037 | \$ | 940,967 | s | 48,000 | s | 10,057 | s | 171,185 | \$ | 1,011,559 | \$ | 37,967 | \$ | 1,727,365 | S | 2,364,050 |  |  |
| Entertainment | Entertainment | \$ | 47,918 | \$ | 71,513 | s | - | s | 286,811 | s | 65,351 | \$ | 68,393 | \$ | 372 | \$ | 222,221 | s | 249,577 |  |  |
| Ground Transportation | Ground Transportation | \$ | 18,051 | \$ | 135,487 | s | - | s | 6,790 | \$ | 11,042 | \$ | 175,404 | \$ | 298 | \$ | 474,759 | s | 108,559 |  |  |
| Fuel | Ground Transportation | \$ | 207,74 | \$ | 392,773 | s | - | s | 3,164 | s | 127,439 | \$ | 32,671 | \$ | 22,147 | \$ | 364,101 | s | 1,297,940 |  |  |
| Laundry | Event Spending | \$ | - | \$ | - | s | - | s | 2,330 | s |  | \$ |  | \$ |  | \$ | - | s | - |  |  |
| Horse Purchases | Farm and Ranch Related | \$ | - | \$ | - | s | - | s | - | s | 1,409,804 | \$ | 1,630,186 | \$ | - | \$ | - | s | - |  |  |
| Livestock Purchases | Farm and Ranch Related | \$ |  | \$ | - | s | - | s | 100 | \$ | - | \$ | 3,584,558 | \$ |  | \$ | - | s |  |  |  |
| Equipment Purchases (Farm related) | Farm and Ranch Related | \$ |  | \$ | - | s | - | s | - | s | - | \$ | - | \$ |  | s | - | s | - |  |  |
| Horse Ranch Equipment | Farm and Ranch Related | \$ |  | \$ | - | s | - | s | - | s | 501,758 | \$ | 1,148,152 | \$ | - | \$ | - | s | - |  |  |
| Livestock Equipment | Farm and Ranch Related | \$ |  | \$ | . | s | . | s |  | s | . | \$ | 207,191 | \$ |  | \$ |  | s |  |  |  |
| Tractor/trailer Repair | Farm and Ranch Related | \$ |  | \$ | - | s | - | s | 3,500 | s | - | \$ | - | \$ | - | \$ | - | s |  |  |  |
| Livestock Show Supplies | Farm and Ranch Related | \$ | - | \$ | - | s | - | s | - | s | - | \$ | - | \$ | - | \$ | - | S | 1,540,246 |  |  |
| Other (Large Purchases and Other) | Shopping / Merchandise | \$ | 16,956 | \$ | 504,230 | s | - | s | 523,000 | s | 1,060,786 | \$ | 128,848 | \$ | - | \$ | 30,807 | s | 3,801,298 |  |  |
| Booth Setup | Event Spending | \$ |  | s | 846,092 | s | - | s | - | s | - | \$ | . | \$ |  | s |  | s |  |  |  |
| Booth Supplies | Event Spending | \$ | 138,680 | \$ | 442,600 | s | - | s | - | s | - | \$ | . | \$ |  | \$ | 68,128 | s |  |  |  |
| Booth Storage | Event Spending | \$ | - | \$ | 187,588 | s | - | s | - | s | - | s | - | \$ | - | \$ | - | s | - |  |  |
| Business Related Expenses | Event Spending | \$ | - | \$ | - | s | - | s | 4,730 | s | - | s | - | \$ | - | \$ | - | s | - |  |  |
| Equipment Repair | Event Spending | \$ | - | \$ | - | s | - | s | 78,901 | s | - | s | - | \$ | - | \$ | - | s | - |  |  |
| AV Equipment Rental | Event Spending | \$ |  | \$ |  | s | - | s |  | s |  | \$ | - | \$ |  | \$ |  | s |  |  |  |
| Utilities | Event Spending | \$ | - | \$ | 113,410 | \$ | - | s | - | s | - | s | - | \$ | - | s | - | \$ | - |  |  |
| Medical Expenses | Event Spending | \$ | - | \$ | - | s | - | s | 740 | s |  | \$ | 2,535 | \$ | - | \$ | - | \$ |  |  |  |
| Performers | Entertainment | s |  | s | . | s | - | s | - | s | - | s | - | \$ | - | s | - | \$ | - |  |  |
| Total |  | s | 2,565,088 | s | 9,589,877 | s | 1,068,751 | s | 2,641,187 | s | 6,051,167 | s | 12,482,985 | s | 149,405 | s | 5,965,417 | \$ | 35,777,582 |  |  |
| Spending Category | Spending Summary Category |  | Open ivestock Show <br> xhibitors |  | Rodeo Attendees |  | Rodeo mpetition ntestants |  | ponsors |  | olunteers |  | WCBBQ ttendees |  | WCBBQ Contes Teams |  | dlife Expo hibitors |  | ung Guns rticipants |  | Total |
| Lodging | Lodging | \$ | 1,234,752 | \$ | 14,838,896 | s | 48,035 | S | 778,459 | \$ | 11,294,738 | \$ | 8,870,783 | \$ | 932,244 | \$ | 860 | s | 78,176 | S | 65,193,692 |
| Food, Beverage and Alcohol | Food \& Beverage | \$ | 1,123,267 | \$ | 55,879,016 | s | 190,782 | s | 924,259 | s | 13,869,928 | \$ | 3,999,940 | \$ | 177,464 | \$ | ${ }_{6}^{6,426}$ | s | 74,298 | S | 96,328,221 |
| Shopping | Shopping / Merchandise | \$ | 329,176 | \$ | 22,722,042 | s | 87,009 | s | - | s | 5,127,623 | \$ | 1,446,224 | \$ | 560,445 | \$ | 9,817 | s | 58,793 | S | 37,065,315 |
| Entertainment | Entertainment | \$ | 81,239 | \$ | 1,493,755 | s | 23,004 | s | - | s | 301,235 | s | 103,752 | \$ | 200,489 | \$ | 332 | \$ | 18,892 |  | 3,234,855 |
| Ground Transportation | Ground Transportation | \$ | 21,342 | \$ | 860,769 | \$ | 16,295 | \$ | 129,094 | \$ | 729,059 | \$ | 407,338 | \$ | 267,181 | \$ | - | s | 2,107 | s | 3,363,574 |
| Fuel | Ground Transportation | \$ | 240,139 | \$ | 1,012,317 | s | 43,115 | s | - | s | 467,546 | s | 130,727 | \$ | 21,165 | \$ | 222 | \$ | 92,945 | s | 4,456,153 |
| Laundry | Event Spending | \$ | - | \$ | - | \$ | 7,318 | s | - | s | - | \$ | - | \$ | - | \$ | - | s | - | S | 9,648 |
| Horse Purchases | Farm and Ranch Related | \$ | 1,577.37 | \$ | . | s | - | s | - | s | - | s | - | \$ | . | s | - | s | - | s | 3,039,990 |
| Livestock Purchases | Farm and Ranch Related | \$ | 1,857,370 | \$ | - | s | - | s | - | s | - | \$ | - | \$ | - | \$ | - | s | - | S | 5,442,028 |
| Equipment Purchases (Farm related) | Farm and Ranch Related | \$ | - | \$ | - | s | - | s | - | s | - | s | - | \$ | - | \$ | - | s | - | s | - |
| Horse Ranch Equipment | Farm and Ranch Related | \$ |  | \$ | - | s | - | s | - | \$ | - | \$ | - | \$ | - |  | - | s | - | s | 1,649,910 |
| Livestock Equipment | Farm and Ranch Related | s | 404,218 | \$ | . | s | - | s | - | s | . | s | - | \$ | - | \$ | - | s | - | s | 611,410 |
| Tractor/trailer Repair | Farm and Ranch Related | \$ | - | \$ | - | s | 16,027 | s | - | s | - | \$ | - | \$ | - | \$ | - | s | - | s | 19,527 |
| Livestock Show Supplies | Farm and Ranch Related | \$ | - | s | - | s | - | s | - | s | - | \$ | - | \$ | - | s | - | s | - | s | 1,540,246 |
| Other (Large Purchases and Other) | Shopping / Merchandise | \$ | 218,974 | \$ | 17,882,074 | s | 1,613 | s |  | s | 281,155 | \$ | 17,196 | \$ | 1,059,252 | \$ | - | s | - | s | 25,526,189 |
| Booth Setup | Event Spending | \$ |  | \$ | - | s | - | s | 64,800 | s | - | \$ | - | s | 3,340,324 | \$ | - | s | - | s | 4,251,216 |
| Booth Supplies | Event Spending | \$ | - | \$ | - | s | - | s | 1,411,304 | \$ | - | \$ | - | \$ | 4,596,568 | \$ | 4,154 | s | - | s | 6,661,433 |
| Booth Storage | Event Spending | \$ |  | \$ |  | s | - | s |  | s | - | \$ | - | \$ | - | \$ | - | s | - | s | 187,588 |
| Business Related Expenses | Event Spending | \$ |  | \$ | - | s | 34,296 | s | 1,837,193 | \$ | - | \$ | - | \$ | 1,224,040 | \$ | 2,769 | \$ | - | s | 3,103,029 |
| Equipment Repair | Event Spending | \$ |  | \$ | - | \$ | - | s | - | s | . | s | - | \$ | - | s | - | \$ | - | s | 78,901 |
| AV Equipment Rental | Event Spending | \$ | - | \$ | - | \$ | - | s | - | S | - | \$ | - | \$ | - |  | - | s | - | s |  |
| Utilities | Event Spending | \$ | - | \$ | - | \$ | - | s | - | s | - | \$ | - | \$ | 733,912 | \$ | - | \$ | - | s | 847,322 |
| Medical Expenses | Event Spending | \$ |  | \$ | - | \$ | 1,899 | s | - |  | - | \$ | - | \$ |  | \$ | - | s | - | S | 5,174 |
| Performers | Entertainment | s | - | s | - | \$ | - | s |  | s |  | s | - | s | 2,300,145 | \$ | - | s | - | s | 2,300,145 |
| Total |  | s | 5,510,477 | \$ | 114,688,867 | \$ | 469,392 | s | 5,145,108 | 5 | 32,071,284 | s | 14,975,959 | s | 15,413,227 | \$ | 24,580 | \$ | 325,210 | s | 264,915,565 |


| Spending Summary Category | Total |  |
| :---: | :---: | :---: |
| Lodging | s | 65,193,692 |
| Food \& Beverage | s | 96,328,221 |
| Entertainment | s | 5,535,000 |
| Shopping / Merchandise | s | 62,591,505 |
| Farm and Ranch Related | s | 12,303,110 |
| Ground Transportation | s | 7,819,727 |
| Event Spending | s | 15,144,311 |
| Total | s | 264,915,565 |

# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 Direct Impact - Agricultural Mechanical Contestants <br> Economic Activity 

Category:
Category Description

Agricultural Mechanical Contestant
Participants in the Ag Mechanical competition, related FFA Instructors or 4-H Agents and their friends and family.

Number of People

|  |  |
| :--- | ---: |
| Total Unique Registered Projects | 462 |
| Average people per Registered Projects | 11.74 |
| Total Attendees | 5,425 |
| Total Attendees Surveyed | 1,509 |
| Total Surveyed as a \% of Unique Entries | $27.8 \%$ |

Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $17.4 \%$ | 946 | 946 |
| Texas but outside Greater Houston | $80.1 \%$ | 4,343 | 4,343 |
| U.S. but outside Texas | $2.5 \%$ | 137 | 137 |
| International | $0.0 \%$ | 0 | 0 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{5 , 4 2 5}$ | $\mathbf{5 , 4 2 5}$ |

Lodging

| Origin | Visitors | \% in <br> Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 946 | $43.5 \%$ | 412 |
| Visitors | 4,480 | $85.5 \%$ | 3,828 |
| Total | $\mathbf{5 , 4 2 5}$ | $\mathbf{7 8 . 1 \%}$ | $\mathbf{4 , 2 4 0}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 95.0\% | 4,027 | \$ | 57.47 | 2.70 | 2.44 | 4,457 |
| RV/Camper | 1.1\% | 47 | \$ | - | 1.29 | 1.50 | 40 |
| Friend's/Family's Home | 0.6\% | 27 |  |  | 1.50 | 1.25 | 32 |
| Peer-to-Peer | 3.3\% | 140 | \$ | 28.21 | 2.24 | 4.80 | 65 |
| Other | 0.0\% | - | \$ | - | - | - | - |
| Total | 100.0\% | 4,240 | \$ | 56.49 | 2.66 | 2.50 | 4,593 |
| Paid Lodging Sub-Total |  | 4,167 | \$ | 56.49 | 2.69 | 2.52 | 4,522 |


| Lodging | On-Grounds | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 4,167 |  |  |  |
| Average nightly rate per person |  | \$ | 56.49 |  |  |
| Average length of stay (nights) |  |  | 2.69 |  |  |
| Total Lodging Spending | N/A | \$ | 632,580 | \$ | 632,580 |

Daily Expenditures


# Houston Livestock Show and Rodeo 

Economic Impact Study - 2024

## Direct Impact - Commercial Exhibitors

 Economic ActivityCategory
Category Description:

Commercial Exhibitors
Commercial exhibitors with an on-site presence at the Rodeo, including their employees, friends and family. Number of People
Total Unique Registered Exhibitors 230
Average people with Exhibitors $\quad 15.25$
Total Attendees $\quad 3,508$

Total Attendees Surveyed $\quad 1,050$
Total Surveyed as a \% of Unique Entries $29.9 \%$


| Food \& Beverage (Including Alcohol) | On-Grounds <br> (All Attendees) | Off-Grounds <br> (Visitors Only) | Total |
| :--- | :--- | ---: | :--- |
| Visitors |  |  |  |
| Average daily spending |  |  |  |
| Average length of stay (days) |  |  |  |
| Total Food \& Beverage | $\mathbf{\$}$ | $\mathbf{1 , 1 8 5 , 6 2 4}$ |  |



Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  | N/A | \$ | 3,576,682 | \$ | 3,576,682 |
| Food \& Beverage | \$ | 1,185,624 | \$ | 1,192,911 | \$ | 2,378,535 |
| Non-Food Spending | \$ | 1,344,533 | \$ | 2,290,127 | \$ | 3,634,660 |
| Total Direct Spending | \$ | 2,530,157 | \$ | 7,059,720 | \$ | 9,589,877 |

## Houston Livestock Show and Rodeo

## Economic Impact Study - 2024

Direct Impact - Concert
Economic Activity

Category:
Category Description:

Concert
Concerts performers

## Number of People

| Total Bands | 78 |
| :--- | ---: |
| Average party size | 14.35 |
| Total Attendees | 1,119 |
| Total Attendees Surveyed | 1,119 |
| Total Surveyed as a \% of Unique Entries | $100.0 \%$ |

## Visitors

| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | 13\% | 149 | 149 |  |  |  |
| Texas but outside Greater Houston | 22\% | 244 | 244 |  |  |  |
| U.S. but outside Texas | 65\% | 726 | 726 |  |  |  |
| Total | 100\% | 1119 | 1119 |  |  |  |
| Lodging |  |  |  |  |  |  |
| Origin | Visitors | \% in Lodging | Visitors in Lodging |  |  |  |
| Greater Houston | 149 | 0.0\% | 0 |  |  |  |
| Visitors | 970 | 83\% | 801 |  |  |  |
| Total | 1,119 | 72\% | 801 |  |  |  |
| Where Visitors Stay | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person | Average Nights | People per Room | Room Nights |
| Hotel/Motel | 100\% | 801 | \$ 436.61 | 2.05 | 1.70 | 966 |
| RV/Camper |  | - | \$ | - | - | - |
| Friend's/Family's Home |  | - | \$ | - | - | - |
| Peer-to-Peer |  | - | \$ | - | - | - |
| Other |  | - | \$ | - | - | - |
| Total | 100\% | 801 | \$ 436.61 | 2.05 | 1.70 | 966 |
| Paid Lodging Sub-Total |  | 801 | \$ 436.61 | 2.05 | 1.70 | 966 |


| Lodging | On-Grounds |  | unds |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 801 |  |  |  |
| Average nightly rate per person |  | 436.61 |  |  |  |
| Average length of stay (nights) |  | 2.05 |  |  |  |
| Total Lodging Spending | N/A | \$ | 717,275 | \$ | 717,275 |


| Food \& Beverage (Including Alcohol) |  | On-Grounds (Total Spending) |  |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  |  |  |  | 1,119 |  |  |
| Average daily spending |  |  |  |  | \$ | 159.98 |  |  |
| Average length of stay (days) |  |  |  |  |  | 1.70 |  |  |
| Total Food \& Beverage |  |  | \$ | - | \$ | 303,476 | \$ | 303,476 |
|  |  |  |  |  |  |  |  |  |
| Non-Food Spending |  |  |  | unds | Off-Grounds |  |  | Total |
| Visitors |  |  |  | 970 |  | 970 |  |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  |  |  |  |  |
| Non-Livestock Shopping | \$ | 49 |  |  |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |  |  |  |  |  |  |  |  |
| Fuel for Personal or Rental Cars |  |  |  |  |  |  |  |  |
| Other Purchases |  |  |  |  |  |  |  |  |
| Large Items Purchased (over \$2,000) |  |  |  |  |  |  |  |  |
| Total Non-Food Spending Per Person | \$ | 49 | \$ | 48,000 | \$ | - |  |  |
| Total Non-Food Spending |  |  | \$ | 48,000 | \$ | - | \$ | 48,000 |

Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  |  | \$ | 717,275 | \$ | 717,275 |
| Food \& Beverage | \$ | - | \$ | 303,476 | \$ | 303,476 |
| Non-Food Spending | \$ | 48,000 | \$ | - | \$ | 48,000 |
| Total Direct Spending | \$ | 48,000 | \$ | 1,020,751 | \$ | 1,068,751 |

# Houston Livestock Show and Rodeo 

Economic Impact Study - 2024
Direct Impact - HLSR Contractors
Economic Activity

Category:
Category Description: Contractors hired to produce the Rodeo.

|  |  |
| :--- | ---: |
|  |  |
| Total People | 653 |
| Average party size | 1.09 |
| Total Attendees | 715 |
| Total Attendees Surveyed | 715 |
| Total Surveyed as a \% of Unique Entries | $100.0 \%$ |


|  | Visitors |  |  |
| :--- | :---: | :---: | :---: |
| Attendee Origin | $\begin{array}{c}\text { Percent of } \\ \text { Attendees }\end{array}$ | $\begin{array}{c}\text { Unique } \\ \text { Attendees }\end{array}$ | Visitors |
| Greater Houston | $12 \%$ | 85 | 58 |
| Texas but outside Greater Houston | $70 \%$ | 500 | 500 |
| U.S. but outside Texas | $17 \%$ | 119 | 119 |
| International | $2 \%$ | 11 | 0 |
| Total | $\mathbf{1 0 0 \%}$ | $\mathbf{7 1 5}$ | $\mathbf{6 7 7}$ |
|  |  |  |  |
|  |  | Lodging |  |$]$


| Where Visitors Stay | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 27\% | 168 | \$ | 155.80 | 49.16 | 1.20 | 6,260 |
| RV/Camper | 71\% | 445 | \$ | - | 42.00 | 1.00 | 18,690 |
| Friend's/Family's Home | 1\% | 7 | \$ | - | 2.00 | 1.67 | 8 |
| Peer-to-Peer | 1\% | 9 | \$ | 135.00 | 22.56 | 1.13 | 180 |
| Total | 100\% | 629 | \$ | 154.74 | 43.19 | 1.06 | 25,138 |
| Paid Lodging Sub-Total |  | 177 | \$ | 154.74 | 47.80 | 1.20 | 6,440 |


| Lodging | On-Grounds | Off-Grounds |
| :--- | :---: | ---: |
| Visitors in Paid Lodging in Greater Houston |  |  |
| Average nightly rate per person |  | 177 |
| Average length of stay (nights) |  |  |
| Total Lodging Spending | N/A | $\mathbf{\$}$ |

Daily Expenditures

| Food \& Beverage (Including Alcohol) |  | On-Grounds (Total Spending) |  |  |  | Off-Grounds |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  |  |  |  |  | 697 |  |  |  |  |
| Average daily spending |  |  |  |  |  | 14.17 |  |  |  |  |
| Average length of stay (days) |  |  |  |  |  | 47.80 |  |  |  |  |
| Total Food \& Beverage |  |  | \$ | 51,385 |  |  | \$ | 472,004 | \$ | 523,389 |
| Non-Food Spending |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Visitors |  | 629 |  |  |  | 629 |  |  | 629 |  |
| Entertainment (Excluding Rodeo Tickets) | \$ | - |  |  | \$ | 455.98 |  |  |  |  |
| Shopping | \$ | 9.46 |  |  | \$ | 6.53 |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$ | - |  |  | \$ | 10.80 |  |  |  |  |
| Fuel for Personal or Rental Cars | \$ | - |  |  | \$ | 5.03 |  |  |  |  |
| Livestock | \$ | - |  |  | \$ | 0.16 |  |  |  |  |
| Medical | \$ | - |  |  | \$ | 1.18 |  |  |  |  |
| Business expenses | \$ | 0.62 |  |  | \$ | 6.90 |  |  |  |  |
| Laundry | \$ | - |  |  | \$ | 3.70 |  |  |  |  |
| Equipment Purchased |  |  |  |  |  | \$ 523,000 |  |  |  |  |
| Truck/trailer expenses |  |  |  |  |  | \$ 3,500 |  |  |  |  |
| Equipmnet Repair |  |  |  |  |  | 78,901 |  |  |  |  |
| Total Non-Food Spending Per Person | \$ | 10.08 | \$ | 6,341 | \$ | 490.27 | \$ | 308,381 | \$ | 500.35 |
| Total Non-Food Spending |  |  | \$ | 6,341 |  |  | \$ | 913,783 | \$ | 920,124 |
| Summary |  |  |  |  |  |  |  |  |  |  |
| Category |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Lodging |  | N/A |  |  |  |  | \$ | 1,197,674 | \$ | 1,197,674 |
| Food \& Beverage |  | \$ 51,385 |  |  |  |  | \$ | 472,004 | \$ | 523,389 |
| Non-Food Spending |  | \$ 6,341 |  |  |  |  | \$ | 913,783 | \$ | 920,124 |
| Total Direct Spending |  | \$ 57,726 |  |  |  |  | \$ | 2,583,461 | \$ | 2,641,187 |

## Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Horse Show Exhibitors Economic Activity

Category:
Category Description:

Horse Show Exhibitors
Exhibitors in the Horse Show, related employees and their friends or family.

Number of People

|  |  |
| :--- | ---: |
| Total Unique Registered Exhibitors | 1,338 |
| Average party size (inclusive of registrants) | 4.94 |
| Total Attendees | 6,606 |
| Total Attendees Surveyed | 706 |
| Total Surveyed as a \% of Unique Entries | $10.7 \%$ |

Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $37.5 \%$ | 2,480 | 2,480 |
| Texas but outside Greater Houston | $53.4 \%$ | 3,525 | 3,525 |
| U.S. but outside Texas | $9.1 \%$ | 601 | 601 |
| International | $0.0 \%$ | 0 | 0 |
| Total | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{6 , 6 0 6}$ | $\mathbf{6 , 6 0 6}$ |

Lodging

| Origin | Visitors | \% in <br> Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 2,480 | $36.0 \%$ | 892 |
| Visitors | 4,126 | $85.6 \%$ | 3,530 |
| Total | $\mathbf{6 , 6 0 6}$ | $\mathbf{6 6 . 9 \%}$ | $\mathbf{4 , 4 2 2}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 65.1\% | 2,880 | \$ | 117.47 | 2.81 | 2.30 | 3,528 |
| RV/Camper | 3.8\% | 169 | \$ | 30.00 | 1.33 | 3.00 | 75 |
| Friend's/Family's Home | 0.4\% | 17 | \$ | - | - | 2.00 | - |
| Peer-to-Peer | 29.9\% | 1,321 | \$ | 134.70 | 3.32 | 2.65 | 1,658 |
| Other | 0.8\% | 34 | \$ | - | 4.00 | 2.00 | 68 |
| Total | 100.0\% | 4,422 | \$ | 119.29 | 2.91 | 2.42 | 5,329 |
| Paid Lodging Sub-Total |  | 4,371 | \$ | 119.29 | 2.91 | 2.43 | 5,261 |


| Lodging | On-Grounds |  | rounds |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 4,371 |  |  |  |
| Average nightly rate per person |  | \$ 119.29 |  |  |  |
| Average length of stay (nights) |  | 2.91 |  |  |  |
| Total Lodging Spending | N/A | \$ | 1,516,935 | \$ | 1,516,935 |



## Summary

| Category | On-Grounds | Off-Grounds | Total |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Lodging | N/A | $\$$ | $1,516,935$ | $\$$ | $1,516,935$ |
| Food \& Beverage | $\$$ | 628,631 | $\$$ | 558,237 | $\$$ |
| Non-Food Spending | $\$$ | 189,945 | $\$, 186,867$ |  |  |
| Total Direct Spending | $\mathbf{\$}$ | $\mathbf{8 1 8 , 5 7 5}$ | $\$$ | $3,157,421$ | $\$$ |

## Houston Livestock Show and Rodeo Economic Impact Study - 2024 <br> Direct Impact - International Week Attendees <br> Economic Activity

Category:
Category Description:

International Week Attendees
Attendees that registered for the International Room hosted by HLSR during International Week.

## Number of People



Daily Expenditures


Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  | N/A | \$ | 2,345,529 | \$ | 2,345,529 |
| Food \& Beverage | \$ | 498,798 | \$ | 1,649,161 | \$ | 2,147,959 |
| Non-Food Spending | \$ | 2,118,202 | \$ | 5,871,296 | \$ | 7,989,498 |
| Total Direct Spending | \$ | 2,616,999 | \$ | 9,865,986 | \$ | 12,482,985 |

# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 <br> Direct Impact - Judges (Horse/Livestock) <br> Economic Activity 

Category:
Category Description:

Judges (Horse/Livestock)
Judges for Horse and Livestock Shows.

| Total Registered Judges | 67 |
| :--- | ---: |
| Average party size (inclusive of Judges) | 3.56 |
| Total Attendees | 238 |
| Total Attendees Surveyed | 32 |
| Total Sur |  |

Total Surveyed as a \% of Unique Entries $\quad 13.4 \%$

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $0.0 \%$ | 0 | 0 |
| Texas but outside Greater Houston | $34.4 \%$ | 82 | 82 |
| U.S. but outside Texas | $65.6 \%$ | 156 | 156 |
| International | $0.0 \%$ | 0 | 0 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{2 3 8}$ | $\mathbf{2 3 8}$ |


| Origin | Visitors | Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 0 | $0.0 \%$ | 0 |
| Visitors | 238 | $83.3 \%$ | 199 |
| Total | 238 | $\mathbf{8 3 . 3 \%}$ | $\mathbf{1 9 9}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging <br> Type | \# of Visitors <br> in Lodging | Average Nightly <br> Rate per Person | Average Nights |
| :--- | :---: | :---: | :---: | :---: | :---: | | People per Room |
| :---: |


| Lodging | On-Grounds |  | unds |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 199 |  |  |  |
| Average nightly rate per person |  | 30.95 |  |  |  |
| Average length of stay (nights) |  | 5.81 |  |  |  |
| Total Lodging Spending | N/A | \$ | 35,697 | \$ | 35,697 |

Daily Expenditures


## Houston Livestock Show and Rodeo

Economic Impact Study - 2024

## Direct Impact - Judging Contest Contestants

Economic Activity

Category:
Category Description:

Judging Contest Contestants
Participants in the Judging Contests, related FFA Instructors or 4-H Agents and their friends or family.

|  |  |
| :--- | ---: |
| Total Unique Registered Schools | 1,951 |
| Average People with Registered School | 10.67 |
| Total Attendees | 20,815 |
| Total Attendees Surveyed | 5,541 |
| Total Surveyed as a \% of Unique Entries | $26.6 \%$ |

## Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $28.2 \%$ | 5,880 | 5,880 |
| Texas but outside Greater Houston | $63.3 \%$ | 13,176 | 13,176 |
| U.S. but outside Texas | $8.4 \%$ | 1,755 | 1,755 |
| International | $0.0 \%$ | 5 | 5 |
| Total | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{2 0 , 8 1 5}$ | $\mathbf{2 0 , 8 1 5}$ |
|  |  |  | Lodging |
|  |  |  | $\%$ in |


| Where Visitors Stay in Greater Houston | \% in Each Lodging <br> Type | \# of Visitors <br> in Lodging | Average Nightly <br> Rate per Person | Average Nights | People per Room |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |


| Lodging | On-Grounds | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  |  | 7,874 |  |  |
| Average nightly rate per person |  | \$ | 55.86 |  |  |
| Average length of stay (nights) |  |  | 2.43 |  |  |
| Total Lodging Spending | N/A | \$ | 1,069,884 | \$ | 1,069,884 |



## Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Junior Show Exhibitors

 Economic ActivityCategory:
Category Description:

Junior Show Exhibitors
Participants in the Junior Livestock Show, related FFA Instructors or 4-H Agents and their friends or family. Unique trips to the Junior Show counts the number of separate trips made by those participating in the Junior Show.

|  |  |
| :--- | ---: |
| Total Unique Trips to Junior Show | 8,002 |
| Average party size (inclusive of registrants) | 7.10 |
| Total Attendees | 56,801 |
| Total Attendees Surveyed | 3,755 |
| Total Surveyed as a $\%$ of Unique Entries | $6.6 \%$ |

Visitors

| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | 16.3\% | 9,251 | 9,251 |  |  |  |
| Texas but outside Greater Houston | 83.6\% | 47,480 | 47,480 |  |  |  |
| U.S. but outside Texas | 0.1\% | 69 | 69 |  |  |  |
| Total | 100.0\% | $\mathbf{5 6 , 8 0 1}$ | 56,801 |  |  |  |
| Lodging |  |  |  |  |  |  |
| Origin | Incremental Visitors | \% in Lodging in Greater Houston | Incremental Visitors in Lodging |  |  |  |
| Greater Houston | 9,251 | 68.1\% | 6,304 |  |  |  |
| Visitors | 47,549 | 95.1\% | 45,199 |  |  |  |
| Total | 56,801 | 90.7\% | 51,503 |  |  |  |
|  |  |  |  |  |  |  |
| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person | Average Nights | People per Room | Room Nights |
| Hotel/Motel | 90.9\% | 46,808 | \$ 91.20 | 3.50 | 2.71 | 60,364 |
| RV/Camper | 1.6\% | 804 | \$ 62.40 | 3.08 | 3.00 | 826 |
| Friend's/Family's Home | 0.2\% | 127 | \$ | 1.29 | 3.50 | 47 |
| Peer-to-Peer | 5.8\% | 3,003 | \$ 56.08 | 3.35 | 5.14 | 1,961 |
| Other | 1.5\% | 761 | \$ 133.33 | 4.18 | 7.33 | 434 |
| Total | 100.0\% | 51,503 | \$ 89.32 | 3.49 | 2.93 | 63,632 |
| Paid Lodging Sub-Total |  | 51,376 | \$ 89.32 | 3.49 | 2.93 | 63,585 |


| Lodging | On-Grounds |  |
| :--- | :--- | ---: | :--- |
| Visitors in Paid Lodging in Greater Houston | Off-Grounds |  |
| Average nightly rate per person | 51,376 |  |
| Average length of stay (nights) | 89.32 |  |
| Total Lodging Spending | $\mathbf{3 . 4 9}$ |  |
|  | $\mathbf{N} / \mathbf{A}$ |  |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 <br> <br> Direct Impact - Open Livestock Show Exhibitors <br> <br> Direct Impact - Open Livestock Show Exhibitors <br> Economic Activity 

Category:
Category Description:

Open Livestock Show Exhibitors
Exhibitors in the Open Livestock Show, related employees and their friends or family.

|  |  |
| :--- | ---: |
| Total Unique Registered Exhibitors | 1,008 |
| Average party size (inclusive of registrants) | 4.35 |
| Total Attendees | 4,386 |
| Total Attendees Surveyed | 1,288 |
| Total Surveyed as a \% of Unique Entries | $29.4 \%$ |


| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $19.1 \%$ | 839 | 839 |
| Texas but outside Greater Houston | $64.5 \%$ | 2,830 | 2,830 |
| U.S. but outside Texas | $16.1 \%$ | 705 | 705 |
| International | $0.3 \%$ | 12 | 12 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{4 , 3 8 6}$ | $\mathbf{4 , 3 8 6}$ |


| Origin | Visitors | \% in <br> Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 839 | $17.0 \%$ | 143 |
| Visitors | 3,547 | $84.9 \%$ | 3,012 |
| Total | $\mathbf{4 , 3 8 6}$ | $\mathbf{7 1 . 9 \%}$ | $\mathbf{3 , 1 5 5}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  | Average Nightly Rate per Person | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 81.0\% | 2,557 | \$ | 83.74 | 4.91 | 2.58 | 4,869 |
| RV/Camper | 2.0\% | 63 | \$ | 41.50 | 4.50 | 4.00 | 71 |
| Friend's/Family's Home | 1.1\% | 34 | \$ | - | 4.00 | 8.00 | 17 |
| Peer-to-Peer | 15.9\% | 501 | \$ | 68.22 | 5.05 | 5.08 | 498 |
| Other | 0.0\% | - | \$ | - | - | - | - |
| Total | 100.0\% | 3,155 | \$ | 80.39 | 4.91 | 3.06 | 5,455 |
| Paid Lodging Sub-Total |  | 3,121 | \$ | 80.39 | 4.92 | 3.01 | 5,438 |


| Lodging | On-Grounds | Off-Grounds |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 3,121 |  |  |  |
| Average nightly rate per person |  | \$ | 80.39 |  |  |
| Average length of stay (nights) |  |  | 4.92 |  |  |
| Total Lodging Spending | N/A | \$ | 1,234,752 | \$ | 1,234,752 |


| Daily Expenditures |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food \& Beverage (Including Alcohol) |  | On-Grounds (Total Spending) |  |  |  | Off-Grounds |  |  | Total |  |
| Visitors |  |  |  |  |  | 3,547 |  |  |  |  |
| Average daily spending |  |  |  |  |  | \$ 38.71 |  |  |  |  |
| Average length of stay (days) |  |  |  |  |  | 5.25 |  |  |  |  |
| Total Food \& Beverage |  |  | \$ | 402,793 |  |  | \$ | 720,474 | \$ | 1,123,267 |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-Food Spending |  | On-Grounds |  |  |  | Off-Grounds |  |  | Total |  |
| Visitors |  | 4,386 |  |  |  | 3,547 |  |  | 3,547 |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  | \$ | 22.90 ( 3.54 |  |  |  |  |
| Non-Livestock Shopping | \$ | 54.02 |  |  | \$ | 26.00 |  |  |  |  |
| Livestock Purchases (including animals, semen and embryos) | \$ | 327.83 |  |  | \$ | 118.26 |  |  |  |  |
| Livestock Equipment (including scales, panels, tractors and trailers) | \$ | 50.32 |  |  | \$ | 51.74 |  |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |  |  |  |  | \$ | 6.02 |  |  |  |  |
| Fuel for Personal or Rental Cars |  |  |  |  | \$ | 67.71 |  |  |  |  |
| Other Purchases | \$ | 1.45 |  |  | \$ | 2.89 |  |  |  |  |
| Large Items Purchased (over \$2,000) | \$ | 40.87 |  |  | \$ | 6.51 |  |  |  |  |
| Total Non-Food Spending Per Person |  | \$ 474.49 |  |  |  |  | \$ | 302.03 | \$ | 776.53 |
| Total Non-Food Spending |  | \$ 2,081,212 |  |  |  |  | \$ | 1,071,245 | \$ | 3,152,457 |


|  |  | Summary |  |  |
| :--- | :--- | :--- | :--- | :--- |

# Houston Livestock Show and Rodeo <br> Economic Impact Study - 2024 <br> Direct Impact - Rodeo Attendees <br> Economic Activity 

Category:
Category Description:

Rodeo Attendees
Attendees with tickets for the carnival grounds or the Rodeo/conert.

## Number of People

| Total Scanned Attendance (All days) | $1,805,653$ |
| :--- | ---: |
| Average days attended the Rodeo | 2.26 |
| Total Unique Entries | 798,576 |
| Total Attendees Surveyed | 20,617 |
| Total Surveyed as a $\%$ of Unique Entries | $2.6 \%$ |

Adjustment for Non-Incremental Visitors
Percentage of visitors who were in Greater
Houston for another reason but also
attended the Rodeo.

Incremental Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors | Non-Incremental <br> Visitors | Incremental <br> Visitors |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | $79 \%$ | 630,429 | 630,429 | 0 | 630,429 |
| Texas but outside Greater Houston | $14 \%$ | 109,230 | 109,230 | 9,927 | 99,303 |
| U.S. but outside Texas | $6 \%$ | 47,540 | 47,540 | 4,320 | 43,219 |
| Outside U.S. | $1 \%$ | 11,378 | 11,378 | 1,034 | 10,344 |
| Total | $\mathbf{1 0 0 \%}$ | $\mathbf{7 9 8 , 5 7 6}$ | $\mathbf{7 9 8 , 5 7 6}$ | $\mathbf{1 5 , 2 8 2}$ | $\mathbf{7 8 3 , 2 9 5}$ |

Lodging

| Origin | Incremental Visitors | \% in Lodging in Greater Houston | Incremental Visitors in Lodging |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | 630,429 | 2\% |  |  |  |  |  |
| Visitors | 152,866 | 43\% |  |  |  |  |  |
| Total | 783,295 | 10\% |  |  |  |  |  |
| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  | ightly erson | Average Nights | People per Room | Room Nights |
| Hotel/Motel | 44.8\% | 33,655 | \$ | 102.03 | 3.52 | 2.68 | 44,226 |
| RV/Camper | 1.2\% | 918 | \$ | 57.89 | 9.00 | 2.50 | 3,306 |
| Friend's/Family's Home | 44.5\% | 33,477 | \$ | - | 4.13 | 3.19 | 43,333 |
| Peer-to-Peer | 8.9\% | 6,695 | \$ | 74.13 | 4.01 | 3.51 | 7,657 |
| Other | 0.6\% | 415 | \$ | - | 1.25 | 1.71 | 302 |
| Total | 100.0\% | 75,161 | \$ | 96.52 | 3.89 | 2.98 | $\mathbf{9 8 , 8 2 4}$ |
| Paid Lodging Sub-Total |  | 41,269 | \$ | 96.52 | 3.73 | 2.81 | 55,189 |


| Lodging | On-Grounds |  |
| :--- | :--- | ---: | :--- |
| Visitors in Paid Lodging in Greater Houston | Off-Grounds |  |
| Average nightly rate per person | 41,269 |  |
| Average length of stay (nights) | 96.52 |  |
| Total Lodging Spending | $\mathbf{3 . 7 3}$ |  |

Daily Expenditures


# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Rodeo Competition Contestants Economic Activity 

Category:
Category Description:

Rodeo Competition Contestants
Contestants participating in the Rodeo along with their friends, family and guests.

| Total Unique Registered Contestants | 360 |
| :--- | ---: |
| Average party size (inclusive of contestants) | 3.24 |
| Total Attendees | 1,168 |
| Total Attendees Surveyed | 480 |
| Total Surveyed as a \% of Unique Entries | $41.1 \%$ |

Visitors

|  |  | Visitors |  |
| :--- | :---: | :---: | :---: |
| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| Greater Houston | $10.2 \%$ | 119 | 119 |
| Texas but outside Greater Houston | $34.2 \%$ | 399 | 399 |
| U.S. but outside Texas | $50.6 \%$ | 591 | 591 |
| International | $5.0 \%$ | 58 | 58 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 , 1 6 8}$ | $\mathbf{1 , 1 6 8}$ |

Lodging



| Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| Lodging |  |  | \$ | 48,035 | \$ | 48,035 |
| Food \& Beverage | \$ | 11,747 | \$ | 179,035 | \$ | 190,782 |
| Non-Food Spending | \$ | 32,751 | \$ | 197,826 | \$ | 230,576 |
| Total Direct Spending | \$ | 44,497 | \$ | 424,895 | \$ | 469,392 |

## Houston Livestock Show and Rodeo

Economic Impact Study - 2024
Direct Impact - Sponsors

## Economic Activity

Category:
Category Description:

Sponsors
Companies sponsoring the Rodeo that have a physical presence on-site.
Number of People

|  |  |
| :--- | ---: |
| Total Unique Registered Sponsors | 81 |
| Average people per Sponsor | 24.25 |
| Total Attendees | 1,964 |
| Total Attendees Surveyed | 485 |
| Total Surveyed as a $\%$ of Unique Entries | $24.7 \%$ |

Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| :--- | :---: | :---: | :---: |
| Greater Houston | $65 \%$ | 1,285 | 1,285 |
| Texas but outside Greater Houston | $23 \%$ | 453 | 453 |
| U.S. but outside Texas | $12 \%$ | 226 | 226 |
| Total | $\mathbf{1 0 0 \%}$ | $\mathbf{1 , 9 6 4}$ | $\mathbf{1 , 9 6 4}$ |

Lodging


| Lodging | On-Grounds | Off-Grounds |  |
| :--- | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | Total |  |
| Average nightly rate per person |  | 880 |  |
| Average length of stay (nights) | $\mathbf{N} / \mathbf{A}$ | $\mathbf{8 7 . 0 9}$ |  |
| Total Lodging Spending | $\mathbf{\$}$ | $\mathbf{7 7 8 , 4 5 9}$ | $\mathbf{\$}$ |

Daily Expenditures

| Food \& Beverage (Including Alcohol) | On-Grounds (Total Spending) | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  | 1,964 |  |  |  |
| Average daily spending |  | 7.21 |  |  |  |
| Average length of stay (days) |  | 16.50 |  |  |  |
| Total Food \& Beverage | \$ 690,582 | \$ | 233,677 | \$ | 924,259 |
|  |  |  |  |  |  |
| Non-Food Spending | On-Grounds (Total Spending) | Off-Grounds |  |  | Total |
| Sponsors |  |  |  |  |  |
| Entertainment (Excluding Rodeo Tickets) |  |  |  |  |  |
| Local Labor for Booth Operations |  | \$ | 1,416,350 |  |  |
| Booth Setup |  | \$ | 64,800 |  |  |
| Booth Supplies |  | \$ | 1,411,304 |  |  |
| Equipment Rental |  | \$ | 420,844 |  |  |
| Ground Transportation Expenses |  | \$ | 129,094 |  |  |
| Large Items Purchased (over \$2,000) |  |  |  |  |  |
| Total Non-Food Spending Per Person |  |  |  |  |  |
| Total Non-Food Spending | \$ | \$ | 3,442,391 | \$ | 3,442,391 |

Summary

| Category | On-Grounds |  | Off-Grounds |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Lodging | $\mathrm{N} / \mathrm{A}$ | Total |  |  |  |
| Food \& Beverage | $\$$ | 690,582 | $\mathbf{7 7 8 , 4 5 9}$ | $\$$ | 778,459 |
| Non-Food Spending | $\$$ | - | $\$$ | 233,677 | $\$$ |
| Total Direct Spending | $\mathbf{\$}$ | $\mathbf{6 9 0 , 5 8 2}$ | $\mathbf{9 2 4 , 2 5 9}$ |  |  |

Category:
Category Description: Volunteers at the HLSR.

| Number of People |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Unique Volunteers | 36,958 |  |  |  |  |
| Average people with Volunteers | 1.00 |  |  |  |  |
| Total Volunteers | 36,958 |  |  |  |  |
| Total Volunteers Surveyed | 4,664 |  |  |  |  |
| Total Surveyed as a \% of Unique Entries | 12.6\% |  |  |  |  |
| Visitors |  |  |  |  |  |
| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors |  |  |
| Greater Houston | 92.1\% | 34,026 | 34,026 |  |  |
| Texas but outside Greater Houston | 7.4\% | 2,726 | 2,726 |  |  |
| U.S. but outside Texas | 0.5\% | 198 | 198 |  |  |
| International | 0.0\% | 8 | 8 |  |  |
| Total | 100.0\% | 36,958 | 36,958 |  |  |
| Lodging |  |  |  |  |  |
|  |  | Prior to Show |  | During Show |  |
| Origin | Visitors | $\begin{gathered} \% \text { in } \\ \text { Lodging in } \\ \text { Greater Houston } \end{gathered}$ | Visitors in Lodging | \% in Lodging in Greater Houston | Visitors in Lodging |
| Greater Houston | 34,026 | 9.0\% | 3,075 | 9.3\% | 3,150 |
| Visitors | 2,932 | 35.1\% | 1,030 | 46.7\% | 1,370 |
| Total | 36,958 | 11.1\% | 4,105 | 12.2\% | 4,520 |


| Lodging Prior to the Rodeo |  |  |  |  |  |  |
| :--- | :---: | ---: | :---: | ---: | ---: | ---: |

Lodging During the Rodeo

| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  | Nightly er Person | Average Nights |  | Room Nights |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 67.8\% | 3,064 | \$ | 204 | 6.34 |  | 19,431 |  |  |
| RV/Camper | 11.2\% | 507 | \$ | 68 | 14.67 |  | 7,431 |  |  |
| Friend's/Family's Home | 0.0\% | - | \$ | - | - |  | - |  |  |
| Peer-to-Peer | 16.9\% | 764 | \$ | 163 | 13.10 |  | 10,010 |  |  |
| Other | 4.1\% | 185 | \$ | 130 | 15.23 |  | 2,817 |  |  |
| Total | 100.0\% | 4,520 | \$ | 179 | 8.78 |  | 39,690 |  |  |
| Paid Lodging Sub-Total |  | 4,520 | \$ | 179 | 8.78 |  | 39,690 |  |  |
| Lodging |  |  |  | to Rodeo |  |  | During Rodeo |  | Total |
| Visitors in Paid Lodging in Greater Houston |  |  |  | 4,105 |  |  | 4,520 |  |  |
| Average nightly rate per person |  |  | \$ | 181 |  | \$ | 179 |  |  |
| Average length of stay (nights) |  |  |  | 5.67 |  |  | 8.78 |  |  |
| Total Lodging Spending |  |  | \$ | 4,209,198 |  | \$ | 7,085,541 | \$ | 11,294,738 |



|  | Summary |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Category | On-Grounds | Off-Grounds | Total |  |  |
| Lodging | $\$$ | $4,209,198$ | $\$ 0085,541$ | $\$$ | $11,294,738$ |
| Food \& Beverage | $\$$ | $11,716,047$ | $\$$ | $\$ 2,153,881$ | $\$$ |
| Non-Food Spending | $\$$ | $4,929,539$ | $13,869,928$ |  |  |
| Total Direct Spending | $\$$ | $\mathbf{2 0 , 8 5 4 , 7 8 3}$ | $\$$ | $1,977,079$ | $\$$ |
|  |  |  | $6,906,618$ |  |  |

## Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - WCBBQ Contest Attendees Economic Activity

Category:
Category Description:

WCBBQ Contest Attendees
Ticketed attendees at the WCBBQ Contest

Number of People

| Total Scanned Attendance | 158,049 | Adjustment for Non-Incremental Visitors |
| :--- | :---: | :--- |
| Average days attended WCBBQ Contest | 1.75 | Percentage of visitors who were in Greater |
| Total Unique Entries | 90,191 | Houston for another reason but also |
| Total Attendees Surveyed | 682 | attended the Rodeo. |
| Total Surveyed as a $\%$ of Unique Entries | $0.8 \%$ |  |

Incremental Visitors

| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors | Non-Incremental <br> Visitors | Incremental <br> Visitors |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Greater Houston | $67.1 \%$ | 60,523 | 60,523 | 0 | 6,523 |
| Texas but outside Greater Houston | $20.1 \%$ | 18,140 | 18,140 | 2,419 | 15,721 |
| U.S. but outside Texas | $11.5 \%$ | 10,341 | 10,341 | 1,379 | 8,963 |
| Outside U.S. | $1.3 \%$ | 1,187 | 1,187 | 158 | 1,028 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{9 0 , 1 9 1}$ | $\mathbf{9 0 , 1 9 1}$ | $\mathbf{3 , 9 5 6}$ | $\mathbf{8 6 , 2 3 5}$ |

Lodging
$\left.\begin{array}{lcccccccc}\hline \text { Origin } & \begin{array}{c}\text { Incremental } \\ \text { Visitors }\end{array} & \begin{array}{c}\text { Lodging in Greater } \\ \text { Houston }\end{array} & \begin{array}{c}\text { Incremental } \\ \text { Visitors in Lodging }\end{array} & & & & \\ \hline \text { Greater Houston } & 60,523 & 24 \% & 14,709\end{array}\right)$

| Lodging | On-Grounds | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors in Paid Lodging in Greater Houston |  | 25,386 |  |  |  |
| Average nightly rate per person |  | \$ | 111.79 |  |  |
| Average length of stay (nights) |  |  | 3.13 |  |  |
| Total Lodging Spending | N/A | \$ | $\mathbf{8 , 8 7 0 , 7 8 3}$ | \$ | 8,870,783 |

Daily Expenditures


| Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| Lodging |  | N/A | s | 8,870,783 | \$ | 8,870,783 |
| Food \& Beverage | \$ | 2,354,356 | s | 1,645,584 | \$ | 3,999,940 |
| Non-Food Spending | \$ | 1,319,071 | \$ | 786,166 | \$ | 2,105,237 |
| Total Direet Spending | \$ | 3,673,427 | s | 11,302,533 | \$ | 14,975,959 |

Category
Category Description: Teams participating in the WCBBQ Contest.

|  |  |
| :--- | ---: |
|  |  |
| Registered Teams | 252 |
| Average People per Team | 18.67 |
| Total Attendees | 4,705 |
| Total Attendees Surveyed | 4,033 |
| Total Surveyed as a $\%$ of Unique Entries | $85.7 \%$ |

Number of People

|  | Visitors |  |  |
| :--- | :---: | :---: | :---: |
| Attendee Origin | Percent of <br> Attendees | Unique <br> Attendees | Visitors |
| Greater Houston | $75.2 \%$ | 3,540 | 3,540 |
| Texas but outside Greater Houston | $21.2 \%$ | 998 | 998 |
| U.S. but outside Texas | $2.5 \%$ | 116 | 116 |
| Iternational | $1.1 \%$ | 50 | 50 |
| Total | $\mathbf{1 0 0 . 0} \%$ | $\mathbf{4 , 7 0 5}$ | $\mathbf{4 , 7 0 5}$ |

Lodging

| Origin | Visitors | \% in <br> Lodging in Greater Visitors in Lodging <br> Houston |  |
| :--- | :---: | :---: | :---: |
| Greater Houston | 3,540 | $45.4 \%$ | 1,608 |
| Visitors | 1,165 | $94.9 \%$ | 1,105 |
| Total | $\mathbf{4 , 7 0 5}$ | $\mathbf{5 7 . 7 \%}$ | $\mathbf{2 , 7 1 4}$ |


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging |  | ightly erson | Average Nights | People per Room |  | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 67.4\% | 1,828 | \$ | 118.53 | 3.36 | 1.82 |  | 3,381 |
| RV/Camper | 15.3\% | 414 | \$ | 51.20 | 3.15 | 1.93 |  | 676 |
| Friend's/Family's Home | 5.1\% | 139 |  |  | 3.37 | 1.00 |  | 468 |
| Peer-to-Peer | 12.3\% | 332 | \$ | 84.03 | 4.73 | 3.43 |  | 458 |
| Other | 0.0\% | - | \$ | - | - | - |  | - |
| Total | 100.0\% | 2,714 | \$ | 103.26 | 3.50 | 1.99 |  | 4,983 |
| Paid Lodging Sub-Total |  | 2,575 | \$ | 103.26 | 3.51 | 2.05 |  | 4,515 |
|  |  |  |  |  |  |  |  |  |
| Lodging |  | On-Grounds |  |  |  | Off-Grounds |  | Total |
| Visitors in Paid Lodging in Greater Houston |  |  |  |  |  | 2,575 |  |  |
| Average nightly rate per person |  |  |  |  |  | \$ 103.26 |  |  |
| Average length of stay (nights) |  |  |  |  |  | $\begin{array}{r} \\ \hline\end{array}$ |  |  |
| Total Lodging Spending |  | N/A |  |  |  | 932,244 | \$ | 932,244 |

Daily Expenditures


Summary

| Category | On-Grounds |  | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lodging |  |  | \$ | 932,244 | \$ | 932,244 |
| Food \& Beverage | \$ | 62,220 | \$ | 115,244 | \$ | 177,464 |
| Non-Food Spending | \$ | 856,083 | \$ | 13,447,437 | \$ | 14,303,519 |
| Total Direct Spending | \$ | 918,303 | \$ | 14,494,924 | \$ | 15,413,227 |

# Houston Livestock Show and Rodeo 

Economic Impact Study - 2024
Direct Impact - Wildlife Expo Exhibitors Economic Activity

Category:
Category Description

Wildlife Expo Exhibitors
Exhibitors at the Wildlife Expo.

Number of People

|  |  |
| :--- | ---: |
| Total Unique Registered Exhibitors | 18 |
| Average people per Exhibitor | 1.92 |
| Total Attendees | 35 |
| Total Attendees Surveyed | 25 |
| Total Surveyed as a \% of Unique Entries | $72.2 \%$ |


|  |  | Visitors |  |
| :--- | :---: | :---: | :---: |
| Attendee Origin | $\begin{array}{c}\text { Percent of } \\ \text { Attendees }\end{array}$ | $\begin{array}{c}\text { Unique } \\ \text { Attendees }\end{array}$ | Visitors |
| Greater Houston | $88.0 \%$ | 30 | 30 |
| Texas but outside Greater Houston | $12.0 \%$ | 4 | 4 |
| U.S. but outside Texas | $0.0 \%$ | 0 | 0 |
| International | $0.0 \%$ | 0 | 0 |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{3 5}$ | $\mathbf{3 5}$ |
|  |  |  |  |
|  |  | Lodging |  |$]$


| Where Visitors Stay in Greater Houston | \% in Each Lodging Type | \# of Visitors in Lodging | Average Nightly Rate per Person |  | Average Nights | People per Room | Room Nights |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel/Motel | 20.0\% | 0.4 | \$ | 600.00 | 4.00 | 1.00 | 1 |
| RV/Camper | 0.0\% | - | \$ | - | - | - | - |
| Friend's/Family's Home | 80.0\% | 1.4 |  |  | - | - | - |
| Peer-to-Peer | 0.0\% | - | \$ | - | - | - | - |
| Other | 0.0\% | - | \$ | - | - | - | - |
| Total | 100.0\% | 1.8 | \$ | 600.00 | 0.80 | 1.00 | 1 |
| Paid Lodging Sub-Total |  | 0 | \$ | 600.00 | 4.00 | 1.00 | 1 |


| Lodging |  |  |
| :--- | :--- | :--- |
| Visitors in Paid Lodging in Greater Houston |  |  |
| Average nightly rate per person |  |  |
| Average length of stay (nights) |  |  |
| Total Lodging Spending |  |  |
|  |  |  |
|  |  |  |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 <br> <br> Direct Impact - Young Guns Participants <br> <br> Direct Impact - Young Guns Participants <br> Economic Activity 

Category:
Category Description:

Young Guns Participants
Youth sporting clay competition hosted as part of the Rodeo's ranching and wildife program. This category includes participants and others attending with them.

Number of People

|  |  |
| :--- | ---: |
|  |  |
| Total Unique Registered Entries | 539 |
| Average party size (inclusive of entries) | 3.54 |
| Total Attendees | 1,906 |
| Total Attendees Surveyed | 464 |
| Total Surveyed as a \% of Unique Entries | $24.3 \%$ |

Visitors

| Visitors |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Attendee Origin | Percent of Attendees | Unique Attendees | Visitors |  |  |  |  |
| Greater Houston | 40.5\% | 772 | 772 |  |  |  |  |
| Texas but outside Greater Houston | 59.5\% | 1,134 | 1,134 |  |  |  |  |
| U.S. but outside Texas | 0.0\% | 0 | 0 |  |  |  |  |
| International | 0.0\% | 0 | 0 |  |  |  |  |
| Total | 100.0\% | 1,906 | 1,906 |  |  |  |  |
| Lodging |  |  |  |  |  |  |  |
| Origin | Visitors | $\% \text { in }$ <br> Lodging in Greater Visitors in Lodging <br> Houston |  |  |  |  |  |
| Greater Houston | 772 | 20.4\% | 158 |  |  |  |  |
| Visitors | 1,134 | 75.6\% | 857 |  |  |  |  |
| $\begin{array}{llll}\text { Total } & \mathbf{1 , 9 0 6} & \mathbf{5 3 . 2 \%} & \mathbf{1 , 0 1 5}\end{array}$ |  | 53.2\% | 1,015 |  |  |  |  |
|  |  | \# of Visitors in Lodging |  | Average Nights | People per Room |  |  |
| Where Visitors Stay in Greater Houston | \% in Each Lodging Type |  | Average Nightly Rate per Person |  |  | Room Nights |  |
| Hotel/Motel | 77.0\% | 782 | \$ 42.37 | 1.73 | 2.67 |  | 507 |
| RV/Camper | 2.0\% | 21 | \$ 21.25 | 3.00 | 4.00 |  | 16 |
| Friend's/Family's Home | 9.7\% | 98 |  | 0.58 | - |  | - |
| Peer-to-Peer | 11.2\% | 114 | \$ 88.64 | 2.00 | 3.12 |  | 73 |
| Other | 0.0\% | - | \$ | - | - |  | - |
| Total | 100.0\% | 1,015 | \$ 47.65 | 1.67 | 2.75 |  | 595 |
| Paid Lodging Sub-Total |  | 916 | \$ 47.65 | 1.79 | 2.75 |  | 595 |
| Lodging |  | On-Grounds |  |  |  |  |  |
|  |  |  | Off-Grounds |  | Total |
| Visitors in Paid Lodging in Greater Houston |  |  |  |  |  |  | 916 |  |  |
| Average nightly rate per person |  |  |  |  | \$ 47.65 |  |  |
| Average length of stay (nights) |  |  |  |  | 1.79 |  |  |
| Total Lodging Spending |  | N/A |  |  | \$ 78,176 | \$ | 78,176 |

Daily Expenditures

| Food \& Beverage (Including Alcohol) | On-Grounds | Off-Grounds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Visitors |  | 1,134 |  |  |  |
| Average daily spending |  | \$ 37.81 |  |  |  |
| Average length of stay (days) |  | 1.73 |  |  |  |
| Total Food \& Beverage | N/A | \$ | 74,298 | \$ | 74,298 |
|  |  |  |  |  |  |
| Non-Food Spending | On-Grounds | Off-Grounds |  |  | Total |
| Visitors |  |  | 1,134 |  | 1,134 |
| Entertainment (Excluding Rodeo Tickets) | \$ | 16.66 |  |  |  |
| Shopping/Merchandise | \$ | 51.85 |  |  |  |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$ | 1.86 |  |  |  |
| Fuel for Personal or Rental Cars | \$ | 81.98 |  |  |  |
| Total Non-Food Spending Per Person |  | \$ | 152.35 | \$ | 152.35 |
| Total Non-Food Spending | N/A | \$ | 172,736 | \$ | 172,736 |

Summary

|  | Summary |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Category | On-Grounds | Off-Grounds | Total | 78,176 | $\$$ |
| Lodging |  | $\mathbf{7 8 , 1 7 6}$ |  |  |  |
| Food \& Beverage | N/A | $\$$ | 74,298 | $\$$ | 74,298 |
| Non-Food Spending |  | $\$$ | 172,736 | $\$$ | 172,736 |
| Total Direct Spending | N/A | $\mathbf{S}$ | $\mathbf{3 2 5 , 2 1 0}$ | $\mathbf{\$}$ | $\mathbf{3 2 5 , 2 1 0}$ |

## HLSR Expenditures For Production and Presentation of the Rodeo

|  |  | Total <br> (Activity) | Visitor Funded <br> Portion <br> (Impact) |  |
| :--- | ---: | ---: | ---: | ---: |
| Salaries | $\$$ | $14,133,675$ | $\$$ | $3,895,390$ |
| Rodeo production | $\$$ | $11,174,449$ | $\$$ | $3,079,796$ |
| Contract, insurance and professional services | $\$$ | $23,958,976$ | $\$$ | $6,603,347$ |
| Equipment and facility expenses | $\$$ | $15,054,692$ | $\$$ | $4,149,232$ |
| Repairs and maintenance | $\$$ | $1,345,680$ | $\$$ | 370,884 |
| Food and beverage purchases not for resale | $\$$ | $2,488,503$ | $\$$ | 685,858 |
| Printing, advertising, awards, badges and promotional items | $\$$ | $11,221,038$ | $\$$ | $3,092,637$ |
| Supplies and consumables | $\$$ | $3,173,579$ | $\$$ | 874,672 |
| Shipping, licenses, fees, and other expenses | $\$$ | 693,981 | $\$$ | 191,269 |
| Total | $\$$ | $\mathbf{8 3 , 2 4 4 , 5 7 4}$ | $\$$ | $\mathbf{2 2 , 9 4 3 , 0 8 5}$ |

## 2024 Houston Livestock Show and Rodeo ${ }^{\text {TM }}$ Economic Impact Study Attachments

