

2024 Houston Livestock Show and Rodeo™ **Economic Impact Study** Show and Rodeo **Attachments** 

ECONOMIC ANALYTICS CONSULTING, LLC MAY 29, 2024

# **Economic Impact Study**

# **Attachments**

Economic Analytics Consulting, LLC, on behalf of the Houston Livestock Show and Rodeo, Inc., conducted surveys to quantify the economic impact and economic activity generated by the 2024 Houston Livestock Show and Rodeo (the "Rodeo"). We also quantified the Rodeo's affect on taxes and jobs supported in the Houston economy. Our results are summarized in the main section of the report. The following pages provide more information for each of the survey groups.

The information for each survey group is divided between economic impact and economic activity:

- Attachment A summarizes the economic impact and
- Attachment B summarizes the economic activity.









Attachment A: Economic Impact Summary Forms



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Economic Impact Summary

# Economic Impact - 2024 Houston Livestock Show and Rodeo

|                              | SPENDING EFFECTS |             |    |            |    |            |    |             |  |  |
|------------------------------|------------------|-------------|----|------------|----|------------|----|-------------|--|--|
| Spending Category            |                  | Direct      |    | Indirect   |    | Induced    |    | Total       |  |  |
| Lodging                      | \$               | 48,680,816  | \$ | 21,156,683 | \$ | 25,976,084 | \$ | 95,813,583  |  |  |
| Food & Beverage              | \$               | 44,081,749  | \$ | 19,140,295 | \$ | 33,378,700 | \$ | 96,600,745  |  |  |
| Shopping / Merchandise       | \$               | 28,359,401  | \$ | 8,396,842  | \$ | 7,743,782  | \$ | 44,500,025  |  |  |
| Entertainment                | \$               | 4,435,967   | \$ | 2,553,780  | \$ | 2,743,151  | \$ | 9,732,897   |  |  |
| Farm and Ranch Related       | \$               | 12,077,087  | \$ | 4,285,899  | \$ | 4,899,748  | \$ | 21,262,734  |  |  |
| <b>Ground Transportation</b> | \$               | 6,981,741   | \$ | 3,949,497  | \$ | 3,288,435  | \$ | 14,219,673  |  |  |
| Event Spending               | \$               | 34,789,974  | \$ | 3,746,649  | \$ | 5,752,732  | \$ | 44,289,354  |  |  |
| Total                        | \$               | 179,406,734 | \$ | 63,229,645 | \$ | 83,782,632 | \$ | 326,419,011 |  |  |

# Fiscal Effects from Economic Impact - 2024 Houston Livestock Show and Rodeo

|                              |                  | FISCAL        | EFF | ECTS      |                  |
|------------------------------|------------------|---------------|-----|-----------|------------------|
|                              | Direct           | Indirect      | Ind | uced      | Total            |
| Lodging                      | \$<br>7,302,122  |               |     |           |                  |
| Food & Beverage              | \$<br>3,195,927  |               |     |           |                  |
| Shopping / Merchandise       | \$<br>2,056,057  |               |     |           |                  |
| Entertainment                | \$<br>321,608    |               |     |           |                  |
| Farm and Ranch Related       | \$<br>875,589    |               |     |           |                  |
| <b>Ground Transportation</b> | \$<br>506,176    |               |     |           |                  |
| Event Spending               | \$<br>858,946    |               |     |           |                  |
| Total                        | \$<br>15,116,424 | \$<br>519,614 | \$  | 2,643,450 | \$<br>18,279,488 |

|                | EMPLOYMENT EFFECTS |       |     |       |  |  |  |  |  |  |
|----------------|--------------------|-------|-----|-------|--|--|--|--|--|--|
| Jobs Supported | 3,538              | 1,658 | 497 | 5,694 |  |  |  |  |  |  |
|                |                    |       |     |       |  |  |  |  |  |  |



#### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Summary of Economic Impact Statements

| Spending Category                  | Spending Summary Category | M  | gricultural<br>lechanics<br>ontestants | ommercial<br>exhibitors | Concert<br>sts & Crew | С  | HLSR<br>ontractors | orse Show<br>Exhibitors |    | ternational<br>Week<br>Attendees | Judges<br>(Horse/<br>ivestock) | Judging<br>Contest<br>ontestants | <br>nior Show<br>xhibitors |
|------------------------------------|---------------------------|----|--|-------------------------|-----------------------|----|--------------------|-------------------------|----|----------------------------------|--------------------------------|----------------------------------|----------------------------|
| Lodging                            | Lodging                   | \$ | 599,084                                | \$<br>3,435,114         | \$<br>717,275         | \$ | 1,112,714          | \$<br>1,259,447         | \$ | 2,345,529                        | \$<br>35,697                   | \$<br>1,038,863                  | \$<br>14,263,176           |
| Food, Beverage and Alcohol         | Food & Beverage           | \$ | 1,009,018                              | \$<br>1,963,667         | \$<br>291,054         | \$ | 248,296            | \$<br>999,093           | \$ | 2,147,959                        | \$<br>52,924                   | \$<br>1,803,500                  | \$<br>9,838,498            |
| Shopping                           | Shopping / Merchandise    | \$ | 372,385                                | \$<br>718,313           | \$<br>48,000          | \$ | 10,057             | \$<br>125,181           | \$ | 1,011,559                        | \$<br>37,967                   | \$<br>1,475,278                  | \$<br>2,133,454            |
| Entertainment                      | Entertainment             | \$ | 47,918                                 | \$<br>71,513            | \$<br>-               | \$ | 286,811            | \$<br>65,351            | \$ | 68,393                           | \$<br>372                      | \$<br>222,221                    | \$<br>249,577              |
| Ground Transportation              | Ground Transportation     | \$ | 11,182                                 | \$<br>106,262           | \$<br>-               | \$ | 6,790              | \$<br>11,042            | \$ | 175,404                          | \$<br>298                      | \$<br>450,155                    | \$<br>108,559              |
| Fuel                               | Ground Transportation     | \$ | 207,744                                | \$<br>392,773           | \$<br>-               | \$ | 3,164              | \$<br>127,439           | \$ | 32,671                           | \$<br>22,147                   | \$<br>364,101                    | \$<br>1,297,940            |
| Laundry                            | Event Spending            | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | 2,330              | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Horse Purchases                    | Farm and Ranch Related    | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | -                  | \$<br>1,409,411         | \$ | 1,630,186                        | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Livestock Purchases                | Farm and Ranch Related    | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | 100                | \$<br>-                 | \$ | 3,584,558                        | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Equipment Purchases (Farm related) | Farm and Ranch Related    | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Horse Ranch Equipment              | Farm and Ranch Related    | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | -                  | \$<br>497,911           | \$ | 1,148,152                        | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Livestock Equipment                | Farm and Ranch Related    | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | 207,191                          | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Tractor/trailer Repair             | Farm and Ranch Related    | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | 3,500              | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Livestock Show Supplies            | Farm and Ranch Related    | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>1,410,648            |
| Other (Large Purchases and Other)  | Shopping / Merchandise    | \$ | 16,956                                 | \$<br>504,230           | \$<br>-               | \$ | 523,000            | \$<br>1,035,475         | \$ | 128,848                          | \$<br>-                        | \$<br>39,936                     | \$<br>3,792,959            |
| Booth Setup                        | Event Spending            | \$ | -                                      | \$<br>846,092           | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Booth Supplies                     | Event Spending            | \$ | 138,680                                | \$<br>442,600           | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>84,934                     | \$<br>-                    |
| Booth Storage                      | Event Spending            | \$ | -                                      | \$<br>187,588           | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Business Related Expenses          | Event Spending            | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | 4,730              | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Equipment Repair                   | Event Spending            | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | 78,901             | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| AV Equipment Rental                | Event Spending            | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | -                  | \$<br>-                 | S  | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Utilities                          | Event Spending            | \$ | -                                      | \$<br>113,410           | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | -                                | \$                             | \$<br>-                          | \$<br>-                    |
| Medical Expenses                   | Event Spending            | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | 740                | \$<br>-                 | \$ | 2,535                            | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Performers                         | Entertainment             | \$ | -                                      | \$<br>-                 | \$<br>-               | \$ | -                  | \$<br>-                 | \$ | -                                | \$<br>-                        | \$<br>-                          | \$<br>-                    |
| Total                              |                           | \$ | 2,402,966                              | \$<br>8,781,563         | \$<br>1,056,329       | \$ | 2,281,134          | \$<br>5,530,350         | \$ | 12,482,985                       | \$<br>149,405                  | \$<br>5,478,988                  | \$<br>33,094,812           |

| Spending Category                  | Spending Summary Category | Open<br>Livestock<br>Show<br>Exhibitors | ,  | Rodeo<br>Attendees | Rodeo<br>empetition<br>entestants | 5  | Sponsors  | ٧  | olunteers  | ,  | WCBBQ<br>Contest<br>Attendees | WCBBQ<br>Contest<br>Teams | ildlife Expo<br>Exhibitors | ung Guns<br>rticipants | Total             |
|------------------------------------|---------------------------|---|----|--------------------|-----------------------------------|----|-----------|----|------------|----|-------------------------------|---------------------------|----------------------------|------------------------|-------------------|
| Lodging                            | Lodging                   | \$<br>1,157,610                         | \$ | 12,711,793         | \$<br>50,410                      | \$ | 778,459   | \$ | 3,623,654  | \$ | 5,105,892                     | \$<br>379,730             | \$<br>-                    | \$<br>66,371           | \$<br>48,680,816  |
| Food, Beverage and Alcohol         | Food & Beverage           | \$<br>1,050,462                         | \$ | 17,511,183         | \$<br>189,191                     | \$ | 429,162   | \$ | 3,956,988  | \$ | 2,385,277                     | \$<br>130,649             | \$<br>531                  | \$<br>74,298           | \$<br>44,081,749  |
| Shopping                           | Shopping / Merchandise    | \$<br>314,192                           | \$ | 6,587,548          | \$<br>85,386                      | \$ | -         | \$ | 1,843,272  | \$ | 415,909                       | \$<br>269,333             | \$<br>1,385                | \$<br>58,793           | \$<br>15,508,010  |
| Entertainment                      | Entertainment             | \$<br>81,239                            | \$ | 394,722            | \$<br>23,004                      | \$ | -         | \$ | 301,235    | \$ | 103,752                       | \$<br>200,489             | \$<br>332                  | \$<br>18,892           | \$<br>2,135,822   |
| Ground Transportation              | Ground Transportation     | \$<br>21,342                            | \$ | 860,769            | \$<br>16,235                      | \$ | -         | \$ | 210,932    | \$ | 407,338                       | \$<br>137,174             | \$<br>-                    | \$<br>2,107            | \$<br>2,525,588   |
| Fuel                               | Ground Transportation     | \$<br>240,139                           | \$ | 1,012,317          | \$<br>43,115                      | \$ | -         | \$ | 467,546    | \$ | 130,727                       | \$<br>21,165              | \$<br>222                  | \$<br>92,945           | \$<br>4,456,153   |
| Laundry                            | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>7,164                       | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>9,494       |
| Horse Purchases                    | Farm and Ranch Related    | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>3,039,597   |
| Livestock Purchases                | Farm and Ranch Related    | \$<br>1,774,707                         | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>5,359,365   |
| Equipment Purchases (Farm related) | Farm and Ranch Related    | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>-           |
| Horse Ranch Equipment              | Farm and Ranch Related    | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>1,646,063   |
| Livestock Equipment                | Farm and Ranch Related    | \$<br>394,695                           | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>601,886     |
| Tractor/trailer Repair             | Farm and Ranch Related    | \$<br>-                                 | \$ | -                  | \$<br>16,027                      | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>19,527      |
| Livestock Show Supplies            | Farm and Ranch Related    | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>1,410,648   |
| Other (Large Purchases and Other)  | Shopping / Merchandise    | \$<br>215,868                           | \$ | 5,106,757          | \$<br>1,613                       | \$ | -         | \$ | 424,240    | \$ | 2,255                         | \$<br>1,059,252           | \$<br>-                    | \$<br>-                | \$<br>12,851,391  |
| Booth Setup                        | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>3,340,324           | \$<br>-                    | \$<br>-                | \$<br>4,186,416   |
| Booth Supplies                     | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>4,596,568           | \$<br>4,154                | \$<br>-                | \$<br>5,266,936   |
| Booth Storage                      | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>187,588     |
| Business Related Expenses          | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>34,222                      | \$ | -         | \$ | -          | \$ | -                             | \$<br>1,224,040           | \$<br>2,769                | \$<br>-                | \$<br>1,265,761   |
| Equipment Repair                   | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>78,901      |
| AV Equipment Rental                | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>-           |
| Utilities                          | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>733,912             | \$<br>-                    | \$<br>-                | \$<br>847,322     |
| Medical Expenses                   | Event Spending            | \$<br>-                                 | \$ | -                  | \$<br>1,834                       | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>5,109       |
| Performers                         | Entertainment             | \$<br>-                                 | \$ | -                  | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>2,300,145           | \$<br>-                    | \$<br>-                | \$<br>2,300,145   |
| Total                              |                           | \$<br>5,250,254                         | \$ | 44,185,089         | \$<br>468,202                     | \$ | 1,207,620 | \$ | 10,827,866 | \$ | 8,551,149                     | \$<br>14,392,779          | \$<br>9,392                | \$<br>313,405          | \$<br>156,464,288 |

| Spending Summary Category | Total             |
|---------------------------|-------------------|
| Lodging                   | \$<br>48,680,816  |
| Food & Beverage           | \$<br>44,081,749  |
| Entertainment             | \$<br>4,435,967   |
| Shopping / Merchandise    | \$<br>28,359,401  |
| Farm and Ranch Related    | \$<br>12,077,087  |
| Ground Transportation     | \$<br>6,981,741   |
| Event Spending            | \$<br>11,847,528  |
| Total                     | \$<br>156,464,288 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Agricultural Mechanical Contestants Economic Impact

Category: Agricultural Mechanical Contestants

Category Description: Participants in the Ag Mechanical competition, related FFA Instructors or 4-H Agents and their friends and family.

### **Number of People**

| Total Unique Registered Projects        | 462   |
|---|-------|
| Average people per Registered Projects  | 11.74 |
| Total Attendees                         | 5,425 |
| Total Attendees Surveyed                | 1,509 |
| Total Surveyed as a % of Unique Entries | 27.8% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 17.4%                   | 946                 | 0        |
| Texas but outside Greater Houston | 80.1%                   | 4,343               | 4,343    |
| U.S. but outside Texas            | 2.5%                    | 137                 | 137      |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 5,425               | 4,480    |

### Lodging

| Origin          | Visitors | % in<br>Lodging in Greater<br>Houston | Visitors in Lodging |
|-----------------|----------|---------------------------------------|---------------------|
| Greater Houston | 0        | N/A                                   | 0                   |
| Visitors        | 4,480    | 85.5%                                 | 3,828               |
| Total           | 4,480    | 85.5%                                 | 3,828               |

| Where Visitors Stay in Greater Houston | % in Each Lodging Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 94.7%                  | 3,624                       | \$<br>59.31                    | 2.76           | 2.39            | 4,173          |
| RV/Camper                              | 1.0%                   | 37                          | \$<br>-                        | -              | -               | -              |
| Friend's/Family's Home                 | 0.7%                   | 27                          |                                | 1.50           | 1.25            | 32             |
| Peer-to-Peer                           | 3.7%                   | 140                         | \$<br>28.21                    | 2.24           | 4.80            | 65             |
| Other                                  | 0.0%                   | -                           | \$<br>-                        | -              | -               | -              |
| Total                                  | 100.0%                 | 3,828                       | \$<br>58.15                    | 2.70           | 2.47            | 4,271          |
| Paid Lodging Sub-Total                 |                        | 3,765                       | \$<br>58.15                    | 2.74           | 2.48            | 4,239          |

| Lodging                                     | On-Grounds | Off- | Grounds    | Total   |
|---|------------|------|------------|---------|
| Visitors in Paid Lodging in Greater Houston |            |      | 3,765      |         |
| Average nightly rate per person             |            | \$   | 58.15      |         |
| Average length of stay (nights)             |            |      | 2.74       |         |
| Total Lodging Spending                      | N/A        | \$   | 599,084 \$ | 599,084 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off- | Grounds    | Total     |
|-------------------------------------|--------------------------------|------|------------|-----------|
| Visitors                            |                                |      | 4,480      |           |
| Average daily spending              |                                | \$   | 35.47      |           |
| Average length of stay (days)       |                                |      | 4.71       |           |
| Total Food & Beverage               | \$ 261,129                     | \$   | 747,888 \$ | 1,009,018 |

| Non-Food Spending                                       | On-Grounds  |         | Off-Grounds |         | Total         |
|---|-------------|---------|-------------|---------|---------------|
| Visitors  |             | 4,480   |             | 4,480   | 4,480         |
| Entertainment (Excluding Rodeo Tickets)                 |             | \$      | 10.70       |         |               |
| Shopping/Merchandise                                    | \$<br>50.66 | \$      | 32.47       |         |               |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>0.41  | \$      | 2.09        |         |               |
| Fuel for Personal or Rental Cars                        |             | \$      | 46.37       |         |               |
| Total Non-Food Spending Per Person                      | \$          | 51.07   | \$          | 91.62   | \$<br>142.69  |
| Total Non-Food Spending                                 | \$          | 228,776 | \$          | 410,452 | \$<br>639,228 |

| Exhibitor Spending            | On-Grounds |        | Off-Grounds |            | Total   |
|-------------------------------|------------|--------|-------------|------------|---------|
| Agricultural Mechanical Teams |            | 462    |             | 462        |         |
| Supplies                      | \$<br>42   | \$     | 258         |            |         |
| Other 1                       | \$<br>3    | \$     | 20          |            |         |
| Other 2                       | \$<br>1    | \$     | 13          |            |         |
| Total Spending per Team       | \$         | 46     | \$          | 291 \$     | 337     |
| Total Exhibitor Spending      | \$         | 21,287 | \$          | 134,349 \$ | 155,636 |

| Category              | On-Grounds | Off- | Total        |           |
|-----------------------|------------|------|--------------|-----------|
| Lodging               | N/A        | \$   | 599,084 \$   | 599,084   |
| Food & Beverage       | \$ 261,129 | \$   | 747,888 \$   | 1,009,018 |
| Non-Food Spending     | \$ 250,063 | \$   | 544,801 \$   | 794,864   |
| Total Direct Spending | \$ 511,193 | S    | 1,891,773 \$ | 2,402,966 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Commercial Exhibitors Economic Impact

Category: Commercial Exhibitors

Category Description: Commercial exhibitors with an on-site presence at the Rodeo, including their employees, friends and family.

# **Number of People**

| Total Unique Registered Exhibitors      | 230   |
|---|-------|
| Average people with Exhibitors          | 15.25 |
| Total Attendees                         | 3,508 |
| Total Attendees Surveyed                | 1,050 |
| Total Surveyed as a % of Unique Entries | 29.9% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 43.1%                   | 1,513               | 0        |
| Texas but outside Greater Houston | 29.0%                   | 1,016               | 1,016    |
| U.S. but outside Texas            | 22.6%                   | 792                 | 792      |
| International                     | 5.3%                    | 187                 | 187      |
| Total                             | 100.0%                  | 3,508               | 1,995    |

### Lodging

|                 | % in     |   |       |  |  |  |
|-----------------|----------|---|-------|--|--|--|
| Origin          | Visitors | Lodging in Greater Visitors in Lod<br>Houston |       |  |  |  |
| Greater Houston | 0        | N/A   | 0     |  |  |  |
| Visitors        | 1,995    | 85.9%   | 1,714 |  |  |  |
| Total           | 1,995    | 85.9%   | 1,714 |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 15.0%                     | 256                         | \$<br>67.60                    | 19.10          | 2.10            | 2,326          |
| RV/Camper                              | 10.2%                     | 176                         | \$<br>26.66                    | 23.76          | 2.65            | 1,577          |
| Friend's/Family's Home                 | 3.1%                      | 53                          |                                | 9.53           | 2.33            | 215            |
| Peer-to-Peer                           | 67.8%                     | 1,162                       | \$<br>96.40                    | 27.00          | 2.80            | 11,200         |
| Other                                  | 3.9%                      | 67                          | \$<br>69.79                    | 10.21          | 1.17            | 584            |
| Total                                  | 100.0%                    | 1,714                       | \$<br>83.52                    | 24.29          | 2.60            | 15,903         |
| Paid Lodging Sub-Total                 |                           | 1,661                       | \$<br>83.52                    | 24.76          | 2.61            | 15,688         |

| Lodging                                     | On-Grounds | Off-Grounds |           | Total        |
|---|------------|-------------|-----------|--------------|
| Visitors in Paid Lodging in Greater Houston |            |             | 1,661     |              |
| Average nightly rate per person             |            | \$          | 83.52     |              |
| Average length of stay (nights)             |            |             | 24.76     |              |
| Total Lodging Spending                      | N/A        | \$          | 3,435,114 | \$ 3,435,114 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |              | Total     |
|-------------------------------------|--------------------------------|-------------|--------------|-----------|
| Visitors                            |                                |             | 1,995        |           |
| Average daily spending              |                                | \$          | 37.71        |           |
| Average length of stay (days)       |                                |             | 15.86        |           |
| Total Food & Beverage               | \$ 770,756                     | \$          | 1,192,911 \$ | 1,963,667 |

| Non-Food Spending                                       | On-Grounds   |         | Off-Grounds |           | Total     |
|---|--------------|---------|-------------|-----------|-----------|
| Visitors  |              | 1,995   |             | 1,995     | 1,995     |
| Entertainment (Excluding Rodeo Tickets)                 |              | \$      | 35.85       |           |           |
| Shopping/Merchandise                                    | \$<br>225.65 | \$      | 134.49      |           |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>3.05   | \$      | 50.22       |           |           |
| Fuel for Personal or Rental Cars                        |              | \$      | 196.92      |           |           |
| Total Non-Food Spending Per Person                      | \$           | 228.70  | \$          | 417.49 \$ | 646.19    |
| Total Non-Food Spending                                 | S            | 456.153 | S           | 832.709 S | 1.288.862 |

| Exhibitor Spending                     | On-Grounds  |         | Off-Grounds |              | Total     |
|--|-------------|---------|-------------|--------------|-----------|
| Commercial Exhibitors                  |             | 230     |             | 230          |           |
| Booth and Booth Setup Costs            | \$<br>1,410 | \$      | 2,269       |              |           |
| Exhibit Supplies                       | \$<br>408   | \$      | 1,517       |              |           |
| Annual Booth Storage Costs             |             | \$      | 816         |              |           |
| Utilities                              | \$<br>493   |         |             |              |           |
| Other                                  | \$<br>457   | \$      | 1,735       |              |           |
| Total Exhibitor Spending per Exhibitor | \$          | 2,767   | \$          | 6,337 \$     | 9,104     |
| Total Company Spending                 | \$          | 636,502 | \$          | 1,457,418 \$ | 2,093,920 |

| Category              | On- | On-Grounds |        | Off-Grounds |           |  |
|-----------------------|-----|------------|--------|-------------|-----------|--|
| Lodging               |     | N/A        | \$ 3,4 | 135,114 \$  | 3,435,114 |  |
| Food & Beverage       | \$  | 770,756    | \$ 1,1 | 192,911 \$  | 1,963,667 |  |
| Non-Food Spending     | \$  | 1,092,655  | \$ 2,2 | 290,127 \$  | 3,382,782 |  |
| Total Direct Spending | \$  | 1,863,410  | \$ 6,9 | 918,152 \$  | 8,781,563 |  |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Concert Economic Impact

Category: Concert

Category Description: Concerts performers

# **Number of People**

| Total Bands                             | 78     |
|---|--------|
| Average party size                      | 14.35  |
| Total Attendees                         | 1,119  |
| Total Attendees Surveyed                | 1,119  |
| Total Surveyed as a % of Unique Entries | 100.0% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 13%                     | 149                 | 0        |
| Texas but outside Greater Houston | 22%                     | 244                 | 244      |
| U.S. but outside Texas            | 65%                     | 726                 | 726      |
| Total                             | 100%                    | 1119                | 970      |

# Lodging

| Origin          | Visitors | % in<br>Lodging | Visitors in<br>Lodging |
|-----------------|----------|-----------------|------------------------|
| Greater Houston | 0        | N/A             | 0                      |
| Visitors        | 970      | 83%             | 801                    |
| Total           | 970      | 83%             | 801                    |

| Where Visitors Stay    | % in Each<br>Lodging Type | # of Visitors in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|------------------------|---------------------------|--------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel            | 100%                      | 801                      | \$<br>436.61                 | 2.05           | 1.70            | 437            |
| RV/Camper              |                           | -                        | \$<br>-                      | -              | -               | -              |
| Friend's/Family's Home |                           | -                        | \$<br>-                      | -              | -               | -              |
| Peer-to-Peer           |                           | -                        | \$<br>-                      | -              | -               | -              |
| Other                  |                           | -                        | \$<br>-                      | -              | -               | -              |
| Total                  | 100%                      | 801                      | \$<br>436.61                 | 2.05           | 1.70            | 437            |
| Paid Lodging Sub-Total |                           | 801                      | \$<br>436.61                 | 2.05           | 1.70            | 437            |

| Lodging                                     | On-Grounds | Off- | Grounds | Total         |
|---|------------|------|---------|---------------|
| Visitors in Paid Lodging in Greater Houston |            |      | 801     |               |
| Average nightly rate per person             |            | \$   | 436.61  |               |
| Average length of stay (nights)             |            |      | 2.05    |               |
| Total Lodging Spending                      | N/A        | \$   | 717,275 | \$<br>717,275 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |         | Total      |
|-------------------------------------|--------------------------------|-------------|---------|------------|
| Visitors                            |                                |             | 970     |            |
| Average daily spending              |                                | \$          | 166.51  |            |
| Average length of stay (days)       |                                |             | 1.80    |            |
| Total Food & Beverage               | <u> </u>                       | \$          | 291,054 | \$ 291,054 |

| Non-Food Spending                                       |             | On-Grounds | Off-Grounds |     | Total        |
|---|-------------|------------|-------------|-----|--------------|
| Visitors  |             | 970        |             | 970 |              |
| Entertainment (Excluding Rodeo Tickets)                 |             |            |             |     |              |
| Non-Livestock Shopping                                  | \$<br>49    |            |             |     |              |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |             |            |             |     |              |
| Fuel for Personal or Rental Cars                        |             |            |             |     |              |
| Other Purchases   |             |            |             |     |              |
| Large Items Purchased (over \$2,000)                    |             |            |             |     |              |
| Total Non-Food Spending Per Person                      | \$<br>49 \$ | 48,000     | \$          | -   |              |
| Total Non-Food Spending                                 | \$          | 48,000     | \$          | -   | \$<br>48,000 |

|                       | <br>,        |                 |    |           |
|-----------------------|--------------|-----------------|----|-----------|
| Category              | On-Grounds   | Off-Grounds     |    | Total     |
| Lodging               | N/A          | \$<br>717,275   | \$ | 717,275   |
| Food & Beverage       |              | \$<br>291,054   | \$ | 291,054   |
| Non-Food Spending     | \$<br>48,000 | \$<br>-         | \$ | 48,000    |
| Total Direct Spending | \$<br>48,000 | \$<br>1,008,329 | \$ | 1,056,329 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - HLSR Contractors Economic Impact

Category: HLSR Contractors

Category Description: Contractors hired to produce the Rodeo.

# **Number of People**

| Total People                            | 653    |
|---|--------|
| Average party size                      | 1.09   |
| Total Attendees                         | 715    |
| Total Attendees Surveyed                | 715    |
| Total Surveyed as a % of Unique Entries | 100.0% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 12%                     | 85                  | 0        |
| Texas but outside Greater Houston | 70%                     | 500                 | 500      |
| U.S. but outside Texas            | 17%                     | 119                 | 119      |
| International                     | 2%                      | 11                  | 0        |
| Total                             | 100%                    | 715                 | 619      |

# Lodging

| Origin          | Visitors | % in<br>Lodging | Visitors in Lodging |
|-----------------|----------|-----------------|---------------------|
| Greater Houston | 0        | N/A             | 0                   |
| Visitors        | 619      | 100%            | 619                 |
| Total           | 619      | 100%            | 619                 |

| Where Visitors Stay    | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|------------------------|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel            | 25%                       | 157                         | \$<br>156.89                   | 49.54          | 1.20            | 5,765          |
| RV/Camper              | 72%                       | 445                         | \$<br>-                        | 42.00          | 1.00            | 18,690         |
| Friend's/Family's Home | 1%                        | 7                           | \$<br>-                        | 2.00           | 1.67            | 8              |
| Peer-to-Peer           | 1%                        | 9                           | \$<br>135.00                   | 22.56          | 1.13            | 180            |
|                        |                           |                             |                                |                |                 |                |

| Total                  | 100% | 618 \$ | 155.70 | 43.18 | 1.06 | 24,643 |
|------------------------|------|--------|--------|-------|------|--------|
| Paid Lodging Sub-Total |      | 166 \$ | 155.70 | 48.08 | 1.20 | 5,945  |

| Lodging                                     | On-Grounds | Off-Grounds  |    | Total     |
|---|------------|--------------|----|-----------|
| Visitors in Paid Lodging in Greater Houston |            | 166          | ,  |           |
| Average nightly rate per person             |            | \$ 155.70    | ,  |           |
| Average length of stay (nights)             |            | 48.08        | ;  |           |
| Total Lodging Spending                      | N/A        | \$ 1,112,714 | \$ | 1,112,714 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | rounds<br>Spending) | Off-G | Off-Grounds |         |
|-------------------------------------|---------------------|-------|-------------|---------|
| Visitors                            |                     |       | 149         |         |
| Average daily spending              |                     | \$    | 28.04       |         |
| Average length of stay (days)       |                     |       | 48.08       |         |
| Total Food & Beverage               | \$<br>47,425        | \$    | 200,871     | 248,296 |

| n-Food Spending   |                | On-Grounds | Off-Grou  | ınds    | Total        |
|---|----------------|------------|-----------|---------|--------------|
| sitors  |                | 618        |           | 618     | 618          |
| Entertainment (Excluding Rodeo Tickets)                 | \$<br>-        | \$         | 464.10    |         |              |
| Shopping  | \$<br>9.63     | \$         | 6.64      |         |              |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>-        | \$         | 10.99     |         |              |
| Fuel for Personal or Rental Cars                        | \$<br>-        | \$         | 5.12      |         |              |
| Livestock   | \$<br>-        | \$         | 0.16      |         |              |
| Medical   | \$<br>-        | \$         | 1.20      |         |              |
| Business expenses                                       | \$<br>0.63     | \$         | 7.02      |         |              |
| Laundry   | \$<br>-        | \$         | 3.77      |         |              |
| Equipment Purchased                                     |                |            | \$        | 523,000 |              |
| Truck/trailer expenses                                  |                |            | 5         | 3,500   |              |
| Equipmnet Repair  |                |            | 9         | 78,901  |              |
| Total Non-Food Spending Per Person                      | \$<br>10.26 \$ | 6,341 \$   | 499.00 \$ | 308,381 | \$<br>509.2  |
| otal Non-Food Spending                                  | \$             | 6,341      | S         | 913,783 | \$<br>920,12 |

| Category              | On-Grounds |        |    | Off-Grounds  |           |  |
|-----------------------|------------|--------|----|--------------|-----------|--|
| Lodging               | N/A        |        | \$ | 1,112,714 \$ | 1,112,714 |  |
| Food & Beverage       | \$         | 47,425 | \$ | 200,871 \$   | 248,296   |  |
| Non-Food Spending     | \$         | 6,341  | \$ | 913,783 \$   | 920,124   |  |
| Total Direct Spending | \$         | 53,766 | \$ | 2,227,368 \$ | 2,281,134 |  |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Horse Show Exhibitors Economic Impact

Category: Horse Show Exhibitors

Category Description: Exhibitors in the Horse Show, related employees and their friends or family.

### **Number of People**

| Total Unique Registered Exhibitors            | 1,338 |
|---|-------|
| Average party size (inclusive of registrants) | 4.94  |
| Total Attendees                               | 6,606 |
| Total Attendees Surveyed                      | 706   |
| Total Surveyed as a % of Unique Entries       | 10.7% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 37.5%                   | 2,480               | 0        |
| Texas but outside Greater Houston | 53.4%                   | 3,525               | 3,525    |
| U.S. but outside Texas            | 9.1%                    | 601                 | 601      |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 6,606               | 4,126    |

# Lodging

|                 | % in     |  |       |  |  |  |
|-----------------|----------|--|-------|--|--|--|
| Origin          | Visitors | Lodging in Greater Visitors in Lo<br>Houston |       |  |  |  |
| Greater Houston | 0        | N/A  | 0     |  |  |  |
| Visitors        | 4,126    | 85.6%  | 3,530 |  |  |  |
| Total           | 4,126    | 85.6%  | 3,530 |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 54.3%                     | 1,916                       | \$<br>120.00                 | 2.90           | 2.41            | 2,302          |
| RV/Camper                              | 5.0%                      | 177                         | \$<br>30.00                  | 1.33           | 3.00            | 79             |
| Friend's/Family's Home                 | 0.5%                      | 18                          | \$<br>-                      | -              | 2.00            | -              |
| Peer-to-Peer                           | 39.2%                     | 1,384                       | \$<br>134.70                 | 3.32           | 2.65            | 1,736          |
| Other                                  | 1.0%                      | 35                          | \$<br>-                      | 4.00           | 2.00            | 71             |
| Total                                  | 100.0%                    | 3,530                       | \$<br>121.26                 | 2.98           | 2.53            | 4,188          |
| Paid Lodging Sub-Total                 |                           | 3,477                       | \$<br>121.26                 | 2.99           | 2.54            | 4,117          |

| Lodging                                     | On-Grounds | Off-0 | Grounds   | Total           |
|---|------------|-------|-----------|-----------------|
| Visitors in Paid Lodging in Greater Houston |            |       | 3,477     |                 |
| Average nightly rate per person             |            | \$    | 121.26    |                 |
| Average length of stay (nights)             |            |       | 2.99      |                 |
| Total Lodging Spending                      | N/A        | \$    | 1,259,447 | \$<br>1,259,447 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |            | Total   |
|-------------------------------------|--------------------------------|-------------|------------|---------|
| Visitors                            |                                |             | 4,126      |         |
| Average daily spending              |                                | \$          | 34.56      |         |
| Average length of stay (days)       |                                |             | 3.92       |         |
| Total Food & Beverage               | \$ 440,857                     | \$          | 558,237 \$ | 999,093 |

| Non-Food Spending   | On-Grounds  |         | Off-Grounds |              | Total     |
|---|-------------|---------|-------------|--------------|-----------|
| Visitors  |             | 4,126   |             | 4,126        | 4,126     |
| Entertainment (Excluding Rodeo Tickets)                     |             | \$      | 15.84       |              |           |
| Shopping/Merchandise  | \$<br>18.18 | \$      | 12.17       |              |           |
| Horse Purchases (including animals, semen and embryos)      | \$<br>0.73  | \$      | 340.88      |              |           |
| Horse and Ranch Equipment (including tractors and trailers) | \$<br>6.08  | \$      | 114.60      |              |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft)     |             | \$      | 2.68        |              |           |
| Fuel for Personal or Rental Cars                            |             | \$      | 30.89       |              |           |
| Other Purchases   | \$<br>2.74  | \$      | 4.93        |              |           |
| Large Items Purchased (over \$2,000)                        | \$<br>-     | \$      | 243.31      |              |           |
| Total Non-Food Spending Per Person                          | \$          | 27.73   | \$          | 765.28 \$    | 793.00    |
| Total Non-Food Spending                                     | \$          | 114,389 | \$          | 3,157,421 \$ | 3,271,810 |

| Category              | On | -Grounds | 0  | ff-Grounds | Total           |
|-----------------------|----|----------|----|------------|-----------------|
| Lodging               |    | N/A      | \$ | 1,259,447  | \$<br>1,259,447 |
| Food & Beverage       | \$ | 440,857  | \$ | 558,237    | \$<br>999,093   |
| Non-Food Spending     | \$ | 114,389  | \$ | 3,157,421  | \$<br>3,271,810 |
| Total Direct Spending | \$ | 555,246  | \$ | 4,975,105  | \$<br>5,530,350 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - International Week Attendees Economic Impact

Category: International Week Attendees

Category Description: Attendees that registered for the International Room hosted by HLSR during International Week.

### **Number of People**

| Total Unique Registered Attendees       | 2,819 |
|---|-------|
| Total Attendees Surveyed                | 1,598 |
| Total Surveyed as a % of Unique Entries | 56.7% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 0.0%                    | 0                   | 0        |
| Texas but outside Greater Houston | 0.0%                    | 0                   | 0        |
| U.S. but outside Texas            | 0.0%                    | 0                   | 0        |
| International                     | 100.0%                  | 2,819               | 2,819    |
| Total                             | 100.0%                  | 2,819               | 2,819    |

### Lodging

| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lodgin<br>Houston |       |  |
|-----------------|----------|---|-------|--|
| Greater Houston | 0        | N/A   | 0     |  |
| Visitors        | 2,819    | 91.7%   | 2,585 |  |
| Total           | 2,819    | 91.7%   | 2,585 |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>ite per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|---------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 83.0%                     | 2,144                       | \$<br>117.48                    | 7.50           | 2.13            | 7,564          |
| RV/Camper                              | 0.0%                      | -                           | \$<br>-                         | -              | -               | -              |
| Friend's/Family's Home                 | 0.2%                      | 6                           | \$<br>-                         | 20.00          | 3.00            | 39             |
| Peer-to-Peer                           | 16.8%                     | 434                         | \$<br>152.13                    | 6.78           | 7.96            | 370            |
| Other                                  | 0.0%                      | -                           | \$<br>-                         | -              | -               | -              |
| Total                                  | 100.0%                    | 2,585                       | \$<br>123.32                    | 7.40           | 3.11            | 7,973          |
| Paid Lodging Sub-Total                 |                           | 2,579                       | \$<br>123.32                    | 7.38           | 3.11            | 7,934          |

| Lodging                                     | On-Grounds | Of | f-Grounds | Total           |
|---|------------|----|-----------|-----------------|
| Visitors in Paid Lodging in Greater Houston |            |    | 2,579     |                 |
| Average nightly rate per person             |            | \$ | 123.32    |                 |
| Average length of stay (nights)             |            |    | 7.38      |                 |
| Total Lodging Spending                      | N/A        | \$ | 2,345,529 | \$<br>2,345,529 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off | -Grounds     | Total     |
|-------------------------------------|--------------------------------|-----|--------------|-----------|
| Visitors                            |                                |     | 2,819        |           |
| Average daily spending              |                                | \$  | 48.72        |           |
| Average length of stay (days)       |                                |     | 12.01        |           |
| Total Food & Beverage               | \$ 498,798                     | \$  | 1,649,161 \$ | 2,147,959 |

| Non-Food Spending   | On-Grounds   |           | Off-Grounds | i            | Total     |
|---|--------------|-----------|-------------|--------------|-----------|
| Visitors  |              | 2,819     |             | 2,819        | 2,819     |
| Entertainment (Excluding Rodeo Tickets)                               |              | \$        | 24.26       |              |           |
| Shopping/Merchandise  | \$<br>134.81 | \$        | 224.02      |              |           |
| Horse Purchases (including animals, semen and embryos)                | \$<br>390.18 | \$        | 188.11      |              |           |
| Horse and Ranch Equipment (including tractors and trailers)           | \$<br>30.60  | \$        | 376.69      |              |           |
| Livestock Purchases (including animals, semen and embryos)            | \$<br>192.68 | \$        | 1,078.89    |              |           |
| Livestock Equipment (including scales, panels, tractors and trailers) | \$<br>1.88   | \$        | 71.62       |              |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft)               |              | \$        | 62.22       |              |           |
| Fuel for Personal or Rental Cars                                      |              | \$        | 11.59       |              |           |
| Medical expenditures  |              | \$        | 0.90        |              |           |
| Other Purchases   | \$<br>1.25   | \$        | 34.57       |              |           |
| Large Items Purchased (over \$2,000)                                  | \$<br>-      | \$        | 10          |              |           |
| Total Non-Food Spending Per Person                                    | \$           | 751.40    | \$          | 2,082.76 \$  | 2,834.16  |
| Total Non-Food Spending   | \$           | 2,118,202 | \$          | 5,871,296 \$ | 7,989,498 |

| Category              | On-Grounds   | Off-Grounds     | Total      |
|-----------------------|--------------|-----------------|------------|
| Lodging               | N/A          | \$ 2,345,529 \$ | 2,345,529  |
| Food & Beverage       | \$ 498,798   | \$ 1,649,161 \$ | 2,147,959  |
| Non-Food Spending     | \$ 2,118,202 | \$ 5,871,296 \$ | 7,989,498  |
| Total Direct Spending | \$ 2,616,999 | \$ 9,865,986 \$ | 12,482,985 |



# **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Judges (Horse/Livestock) Economic Impact

Category:

Judges (Horse/Livestock)
Judges for Horse and Livestock Shows. Category Description:

# **Number of People**

| Total Registered Judges                  | 67    |
|--|-------|
| Average party size (inclusive of Judges) | 3.56  |
| Total Attendees                          | 238   |
| Total Attendees Surveyed                 | 32    |
| Total Surveyed as a % of Unique Entries  | 13.4% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 0.0%                    | 0                   | 0        |
| Texas but outside Greater Houston | 34.4%                   | 82                  | 82       |
| U.S. but outside Texas            | 65.6%                   | 156                 | 156      |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 238                 | 238      |

# Lodging

| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lodgi<br>Houston |     |  |
|-----------------|----------|--|-----|--|
| Greater Houston | 0        | N/A  | 0   |  |
| Visitors        | 238      | 83.3%  | 199 |  |
| Total           | 238      | 83.3%  | 199 |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 100.0%                    | 199                         | \$<br>30.95                  | 5.81           | 3.00            | 384            |
| RV/Camper                              | 0.0%                      | -                           | \$<br>-                      | -              | -               | -              |
| Friend's/Family's Home                 | 0.0%                      | -                           |                              | -              | -               | -              |
| Peer-to-Peer                           | 0.0%                      | -                           | \$<br>-                      | -              |                 | -              |
| Other                                  | 0.0%                      | -                           | \$<br>-                      | -              | -               | -              |
| Total                                  | 100.0%                    | 199                         | \$<br>30.95                  | 5.81           | 3.00            | 384            |
| Paid Lodging Sub-Total                 |                           | 199                         | \$<br>30.95                  | 5.81           | 3.00            | 384            |

| Lodging                                     | On-Grounds | Off-G | rounds | To | tal    |
|---|------------|-------|--------|----|--------|
| Visitors in Paid Lodging in Greater Houston |            |       | 199    |    |        |
| Average nightly rate per person             |            | \$    | 30.95  |    |        |
| Average length of stay (nights)             |            |       | 5.81   |    |        |
| Total Lodging Spending                      | N/A        | \$    | 35,697 | \$ | 35,697 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |           | Total  |
|-------------------------------------|--------------------------------|-------------|-----------|--------|
| Visitors                            |                                |             | 238       |        |
| Average daily spending              |                                | \$          | 64.22     |        |
| Average length of stay (days)       |                                |             | 2.44      |        |
| Total Food & Beverage               | \$ 15,634                      | \$          | 37,290 \$ | 52,924 |

| Non-Food Spending                                       | On-Grounds   |        | Off-Grounds |           | Total  |
|---|--------------|--------|-------------|-----------|--------|
| Visitors  |              | 238    |             | 238       | 238    |
| Entertainment (Excluding Rodeo Tickets)                 |              | \$     | 1.56        |           |        |
| Shopping/Merchandise                                    | \$<br>159.38 | \$     | -           |           |        |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>-      | \$     | 1.25        |           |        |
| Fuel for Personal or Rental Cars                        |              | \$     | 92.97       |           |        |
| Total Non-Food Spending Per Person                      | \$           | 159.38 | \$          | 95.78 \$  | 255.16 |
| Total Non-Food Spending                                 | \$           | 37,967 | \$          | 22,817 \$ | 60,784 |

| Category              | On-G | On-Grounds |    | Off-Grounds |         |  |
|-----------------------|------|------------|----|-------------|---------|--|
| Lodging               | 1    | N/A        | \$ | 35,697 \$   | 35,697  |  |
| Food & Beverage       | \$   | 15,634     | \$ | 37,290 \$   | 52,924  |  |
| Non-Food Spending     | \$   | 37,967     | \$ | 22,817 \$   | 60,784  |  |
| Total Direct Spending | \$   | 53,601     | \$ | 95,804 \$   | 149,405 |  |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Judging Contest Contestants Economic Impact

Category: Judging Contest Contestants

Category Description: Participants in the Judging Contests, related FFA Instructors or 4-H Agents and their friends or family.

# **Number of People**

| Total Unique Registered Schools         | 1,951  |
|---|--------|
| Average People with Registered School   | 10.67  |
| Total Attendees                         | 20,815 |
| Total Attendees Surveyed                | 5,541  |
| Total Surveyed as a % of Unique Entries | 26.6%  |

### Visitors

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 28.2%                   | 5,880               | 0        |
| Texas but outside Greater Houston | 63.3%                   | 13,176              | 13,176   |
| U.S. but outside Texas            | 8.4%                    | 1,755               | 1,755    |
| International                     | 0.0%                    | 5                   | 5        |
| Total                             | 100.0%                  | 20,815              | 14,935   |

# Lodging

| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lod<br>Houston |       |  |  |  |
|-----------------|----------|--|-------|--|--|--|
| Greater Houston | 0        | N/A  | 0     |  |  |  |
| Visitors        | 14,935   | 55.2%  | 8,245 |  |  |  |
| Total           | 14,935   | 55.2%  | 8,245 |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 88.4%                     | 7,285                       | \$<br>54.95                    | 2.39           | 2.63            | 6,618          |
| RV/Camper                              | 0.3%                      | 22                          | \$<br>3.33                     | 10.00          | 3.00            | 72             |
| Friend's/Family's Home                 | 7.2%                      | 596                         |                                | 2.67           | 3.25            | 489            |
| Peer-to-Peer                           | 3.9%                      | 321                         | \$<br>83.46                    | 2.92           | 4.07            | 231            |
| Other                                  | 0.3%                      | 22                          | \$<br>-                        | -              | 3.00            | -              |
| Total                                  | 100.0%                    | 8,245                       | \$<br>56.01                    | 2.44           | 2.73            | 7,410          |
| Paid Lodging Sub-Total                 |                           | 7,628                       | \$<br>56.01                    | 2.43           | 2.69            | 6,921          |

| Lodging                                     | On-Grounds | Off-G | irounds   | Total        |
|---|------------|-------|-----------|--------------|
| Visitors in Paid Lodging in Greater Houston |            |       | 7,628     |              |
| Average nightly rate per person             |            | \$    | 56.01     |              |
| Average length of stay (nights)             |            |       | 2.43      |              |
| Total Lodging Spending                      | N/A        | \$    | 1,038,863 | \$ 1,038,863 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | <br>rounds<br>Spending) |    | Off-Grounds |            |
|-------------------------------------|-------------------------|----|-------------|------------|
| Visitors                            |                         |    | 14,935      |            |
| Average daily spending              |                         | \$ | 36.77       |            |
| Average length of stay (days)       |                         |    | 2.57        |            |
| Total Food & Beverage               | \$<br>389,977           | S  | 1,413,523   | \$ 1,803,5 |

| Non-Food Spending                                       | On-Grounds  |         | Off-Grounds |              | Total     |
|---|-------------|---------|-------------|--------------|-----------|
| Visitors  |             | 14,935  |             | 14,935       | 14,935    |
| Entertainment (Excluding Rodeo Tickets)                 |             | \$      | 14.88       |              |           |
| Shopping/Merchandise                                    | \$<br>64.04 | \$      | 34.74       |              |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>0.33  | \$      | 29.81       |              |           |
| Fuel for Personal or Rental Cars                        |             | \$      | 24.38       |              |           |
| Total Non-Food Spending Per Person                      | \$          | 64.37   | \$          | 103.81 \$    | 168.18    |
| Total Non-Food Spending                                 | \$          | 961,404 | \$          | 1,550,351 \$ | 2,511,755 |

| Spending                  | On-Grounds |        | Off-Grounds |        | Total      |
|---------------------------|------------|--------|-------------|--------|------------|
| Schools                   |            | 1,951  |             | 1,951  |            |
| Supplies                  | \$<br>13   | \$     | 30          |        |            |
| Other 1                   | \$<br>3    | \$     | 11          |        |            |
| Other2                    | \$<br>1    | \$     | 5           |        |            |
| Total Spending per School | \$         | 17     | \$          | 47     | \$ 64      |
| Total Spending            | \$         | 33,062 | \$          | 91,809 | \$ 124,870 |

| Category              | On-Grounds   | Off-Grounds     | Total     |
|-----------------------|--------------|-----------------|-----------|
| Lodging               | N/A          | \$ 1,038,863 \$ | 1,038,863 |
| Food & Beverage       | \$ 389,977   | \$ 1,413,523 \$ | 1,803,500 |
| Non-Food Spending     | \$ 994,466   | \$ 1,642,160 \$ | 2,636,626 |
| Total Direct Spending | \$ 1,384,443 | \$ 4,094,545 \$ | 5,478,988 |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Junior Show Exhibitors Economic Impact

Junior Show Exhibitors Category:

Participants in the Junior Livestock Show, related FFA Instructors or 4-H Agents and their friends or family. Unique trips to the Junior Category Description:

Show counts the number of separate trips made by those participating in the Junior Show.

### **Number of People**

| Total Unique Trips to Junior Show             | 8,002  |
|---|--------|
| Average party size (inclusive of registrants) | 7.10   |
| Total Attendees                               | 56,801 |
| Total Attendees Surveyed                      | 3,755  |
| Total Surveyed as a % of Unique Entries       | 6.6%   |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 16.3%                   | 9,251               | 0        |
| Texas but outside Greater Houston | 83.6%                   | 47,480              | 47,480   |
| U.S. but outside Texas            | 0.1%                    | 69                  | 69       |
| Total                             | 100.0%                  | 56,801              | 47,549   |

# Lodging

| Origin          | Visitors | % in<br>rs Lodging in Greater Visitors in Lodginզ<br>Houston |        |  |
|-----------------|----------|--|--------|--|
| Greater Houston | 0        | N/A  | 0      |  |
| Visitors        | 47,549   | 95.1%  | 45,199 |  |
| Total           | 47,549   | 95.1%  | 45,199 |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | rage Nightly<br>per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|----------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 91.8%                     | 41,510                      | \$<br>91.00                | 3.55           | 2.69            | 54,780         |
| RV/Camper                              | 1.7%                      | 750                         | \$<br>62.40                | 3.08           | 3.00            | 771            |
| Friend's/Family's Home                 | 0.3%                      | 118                         | \$<br>-                    | 1.29           | 3.50            | 43             |
| Peer-to-Peer                           | 5.3%                      | 2,387                       | \$<br>57.76                | 3.46           | 4.81            | 1,717          |
| Other                                  | 1.0%                      | 434                         | \$<br>133.33               | 4.18           | 7.33            | 248            |
| Total                                  | 100.0%                    | 45,199                      | \$<br>89.17                | 3.54           | 2.86            | 57,558         |
| Paid Lodging Sub-Total                 |                           | 45,081                      | \$<br>89.17                | 3.55           | 2.86            | 57,515         |

| Lodging                                     | On-Grounds | Of | f-Grounds  | Total            |
|---|------------|----|------------|------------------|
| Visitors in Paid Lodging in Greater Houston |            |    | 45,081     |                  |
| Average nightly rate per person             |            | \$ | 89.17      |                  |
| Average length of stay (nights)             |            |    | 3.55       |                  |
| Total Lodging Spending                      | N/A        | \$ | 14,263,176 | \$<br>14,263,176 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |              | Total     |
|-------------------------------------|--------------------------------|-------------|--------------|-----------|
| Visitors                            |                                |             | 47,549       |           |
| Average daily spending              |                                | \$          | 34.31        |           |
| Average length of stay (days)       |                                |             | 4.50         |           |
| Total Food & Beverage               | \$ 2,497,347                   | \$          | 7,341,151 \$ | 9,838,498 |

| Non-Food Spending                                       | On-Grounds  |           | Off-Ground: | 3            | Total    |
|---|-------------|-----------|-------------|--------------|----------|
| Visitors  |             | 47,549    |             | 47,549       |          |
| Entertainment (Excluding Rodeo Tickets)                 |             | \$        | 5.25        |              |          |
| Non-Livestock Shopping                                  | \$<br>30.21 | \$        | 14.66       |              |          |
| Livestock Show Supplies                                 | \$<br>17.97 | \$        | 11.70       |              |          |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |             | \$        | 2.28        |              |          |
| Fuel for Personal or Rental Cars                        |             | \$        | 27.30       |              |          |
| Other Purchases   |             | \$        | 4.08        |              |          |
| Large Items Purchased (over \$2,000)                    | \$<br>3.57  | \$        | 72.12       |              |          |
| Total Non-Food Spending Per Person                      | \$          | 51.75     | \$          | 137.38 \$    | 189.1    |
| Total Non-Food Spending                                 | \$          | 2,460,828 | S           | 6,532,310 \$ | 8,993,13 |

| Category              | On-Grounds   | Ot | ff-Grounds | Total            |
|-----------------------|--------------|----|------------|------------------|
| Lodging               | N/A          | \$ | 14,263,176 | \$<br>14,263,176 |
| Food & Beverage       | \$ 2,497,347 | \$ | 7,341,151  | \$<br>9,838,498  |
| Non-Food Spending     | \$ 2,460,828 | \$ | 6,532,310  | \$<br>8,993,138  |
| Total Direct Spending | \$ 4,958,175 | \$ | 28,136,637 | \$<br>33,094,812 |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Open Livestock Show Exhibitors Economic Impact

Category:

Open Livestock Show Exhibitors
Exhibitors in the Open Livestock Show, related employees and their friends or family. Category Description:

# **Number of People**

| Total Unique Registered Exhibitors            | 1,008 |
|---|-------|
| Average party size (inclusive of registrants) | 4.35  |
| Total Attendees                               | 4,386 |
| Total Attendees Surveyed                      | 1,288 |
| Total Surveyed as a % of Unique Entries       | 29.4% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 19.1%                   | 839                 | 0        |
| Texas but outside Greater Houston | 64.5%                   | 2,830               | 2,830    |
| U.S. but outside Texas            | 16.1%                   | 705                 | 705      |
| International                     | 0.3%                    | 12                  | 12       |
| Total                             | 100.0%                  | 4,386               | 3,547    |

# Lodging

| Origin          | Visitors | % in<br>s Lodging in Greater Visitors in Lodg<br>Houston |       |  |  |
|-----------------|----------|--|-------|--|--|
| Greater Houston | 0        | N/A  | 0     |  |  |
| Visitors        | 3,547    | 85%  | 3,012 |  |  |
| Total           | 3,547    | 85%  | 3,012 |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | Average Nightly<br>Rate per Person |       | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|------------------------------------|-------|----------------|-----------------|----------------|
| Hotel/Motel                            | 80.4%                     | 2,420                       | \$                                 | 84.49 | 4.93           | 2.55            | 4,681          |
| RV/Camper                              | 2.1%                      | 62                          | \$                                 | 41.50 | 4.50           | 4.00            | 70             |
| Friend's/Family's Home                 | 1.1%                      | 33                          | \$                                 | -     | 4.00           | 8.00            | 17             |
| Peer-to-Peer                           | 16.5%                     | 496                         | \$                                 | 56.02 | 4.97           | 5.28            | 466            |
| Other                                  | 0.0%                      | -                           | \$                                 | -     | -              | -               | -              |
| Total                                  | 100.0%                    | 3,012                       | \$                                 | 78.85 | 4.92           | 3.09            | 5,234          |
| Paid Lodging Sub-Total                 |                           | 2,978                       | \$                                 | 78.85 | 4.93           | 3.03            | 5,217          |

| Lodging                                     | On-Grounds | Off-C | Grounds   | Total        |
|---|------------|-------|-----------|--------------|
| Visitors in Paid Lodging in Greater Houston |            |       | 2,978     |              |
| Average nightly rate per person             |            | \$    | 78.85     |              |
| Average length of stay (nights)             |            |       | 4.93      |              |
| Total Lodging Spending                      | N/A        | \$    | 1,157,610 | \$ 1,157,610 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |            | Total     |
|-------------------------------------|--------------------------------|-------------|------------|-----------|
| Visitors                            |                                |             | 3,547      |           |
| Average daily spending              |                                | \$          | 38.71      |           |
| Average length of stay (days)       |                                |             | 5.25       |           |
| Total Food & Beverage               | \$ 329,988                     | \$          | 720,474 \$ | 1,050,462 |

| Non-Food Spending   | On-Grounds   |           | Off-Grounds |              | Total     |
|---|--------------|-----------|-------------|--------------|-----------|
| Visitors  |              | 3,547     |             | 3,547        | 3,547     |
| Entertainment (Excluding Rodeo Tickets)                               |              | \$        | 22.90       |              |           |
| Non-Livestock Shopping  | \$<br>62.58  | \$        | 26.00       |              |           |
| Livestock Purchases (including animals, semen and embryos)            | \$<br>382.11 | \$        | 118.26      |              |           |
| Livestock Equipment (including scales, panels, tractors and trailers) | \$<br>59.54  | \$        | 51.74       |              |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft)               |              | \$        | 6.02        |              |           |
| Fuel for Personal or Rental Cars                                      |              | \$        | 67.71       |              |           |
| Other Purchases   | \$<br>1.75   | \$        | 2.89        |              |           |
| Large Items Purchased (over \$2,000)                                  | \$<br>49.72  | \$        | 6.51        |              |           |
| Total Non-Food Spending Per Person                                    | \$           | 555.69    | \$          | 302.03 \$    | 857.72    |
| Total Non-Food Spending   | \$           | 1,970,936 | \$          | 1,071,245 \$ | 3,042,182 |

| Category              | On | On-Grounds |    | Off-Grounds |    |           |
|-----------------------|----|------------|----|-------------|----|-----------|
| Lodging               |    | N/A        | \$ | 1,157,610   | \$ | 1,157,610 |
| Food & Beverage       | \$ | 329,988    | \$ | 720,474     | \$ | 1,050,462 |
| Non-Food Spending     | \$ | 1,970,936  | \$ | 1,071,245   | \$ | 3,042,182 |
| Total Direct Spending | \$ | 2,300,924  | \$ | 2,949,330   | \$ | 5,250,254 |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Rodeo Attendees Economic Impact

Rodeo Attendees Category:

Attendees with tickets for the carnival grounds or the Rodeo/conert. Category Description:

### **Number of People**

| Total Scanned Attendance (All days)     | 1,805,653 |
|---|-----------|
| Average days attended the Rodeo         | 2.26      |
| Total Unique Entries                    | 798,576   |
| Total Attendees Surveyed                | 20,617    |
| Total Surveyed as a % of Unique Entries | 2 60/-    |

Adjustment for Non-Incremental Visitors
Percentage of visitors who were in Greater
Houston for another reason but also
attended the Rodeo.

9.1%

### **Incremental Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors | Non-Incremental Visitors Visitors |         |  |
|-----------------------------------|-------------------------|---------------------|----------|-----------------------------------|---------|--|
| Greater Houston                   | 78.9%                   | 630,429             | 0        | N/A                               | 0       |  |
| Texas but outside Greater Houston | 13.7%                   | 109,230             | 109,230  | 9,927                             | 99,303  |  |
| U.S. but outside Texas            | 6.0%                    | 47,540              | 47,540   | 4,320                             | 43,219  |  |
| Outside U.S.                      | 1.4%                    | 11,378              | 11,378   | 1,034                             | 10,344  |  |
| Total                             | 100.0%                  | 798,576             | 168,147  | 15,281                            | 152,866 |  |

# Lodging

| Origin          | Incremental<br>Visitors | % in<br>Lodging in<br>Greater Houston | Incremental<br>Visitors in Lodging |
|-----------------|-------------------------|---------------------------------------|------------------------------------|
| Greater Houston | 0                       | N/A                                   | 0                                  |
| Visitors        | 152,866                 | 43%                                   | 65,209                             |
| Total           | 152,866                 | 43%                                   | 65,209                             |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|-------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 43%                       | 28,338                      | \$<br>98.82                   | 3.70           | 2.67            | 39,260         |
| RV/Camper                              | 1%                        | 763                         | \$<br>28.50                   | 10.25          | 2.67            | 2,932          |
| Friend's/Family's Home                 | 46%                       | 29,892                      | \$<br>-                       | 4.20           | 3.26            | 38,544         |
| Peer-to-Peer                           | 9%                        | 5,962                       | \$<br>73.97                   | 4.03           | 3.50            | 6,869          |
| Other                                  | 0%                        | 254                         | \$<br>-                       | 1.56           | 2.25            | 176            |
| Total                                  | 100%                      | 65,209                      | \$<br>93.06                   | 4.02           | 3.01            | 87,781         |
| Paid Lodging Sub-Total                 |                           | 35,063                      | \$<br>93.06                   | 3.90           | 2.81            | 49,061         |

| Lodging                                     | On-Grounds | Off | f-Grounds  | Total            |
|---|------------|-----|------------|------------------|
| Visitors in Paid Lodging in Greater Houston |            |     | 35,063     |                  |
| Average nightly rate per person             |            | \$  | 93.06      |                  |
| Average length of stay (nights)             |            |     | 3.90       |                  |
| Total Lodging Spending                      | N/A        | \$  | 12,711,793 | \$<br>12,711,793 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |              | Total      |
|-------------------------------------|--------------------------------|-------------|--------------|------------|
| Visitors                            |                                |             | 152,866      |            |
| Average daily spending              |                                | \$          | 17.39        |            |
| Average length of stay (days)       |                                |             | 3.38         |            |
| Total Food & Beverage               | \$ 8,516,437                   | \$          | 8,994,746 \$ | 17,511,183 |

| Non-Food Spending                                       | On-Grounds  |           | Off-Ground | s         |    | Total     |
|---|-------------|-----------|------------|-----------|----|-----------|
| Visitors  |             | 152,866   |            | 152,866   |    |           |
| Entertainment (Excluding Rodeo Tickets)                 |             | \$        | 2.58       |           |    |           |
| Shopping/Merchandise                                    | \$<br>34.24 | \$        | 8.85       |           |    |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |             | \$        | 5.63       |           |    |           |
| Fuel for Personal or Rental Cars                        |             | \$        | 6.62       |           |    |           |
| Large Items Purchased (over \$2,000)                    | \$<br>27.35 | \$        | 6.06       |           |    |           |
| Total Non-Food Spending Per Person                      | \$          | 61.59     | \$         | 29.75     | \$ | 91.3      |
| Total Non-Food Spending                                 | \$          | 9 414 980 | \$         | 4 547 133 | 2  | 13 962 11 |

| Category              | On-Grounds |            | 0  | Off-Grounds |    |            |
|-----------------------|------------|------------|----|-------------|----|------------|
| Lodging               |            | N/A        | \$ | 12,711,793  | \$ | 12,711,793 |
| Food & Beverage       | \$         | 8,516,437  | \$ | 8,994,746   | \$ | 17,511,183 |
| Non-Food Spending     | \$         | 9,414,980  | \$ | 4,547,133   | \$ | 13,962,113 |
| Total Direct Spending | \$         | 17,931,417 | \$ | 26,253,672  | \$ | 44,185,089 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Rodeo Competition Contestants Economic Impact

Category: Category Description: Rodeo Competition Contestants

Contestants participating in the Rodeo along with their friends, family and guests.

### **Number of People**

| Total Unique Registered Contestants           | 360   |
|---|-------|
| Average party size (inclusive of contestants) | 3.24  |
| Total Attendees                               | 1,168 |
| Total Attendees Surveyed                      | 480   |
| Total Surveyed as a % of Unique Entries       | 41.1% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 10.2%                   | 119                 | 0        |
| Texas but outside Greater Houston | 34.2%                   | 399                 | 399      |
| U.S. but outside Texas            | 50.6%                   | 591                 | 591      |
| International                     | 5.0%                    | 58                  | 58       |
| Total                             | 100.0%                  | 1,168               | 1,048    |

### Lodging

|                 |          | % in                       |                     |  |  |
|-----------------|----------|----------------------------|---------------------|--|--|
| Origin          | Visitors | Lodging in Greater Houston | Visitors in Lodging |  |  |
|                 |          | nouston                    |                     |  |  |
| Greater Houston | 0        | N/A                        | 0                   |  |  |
| Visitors        | 1,048    | 96.9%                      | 1,016               |  |  |
| Total           | 1,048    | 96.9%                      | 1,016               |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|--------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 36.6%                     | 372                      | \$<br>33.10                    | 2.80           | 1.91            | 545            |
| RV/Camper                              | 13.1%                     | 133                      | \$<br>-                        | 2.10           | 2.34            | 119            |
| Rodeo Villiage                         | 37.9%                     | 385                      |                                | 2.02           | 2.17            | 357            |
| Friend's/Family's Home                 | 5.6%                      | 56                       |                                | -              | 2.29            | -              |
| Peer-to-Peer                           | 5.2%                      | 53                       | \$<br>78.75                    | 2.63           | 2.80            | 50             |
| Other                                  | 1.6%                      | 17                       | \$<br>96.00                    | 3.00           | 1.25            | 40             |
| Total                                  | 100.0%                    | 1,016                    | \$<br>40.96                    | 2.25           | 2.12            | 1,111          |
| Paid Lodging Sub-Total                 |                           | 441                      | \$<br>40.96                    | 2.79           | 1.99            | 635            |

| Lodging                                     | On-Grounds | 0  | ff-Grounds | Total        |
|---|------------|----|------------|--------------|
| Visitors in Paid Lodging in Greater Houston |            |    | 441        |              |
| Average nightly rate per person             |            | \$ | 40.96      |              |
| Average length of stay (nights)             |            |    | 2.79       |              |
| Total Lodging Spending                      | N/A        | \$ | 50,410     | \$<br>50,410 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | Grounds<br>  Spending) | Of | f-Grounds | Total      |
|-------------------------------------|------------------------|----|-----------|------------|
| Visitors                            |                        |    | 1,048     |            |
| Average daily spending              |                        | \$ | 47.37     |            |
| Average length of stay (days)       |                        |    | 3.60      |            |
| Total Food & Beverage               | \$<br>10,156           | \$ | 179,035   | \$ 189,191 |

| Non-Food Spending                                       | On-Grounds  |        | Off-Grounds |         | Total     |
|---|-------------|--------|-------------|---------|-----------|
| Visitors  |             | 1,048  |             | 1,048   | 1,04      |
| Entertainment (Excluding Rodeo Tickets)                 |             | \$     | 21.94       |         |           |
| Shopping/Merchandise                                    | \$<br>25.77 | \$     | 55.67       |         |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>1.13  | \$     | 14.36       |         |           |
| Fuel for Personal or Rental Cars                        |             | \$     | 41.13       |         |           |
| Total Non-Food Spending Per Person                      | \$          | 26.90  | \$          | 133.10  | \$ 160.0  |
| Total Non-Food Spending                                 | \$          | 28,200 | \$          | 139,541 | \$ 167,74 |

| Contestant Spending                      | On-Grou | ınds  | Off-Gro | unds         | Total  |
|--|---------|-------|---------|--------------|--------|
| Rodeo Contestants (Visitor Adjusted)     |         | 323   |         | 323          |        |
| Truck/Trailer Expenses                   |         | \$    | 50      |              |        |
| Laundry Service and Dry Cleaning         | \$<br>4 | \$    | 18      |              |        |
| Livestock Welfare                        | \$<br>2 | \$    | 104     |              |        |
| Medical Care                             | \$<br>2 | \$    | 4       |              |        |
| Other                                    | \$<br>- | \$    | 5       |              |        |
| Total Contestant Spending per Contestant | \$      | 8     |         | \$ 180 \$    | 188    |
| Total Company Spending                   | 5       | 2,575 |         | \$ 58,285 \$ | 60,860 |

|                       | • |           |             |    |         |  |
|-----------------------|---|-----------|-------------|----|---------|--|
| Category              | On-Grou                                 | ınds      | Off-Grounds |    | Total   |  |
| Lodging               | N/A                                     | \$        | 50,410      | \$ | 50,410  |  |
| Food & Beverage       | \$                                      | 10,156 \$ | 179,035     | \$ | 189,191 |  |
| Non-Food Spending     | \$                                      | 30,775 \$ | 197,826     | \$ | 228,601 |  |
| Total Direct Spending | \$                                      | 40,931 \$ | 427,271     | \$ | 468,202 |  |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Sponsors Economic Impact

Category: Sponsors Category Description: Companie

Category Description: Companies sponsoring the Rodeo that have a physical presence on-site.

# Number of People

| Total Unique Registered Sponsors        | 81    |
|---|-------|
| Average people per Sponsor              | 24.25 |
| Total Attendees                         | 1,964 |
| Total Attendees Surveyed                | 485   |
| Total Surveyed as a % of Unique Entries | 24 7% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 65%                     | 1,285               | 0        |
| Texas but outside Greater Houston | 23%                     | 453                 | 453      |
| U.S. but outside Texas            | 12%                     | 226                 | 226      |
| Total                             | 100%                    | 1,964               | 679      |

# Lodging

| Origin          | Visitors | % in<br>Lodging | Visitors in<br>Lodging |
|-----------------|----------|-----------------|------------------------|
| Greater Houston | 0        | N/A             | 0                      |
| Visitors        | 679      | 71%             | 480                    |
| Total           | 679      | 71%             | 480                    |

| Where Visitors Stay    | % in Each<br>Lodging Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|------------------------|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel            | 100%                      | 480                         | \$<br>87.09                  | 18.63          | 1.58            | 891            |
| RV/Camper              |                           | -                           | \$<br>-                      | -              | -               | -              |
| Friend's/Family's Home |                           | -                           | \$<br>-                      | -              | -               | -              |
| Peer-to-Peer           |                           | -                           | \$<br>-                      | -              | -               | -              |
| Other                  |                           | -                           | \$<br>-                      | -              | -               | -              |
| Total                  | 100%                      | 480                         | \$<br>87.09                  | 18.63          | 1.58            | 891            |
| Paid Lodging Sub-Total |                           | 480                         | \$<br>87.09                  | 18.63          | 1.58            | 891            |

| Lodging                                     | On-Grounds | Off- | Grounds | Total   |       |
|---|------------|------|---------|---------|-------|
| Visitors in Paid Lodging in Greater Houston |            |      | 480     |         |       |
| Average nightly rate per person             |            | \$   | 87.09   |         |       |
| Average length of stay (nights)             |            |      | 18.63   |         |       |
| Total Lodging Spending                      | N/A        | \$   | 778,459 | \$ 778. | 3,459 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-0 | Grounds    | Total   |
|-------------------------------------|--------------------------------|-------|------------|---------|
| Visitors                            |                                |       | 679        |         |
| Average daily spending              |                                | \$    | 13.95      |         |
| Average length of stay (days)       |                                |       | 16.50      |         |
| Total Food & Beverage               | \$ 272,899                     | \$    | 156,263 \$ | 429,162 |

| Non-Food Spending                                       | On-Grounds<br>(Total Spending) | Off-Grounds | Total |
|---|--------------------------------|-------------|-------|
| Sponsors  |                                |             |       |
| Entertainment (Excluding Rodeo Tickets)                 |                                |             |       |
| Local Labor for Booth Operations                        |                                |             |       |
| Booth Supplies  |                                |             |       |
| Equipment Rental  |                                |             |       |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |                                |             |       |
| Other Purchases   |                                |             |       |
| Large Items Purchased (over \$2,000)                    |                                |             |       |
| Total Non-Food Spending Per Person                      |                                | \$ -        |       |
| Total Non-Food Spending                                 | <b>S</b> -                     | <b>s</b> -  | \$ -  |

|                       | _    |            |             |             |           |  |
|-----------------------|------|------------|-------------|-------------|-----------|--|
| Category              | On-G | On-Grounds |             | Off-Grounds |           |  |
| Lodging               | 1    | N/A        | \$ 7        | 78,459 \$   | 778,459   |  |
| Food & Beverage       | \$   | 272,899    | \$ 1        | 56,263 \$   | 429,162   |  |
| Non-Food Spending     | \$   | -          | \$          | - \$        | -         |  |
| Total Direct Spending | \$   | 272,899    | <b>\$</b> 9 | 34,722 \$   | 1,207,620 |  |



#### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Volunteers Economic Impact

Category: Volunteers
Category Description: Volunteers at the HLSR.

### Number of People

| Total Unique Volunteers                 | 36,958 |
|---|--------|
| Average people with Volunteers          | 1.00   |
| Total Volunteers                        | 36,958 |
| Total Volunteers Surveyed               | 4,664  |
| Total Surveyed as a % of Unique Entries | 12.6%  |

### **Incremental Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 92.1%                   | 34,026              | 0        |
| Texas but outside Greater Houston | 7.4%                    | 2,726               | 2,726    |
| U.S. but outside Texas            | 0.5%                    | 198                 | 198      |
| International                     | 0.0%                    | 8                   | 8        |
| Total                             | 100.0%                  | 36,958              | 2,932    |

### Lodging

|                 |          | Louging                               |                        |                                       |                        |  |
|-----------------|----------|---------------------------------------|------------------------|---------------------------------------|------------------------|--|
|                 |          | Prior to                              |                        | During S                              | Show                   |  |
| Origin          | Visitors | % in<br>Lodging in<br>Greater Houston | Visitors in<br>Lodging | % in<br>Lodging in<br>Greater Houston | Visitors in<br>Lodging |  |
| Greater Houston | 0        | N/A                                   | 0                      | N/A                                   | 0                      |  |
| Visitors        | 2,932    | 35.1%                                 | 1,030                  | 46.7%                                 | 1,370                  |  |
| Total           | 2,932    | 35.1%                                 | 1,030                  | 46.7%                                 | 1,370                  |  |

### **Lodging Prior to the Rodeo**

| Where Visitors Stay in Greater<br>Houston | % in Each<br>Lodging Type | # of Visitors in Lodging | erage Nightly<br>te per Person | Average Nights | Room<br>Nights |
|---|---------------------------|--------------------------|--------------------------------|----------------|----------------|
| Hotel/Motel                               | 72.3%                     | 745                      | \$<br>196                      | 5.83           | 4,345          |
| RV/Camper                                 | 10.8%                     | 111                      | \$<br>67                       | 13.29          | 1,474          |
| Friend's/Family's Home                    | 0.0%                      | -                        | \$<br>-                        | -              | -              |
| Peer-to-Peer                              | 10.0%                     | 103                      | \$<br>184                      | 7.23           | 745            |
| Other                                     | 6.9%                      | 71                       | \$<br>94                       | 7.38           | 526            |
| Total                                     | 100.0%                    | 1,030                    | \$<br>174                      | 6.88           | 7,090          |
| Paid Lodging Sub-Total                    |                           | 1,030                    | \$<br>174                      | 6.88           | 7,090          |

### Lodging During the Rodeo

| Where Visitors Stay in Greater<br>Houston | % in Each<br>Lodging Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | Room<br>Nights |
|---|---------------------------|-----------------------------|--------------------------------|----------------|----------------|
| Hotel/Motel                               | 67.8%                     | 930                         | \$<br>201                      | 7.62           | 7,084          |
| RV/Camper                                 | 12.3%                     | 168                         | \$<br>68                       | 13.15          | 2,214          |
| Friend's/Family's Home                    | 0.0%                      | -                           | \$<br>-                        | -              | -              |
| Peer-to-Peer                              | 16.4%                     | 224                         | \$<br>192                      | 14.27          | 3,203          |
| Other                                     | 3.5%                      | 48                          | \$<br>149                      | 14.00          | 673            |
| Total                                     | 100.0%                    | 1,370                       | \$<br>181                      | 9.61           | 13,173         |
| Paid Lodging Sub-Total                    |                           | 1,370                       | \$<br>181                      | 9.61           | 13,173         |

| Lodging                                     | Pri | or to Rodeo | D  | uring Rodeo |   | Total     |
|---|-----|-------------|----|-------------|---|-----------|
| Visitors in Paid Lodging in Greater Houston |     | 1,030       |    | 1,370       |   |           |
| Average nightly rate per person             | \$  | 174         | \$ | 181         |   |           |
| Average length of stay (nights)             |     | 6.88        |    | 9.61        |   |           |
| Total Lodging Spending                      | S   | 1,234,263   | \$ | 2,389,390   | S | 3,623,654 |

#### Daily Expenditures

|  |       |          |            |                            | Dail | y Expenditu | res |             |             |              |    |           |   |           |
|--|-------|----------|------------|----------------------------|------|-------------|-----|-------------|-------------|--------------|----|-----------|---|-----------|
| Food & Davisson                        |       |          | On-Grounds |                            |      |             |     |             | Off-Grounds |              |    |           |   |           |
| Food & Beverage<br>(Including Alcohol) | Prior | to Rodeo |            | ring Rodeo<br>al Spending) |      | Total       | Pri | or to Rodeo |             | Ouring Rodeo |    | Total     |   | Total     |
| Visitors                               |       | 2,932    |            |                            |      |             |     | 2,932       |             | 2,932        |    | 2,932     |   |           |
| Average daily spending                 | \$    | 28.15    |            |                            |      |             | \$  | 65.53       | \$          | 65.12        | \$ | 65.29     |   |           |
| Average length of stay (days)          |       | 4.69     |            |                            |      |             |     | 4.69        |             | 6.56         |    | 11.25     |   |           |
| Total Food & Povorago                  | •     | 386 811  | e          | 1 416 206                  | Œ    | 1 803 107   | e   | 000 391     | ·           | 1 253 501    | e  | 2 153 991 | • | 3 056 088 |

| Non Food Casadian  |          |        | On-Grounds       |    |        |    |               | Off-Grounds  |              | Total |
|--|----------|--------|------------------|----|--------|----|---------------|--------------|--------------|-------|
| Non-Food Spending  | Prior to | Rodeo  | <br>Ouring Rodeo |    | Total  | Pi | rior to Rodeo | During Rodeo | Total        | Total |
| Visitors   |          | 2,932  | 2,932            |    | 2,932  |    | 2,932         | 2,932        | 2,932        | 2,93  |
| Entertainment (Excluding Rodeo<br>Tickets)                 |          |        |                  | s  |        | \$ | 71.55         | \$<br>31.19  | \$<br>102.74 |       |
| Shopping/Merchandise                                       | \$       | 129.71 | \$<br>232.06     | \$ | 361.77 | \$ | 146.11        | \$<br>120.81 | \$<br>266.92 |       |
| Ground Transportation Expenses<br>(Rental Car, Uber, Lyft) | \$       | 13.87  | \$<br>8.78       | \$ | 22.64  | \$ | 38.53         | \$<br>10.77  | \$<br>49.30  |       |
| Fuel for Personal or Rental Cars                           |          |        |                  | \$ | -      | \$ | 55.63         | \$<br>103.84 | \$<br>159.47 |       |
| Large Purchases  |          |        |                  | \$ |        | \$ | 48.80         | \$<br>95.89  | \$<br>144.70 |       |

| Total Non-Food Spending Per Person | \$ | 143.58  | \$<br>240.83  | \$<br>384.41    | \$<br>360.63    | \$<br>362.50    | \$<br>723.13    | \$ | 1,107.54  |
|------------------------------------|----|---------|---------------|-----------------|-----------------|-----------------|-----------------|----|-----------|
| Total Non-Food Spending            | S  | 420,960 | \$<br>706,101 | \$<br>1,127,061 | \$<br>1,057,336 | \$<br>1,062,828 | \$<br>2,120,164 | S  | 3,247,225 |

| Category              | On-Grounds   | Off | Total        |            |
|-----------------------|--------------|-----|--------------|------------|
| Lodging               | \$ 1,234,263 | \$  | 2,389,390 \$ | 3,623,654  |
| Food & Beverage       | \$ 1,803,107 | \$  | 2,153,881 \$ | 3,956,988  |
| Non-Food Spending     | \$ 1,127,061 | \$  | 2,120,164 \$ | 3,247,225  |
| Total Direct Spending | \$ 4,164,431 | \$  | 6,663,436 \$ | 10,827,866 |



# **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - WCBBQ Contest Attendees Economic Impact

WCBBQ Contest Attendees Category:

Ticketed attendees at the WCBBQ Contest Category Description:

### **Number of People**

| Total Scanned Attendance                | 158,049 |
|---|---------|
| Average days attended WCBBQ Contest     | 1.75    |
| Total Unique Entries                    | 90,191  |
| Total Attendees Surveyed                | 682     |
| Total Surveyed as a % of Unique Entries | 0.8%    |

Adjustment for Non-Incremental Visitors
Percentage of visitors who were in Greater
Houston for another reason but also
attended the Rodeo.

13.3%

### **Incremental Visitors**

| Attendee Origin                   | Percent of | Percent of Unique |          | Non-Incremental | Incremental |
|-----------------------------------|------------|-------------------|----------|-----------------|-------------|
| Attendee Origin                   | Attendees  | Attendees         | Visitors | Visitors        | Visitors    |
| Greater Houston                   | 67.1%      | 60,523            | 0        | N/A             | 0           |
| Texas but outside Greater Houston | 20.1%      | 18,140            | 18,140   | 2,419           | 15,721      |
| U.S. but outside Texas            | 11.5%      | 10,341            | 10,341   | 1,379           | 8,963       |
| Outside U.S.                      | 1.3%       | 1,187             | 1,187    | 158             | 1,028       |
| Total                             | 100.0%     | 90,191            | 29,668   | 3,956           | 25,712      |

# Lodging

| Origin          | Incremental<br>Visitors | % in<br>Lodging in Greater<br>Houston | Incremental<br>Visitors in Lodging |
|-----------------|-------------------------|---------------------------------------|------------------------------------|
| Greater Houston | 0                       | N/A                                   | 0                                  |
| Visitors        | 25,712                  | 75%                                   | 19,215                             |
| Total           | 25,712                  | 75%                                   | 19,215                             |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 63.4%                     | 12,176                      | \$<br>111.23                 | 3.64           | 2.79            | 15,880         |
| RV/Camper                              | 9.9%                      | 1,902                       | \$<br>-                      | 3.20           | 5.00            | 1,218          |
| Friend's/Family's Home                 | 21.8%                     | 4,185                       | \$<br>-                      | 3.93           | 3.14            | 5,236          |
| Peer-to-Peer                           | 5.0%                      | 951                         | \$<br>125.00                 | 1.20           | 2.67            | 428            |
| Other                                  | 0.0%                      | -                           | \$<br>-                      | -              | -               | -              |
| Total                                  | 100.0%                    | 19,215                      | \$<br>112.23                 | 3.54           | 3.08            | 22,761         |
| Paid Lodging Sub-Total                 |                           | 13,127                      | \$<br>112.23                 | 3.47           | 2.78            | 16,308         |

| Lodging                                     | On-Grounds | Off-G | Grounds   | Total        |
|---|------------|-------|-----------|--------------|
| Visitors in Paid Lodging in Greater Houston |            |       | 13,127    |              |
| Average nightly rate per person             |            | \$    | 112.23    |              |
| Average length of stay (nights)             |            |       | 3.47      |              |
| Total Lodging Spending                      | N/A        | \$    | 5,105,892 | \$ 5,105,892 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off | f-Grounds    | Total     |
|-------------------------------------|--------------------------------|-----|--------------|-----------|
| Visitors                            |                                |     | 25,712       |           |
| Average daily spending              |                                | \$  | 17.02        |           |
| Average length of stay (days)       |                                |     | 3.76         |           |
| Total Food & Beverage               | \$ 739,693                     | \$  | 1,645,584 \$ | 2,385,277 |

| Non-Food Spending                                       | On-Grounds  |         | Off-Grounds |         | Total        |
|---|-------------|---------|-------------|---------|--------------|
| Visitors  |             | 25,712  |             | 25,712  |              |
| Entertainment (Excluding Rodeo Tickets)                 |             | \$      | 4.04        |         |              |
| Shopping/Merchandise                                    | \$<br>10.56 | \$      | 5.61        |         |              |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |             | \$      | 15.84       |         |              |
| Fuel for Personal or Rental Cars                        |             | \$      | 5.08        |         |              |
| Large Items Purchased (over \$2,000)                    | \$<br>0.09  | \$      | -           |         |              |
| Total Non-Food Spending Per Person                      | \$          | 10.65   | \$          | 30.58   | \$ 41.22     |
| Total Non-Food Spending                                 | \$          | 273,814 | \$          | 786,166 | \$ 1,059,980 |

| Category              | On- | On-Grounds |         | Off-Grounds |           |  |
|-----------------------|-----|------------|---------|-------------|-----------|--|
| Lodging               |     | N/A        | \$ 5,10 | )5,892 \$   | 5,105,892 |  |
| Food & Beverage       | \$  | 739,693    | \$ 1,64 | 15,584 \$   | 2,385,277 |  |
| Non-Food Spending     | \$  | 273,814    | \$ 73   | 86,166 \$   | 1,059,980 |  |
| Total Direct Spending | \$  | 1,013,507  | \$ 7,5  | 37,642 \$   | 8,551,149 |  |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - WCBBQ Contest Teams Economic Impact

WCBBQ Contest Teams

Category: Category Description: Teams participating in the WCBBQ Contest.

### **Number of People**

| Registered Teams                        | 252   |
|---|-------|
| Average People per Team                 | 18.67 |
| Total Attendees                         | 4,705 |
| Total Attendees Surveyed                | 4,033 |
| Total Surveyed as a % of Unique Entries | 85.7% |

### Visitors

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 75.2%                   | 3,540               | 0        |
| Texas but outside Greater Houston | 21.2%                   | 998                 | 998      |
| U.S. but outside Texas            | 2.5%                    | 116                 | 116      |
| International                     | 1.1%                    | 50                  | 50       |
| Total                             | 100.0%                  | 4,705               | 1,165    |

### Lodging

| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lodgir<br>Houston |       |  |  |  |
|-----------------|----------|---|-------|--|--|--|
| Greater Houston | 0        | N/A   | 0     |  |  |  |
| Visitors        | 1,165    | 94.9%   | 1,105 |  |  |  |
| Total           | 1,165    | 94.9%   | 1,105 |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>ite per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|---------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 67.4%                     | 745                         | \$<br>118.53                    | 3.36           | 1.82            | 1,377          |
| RV/Camper                              | 15.3%                     | 169                         | \$<br>51.20                     | 3.15           | 1.93            | 275            |
| Friend's/Family's Home                 | 5.1%                      | 57                          |                                 | 3.37           | 1.00            | 191            |
| Peer-to-Peer                           | 12.3%                     | 135                         | \$<br>84.03                     | 4.73           | 3.43            | 187            |
| Other                                  | 0.0%                      | -                           | \$<br>-                         | -              | -               | -              |
| Total                                  | 100.0%                    | 1,105                       | \$<br>103.26                    | 3.50           | 1.99            | 2,030          |
| Paid Lodging Sub-Total                 |                           | 1,049                       | \$<br>103.26                    | 3.51           | 2.05            | 1,839          |

| Lodging                                     | On-Grounds | Off | f-Grounds | Total         |
|---|------------|-----|-----------|---------------|
| Visitors in Paid Lodging in Greater Houston |            |     | 1,049     |               |
| Average nightly rate per person             |            | \$  | 103.26    |               |
| Average length of stay (nights)             |            |     | 3.51      |               |
| Total Lodging Spending                      | N/A        | \$  | 379,730   | \$<br>379,730 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | Grounds<br>Spending) | Of | f-Grounds | Total         |
|-------------------------------------|----------------------|----|-----------|---------------|
| Visitors                            |                      |    | 1,165     |               |
| Average daily spending              |                      | S  | 34.76     |               |
| Average length of stay (days)       |                      |    | 2.85      |               |
| Total Food & Beverage               | \$<br>15,405         | \$ | 115,244   | \$<br>130,649 |

| Non-Food Spending                                       | On-Grounds  |         | Off-Grounds |            | Total   |
|---|-------------|---------|-------------|------------|---------|
| Visitors  |             | 1,165   |             | 1,165      | 1,165   |
| Entertainment (Excluding Rodeo Tickets)                 |             | S       | 172.10      |            |         |
| Shopping/Merchandise                                    | \$<br>82.23 | \$      | 148.97      |            |         |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>36.72 | \$      | 81.03       |            |         |
| Fuel for Personal or Rental Cars                        |             | \$      | 18.17       |            |         |
| Total Non-Food Spending Per Person                      | \$          | 118.95  | \$          | 420.27 \$  | 539.22  |
| Total Non-Food Spending                                 | S           | 138,572 | S           | 489,589 \$ | 628,161 |

| Team Spending                        | On-Grounds |         | Off-Gro | unds       | Total         |
|--------------------------------------|------------|---------|---------|------------|---------------|
| Contest Teams                        |            | 252     |         | 252        |               |
| Food for Cooking                     | \$<br>460  | \$      | 12,955  |            |               |
| Supplies                             |            | \$      | 4,826   |            |               |
| Tent, furniture and fixtures rental  |            | \$      | 13,255  |            |               |
| Catering                             | \$<br>127  | \$      | 896     |            |               |
| Utilities                            | \$<br>200  | \$      | 2,712   |            |               |
| Entertainment                        | \$<br>194  | \$      | 6,285   |            |               |
| Private Security                     | \$<br>172  | \$      | 2,984   |            |               |
| Wood                                 | \$<br>22   | \$      | 656     |            |               |
| Other                                |            | \$      | 4,203   |            |               |
| Total Spending per Team              | \$         | 1,176   |         | \$ 48,771  | \$ 49,948     |
| Team Spending                        | \$         | 296,392 |         | 12,290,417 |               |
| Plus Performers for Large Team Tents |            |         |         | 667,431    |               |
| Total Team Spending                  | \$         | 296,392 |         | 12,957,848 | \$ 13,254,240 |

|                       | Julillary |          |          |           |            |
|-----------------------|-----------|----------|----------|-----------|------------|
| Category              | On        | -Grounds | Off-Grou | ınds      | Total      |
| Lodging               |           | N/A      | \$ 3     | 79,730 \$ | 379,730    |
| Food & Beverage       | \$        | 15,405   | \$ 1     | 15,244 \$ | 130,649    |
| Non-Food Spending     | \$        | 434,963  | \$ 13,4  | 47,437 \$ | 13,882,400 |
| Total Direct Spending | S         | 450.368  | S 13.9   | 42,410 S  | 14.392.779 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Wildlife Expo Exhibitors Economic Impact

Category: Wildlife Expo Exhibitors
Category Description: Exhibitors at the Wildlife Expo.

# **Number of People**

| Total Unique Registered Exhibitors      | 18    |
|---|-------|
| Average people per Exhibitor            | 1.92  |
| Total Attendees                         | 35    |
| Total Attendees Surveyed                | 25    |
| Total Surveyed as a % of Unique Entries | 72.2% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 88.0%                   | 30                  | 0        |
| Texas but outside Greater Houston | 12.0%                   | 4                   | 4        |
| U.S. but outside Texas            | 0.0%                    | 0                   | 0        |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 35                  | 4        |

### Lodging

| Origin          | Visitors | % in Lodging in Greater Visitors in Lodgi Houston |   |  |  |  |  |
|-----------------|----------|---|---|--|--|--|--|
| Greater Houston | 0        | N/A   | 0 |  |  |  |  |
| Visitors        | 4        | 0.0%  | 0 |  |  |  |  |
| Total           | 4        | 0.0%  | 0 |  |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | age Nightly<br>per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|---------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 0.0%                      | -                           | \$<br>-                   | -              | -               | -              |
| RV/Camper                              | 0.0%                      | -                           | \$<br>-                   | -              | -               | -              |
| Friend's/Family's Home                 | 0.0%                      | -                           |                           | -              | -               | -              |
| Peer-to-Peer                           | 0.0%                      | -                           | \$<br>-                   | -              | -               | -              |
| Other                                  | 0.0%                      | -                           | \$<br>-                   | -              | -               | -              |
| Total                                  | 0.0%                      | -                           |                           |                |                 | -              |
| Paid Lodging Sub-Total                 |                           | -                           | \$<br>-                   |                |                 | -              |

| Lodging                                     | On-Grounds | Off-Grounds |      | Total |
|---|------------|-------------|------|-------|
| Visitors in Paid Lodging in Greater Houston | ·          |             | 0    |       |
| Average nightly rate per person             |            | \$          | -    |       |
| Average length of stay (nights)             |            |             | 0.00 |       |
| Total Lodging Spending                      | N/A        | \$          | - \$ | -     |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | rounds<br>pending) | C  | Off-Grounds |    | <b>Total</b> |
|-------------------------------------|--------------------|----|-------------|----|--------------|
| Visitors                            |                    |    | 4           |    |              |
| Average daily spending              |                    | \$ | 33.33       |    |              |
| Average length of stay (days)       |                    |    | 3.00        |    |              |
| Total Food & Beverage               | \$<br>115          | \$ | 415         | \$ | 531          |

| Non-Food Spending                                       | On-Grounds   |        | Off-Grounds |           | Total  |
|---|--------------|--------|-------------|-----------|--------|
| Visitors  |              | 4      |             | 4         | 4      |
| Entertainment (Excluding Rodeo Tickets)                 |              | \$     | 80.00       |           |        |
| Shopping/Merchandise                                    | \$<br>133.33 | \$     | 200.00      |           |        |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>-      | \$     | -           |           |        |
| Fuel for Personal or Rental Cars                        |              | \$     | 53.33       |           |        |
| Total Non-Food Spending Per Person                      | \$           | 133.33 | \$          | 333.33 \$ | 466.67 |
| Total Non-Food Spending                                 | \$           | 554    | \$          | 1,385 \$  | 1,938  |

| Spending                     | On-Grounds |    | Off-Grounds |          | Total |
|------------------------------|------------|----|-------------|----------|-------|
| Exhibitors                   |            | 18 |             | 18       |       |
| Booth Supplies               |            | \$ | 231         |          |       |
| Labor                        |            | \$ | 154         |          |       |
| Other                        | \$<br>-    | \$ | -           |          |       |
| Total Spending per Exhibitor | \$         | -  | \$          | 385 \$   | 385   |
| Total Spending               | \$         | -  | \$          | 6,923 \$ | 6,923 |

| out milety            |          |            |    |          |       |  |
|-----------------------|----------|------------|----|----------|-------|--|
| Category              | On       | On-Grounds |    |          | Total |  |
| Lodging               |          | N/A        | \$ | - \$     | -     |  |
| Food & Beverage       | \$       | 115        | \$ | 415 \$   | 531   |  |
| Non-Food Spending     | \$       | 554        | \$ | 8,308 \$ | 8,862 |  |
| Total Direct Spending | <u> </u> | 669        | S  | 8,723 \$ | 9,392 |  |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 **Direct Impact - Young Guns Participants** Economic Impact

Category: Young Guns Participants

Youth sporting clay competition hosted as part of the Rodeo's ranching and wildlife program. This category includes participants and Category Description:

others attending with them.

### **Number of People**

| Total Unique Registered Entries           | 539   |
|---|-------|
| Average party size (inclusive of entries) | 3.54  |
| Total Attendees                           | 1,906 |
| Total Attendees Surveyed                  | 464   |
| Total Surveyed as a % of Unique Entries   | 24 3% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 40.5%                   | 772                 | 0        |
| Texas but outside Greater Houston | 59.5%                   | 1,134               | 1,134    |
| U.S. but outside Texas            | 0.0%                    | 0                   | 0        |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 1,906               | 1,134    |

### Lodging

|                 | % in     |  |     |  |  |  |  |  |
|-----------------|----------|--|-----|--|--|--|--|--|
| Origin          | Visitors | Lodging in Greater Visitors in Lodg<br>Houston |     |  |  |  |  |  |
| Greater Houston | 0        | N/A  | 0   |  |  |  |  |  |
| Visitors        | 1,134    | 75.6%  | 857 |  |  |  |  |  |
| Total           | 1,134    | 75.6%  | 857 |  |  |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 77.0%                     | 660                         | \$<br>42.48                    | 1.74           | 2.67            | 428            |
| RV/Camper                              | 2.0%                      | 17                          | \$<br>21.25                    | 3.00           | 4.00            | 13             |
| Friend's/Family's Home                 | 9.7%                      | 83                          |                                | 0.58           | -               | -              |
| Peer-to-Peer                           | 11.2%                     | 96                          | \$<br>88.64                    | 2.00           | 3.12            | 62             |
| Other                                  | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Total                                  | 100.0%                    | 857                         | \$<br>47.74                    | 1.68           | 2.76            | 503            |
| Paid Lodging Sub-Total                 |                           | 774                         | \$<br>47.74                    | 1.80           | 2.76            | 503            |

| Lodging                                     | On-Grounds | Off-Grounds |        | To | tal    |
|---|------------|-------------|--------|----|--------|
| Visitors in Paid Lodging in Greater Houston |            |             | 774    |    |        |
| Average nightly rate per person             |            | \$          | 47.74  |    |        |
| Average length of stay (nights)             |            |             | 1.80   |    |        |
| Total Lodging Spending                      | N/A        | \$          | 66,371 | \$ | 66,371 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds | Off- | Grounds   | Total  |
|-------------------------------------|------------|------|-----------|--------|
| Visitors                            |            |      | 1,134     |        |
| Average daily spending              |            | \$   | 37.81     |        |
| Average length of stay (days)       |            |      | 1.73      |        |
| Total Food & Beverage               | N/A        | \$   | 74,298 \$ | 74,298 |

| Non-Food Spending                                       | On-Grounds | Off-Grounds |            | Total   |
|---|------------|-------------|------------|---------|
| Visitors  |            |             | 1,134      | 1,134   |
| Entertainment (Excluding Rodeo Tickets)                 | \$         | 16.66       |            |         |
| Shopping/Merchandise                                    | \$         | 51.85       |            |         |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$         | 1.86        |            |         |
| Fuel for Personal or Rental Cars                        | \$         | 81.98       |            |         |
| Total Non-Food Spending Per Person                      |            | \$          | 152.35 \$  | 152.35  |
| Total Non-Food Spending                                 | N/A        | \$          | 172,736 \$ | 172,736 |

| Category              | On-Grounds | Off- | Grounds    | Total   |
|-----------------------|------------|------|------------|---------|
| Lodging               |            | \$   | 66,371 \$  | 66,371  |
| Food & Beverage       | N/A        | \$   | 74,298 \$  | 74,298  |
| Non-Food Spending     |            | \$   | 172,736 \$ | 172,736 |
| Total Direct Spending | N/A        | \$   | 313,405 \$ | 313,405 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - HLSR Expenditures

# **HLSR Expenditures For Production and Presentation of the Rodeo**

|   | Total<br>(Activity) | ,  | Visitor Funded<br>Portion<br>(Impact) |
|---|---------------------|----|---------------------------------------|
| Salaries  | \$<br>14,133,675    | \$ | 3,895,390                             |
| Rodeo production  | \$<br>11,174,449    | \$ | 3,079,796                             |
| Contract, insurance and professional services               | \$<br>23,958,976    | \$ | 6,603,347                             |
| Equipment and facility expenses                             | \$<br>15,054,692    | \$ | 4,149,232                             |
| Repairs and maintenance                                     | \$<br>1,345,680     | \$ | 370,884                               |
| Food and beverage purchases not for resale                  | \$<br>2,488,503     | \$ | 685,858                               |
| Printing, advertising, awards, badges and promotional items | \$<br>11,221,038    | \$ | 3,092,637                             |
| Supplies and consumables                                    | \$<br>3,173,579     | \$ | 874,672                               |
| Shipping, licenses, fees, and other expenses                | \$<br>693,981       | \$ | 191,269                               |
| Total   | \$<br>83,244,574    | \$ | 22,943,085                            |



Attachment B: Economic Activity Summary Forms



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Economic Activity Summary

# **Economic Activity - 2024 Houston Livestock Show and Rodeo**

|                              | SPENDING EFFECTS |             |    |             |    |             |    |             |  |  |  |  |
|------------------------------|------------------|-------------|----|-------------|----|-------------|----|-------------|--|--|--|--|
| Spending Category            |                  | Direct      |    | Indirect    |    | Induced     |    | Total       |  |  |  |  |
| Lodging                      | \$               | 65,193,692  | \$ | 28,333,178  | \$ | 34,787,354  | \$ | 128,314,224 |  |  |  |  |
| Food & Beverage              | \$               | 96,328,221  | \$ | 41,825,714  | \$ | 72,939,729  | \$ | 211,093,664 |  |  |  |  |
| Shopping / Merchandise       | \$               | 62,591,505  | \$ | 17,502,307  | \$ | 16,656,054  | \$ | 96,749,866  |  |  |  |  |
| Entertainment                | \$               | 5,535,000   | \$ | 2,553,372   | \$ | 3,275,879   | \$ | 11,364,251  |  |  |  |  |
| Farm and Ranch Related       | \$               | 12,303,110  | \$ | 4,363,668   | \$ | 5,044,805   | \$ | 21,711,583  |  |  |  |  |
| <b>Ground Transportation</b> | \$               | 7,819,727   | \$ | 5,318,017   | \$ | 4,040,579   | \$ | 17,178,323  |  |  |  |  |
| Event Spending               | \$               | 98,388,884  | \$ | 4,795,096   | \$ | 7,509,727   | \$ | 110,693,708 |  |  |  |  |
| Total                        | \$               | 348,160,139 | \$ | 104,691,352 | \$ | 144,254,127 | \$ | 597,105,617 |  |  |  |  |

# Fiscal Effects from Economic Activity - 2024 Houston Livestock Show and Rodeo

|                              |                  |     | FISCAL  | EFFEC <sup>*</sup> | TS        |                  |
|------------------------------|------------------|-----|---------|--------------------|-----------|------------------|
|                              | Direct           | Inc | lirect  | Induc              | ed        | Total            |
| Lodging                      | \$<br>9,779,054  |     |         |                    |           |                  |
| Food & Beverage              | \$<br>6,983,796  |     |         |                    |           |                  |
| Shopping / Merchandise       | \$<br>4,704,645  |     |         |                    |           |                  |
| Entertainment                | \$<br>234,527    |     |         |                    |           |                  |
| Farm and Ranch Related       | \$<br>891,975    |     |         |                    |           |                  |
| <b>Ground Transportation</b> | \$<br>566,930    |     |         |                    |           |                  |
| Event Spending               | \$<br>1,097,963  |     |         |                    |           |                  |
| Total                        | \$<br>24,258,890 | \$  | 850,928 | \$                 | 4,169,148 | \$<br>29,278,965 |

|                | EMPLOYMENT EFFECTS |       |     |       |  |  |  |  |  |  |
|----------------|--------------------|-------|-----|-------|--|--|--|--|--|--|
| Jobs Supported | 3,538              | 2,881 | 856 | 7,276 |  |  |  |  |  |  |



#### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Summary of Economic Activity Statements

| Spending Category                  | Spending Summary Category | N  | gricultural<br>lechanics<br>ontestants | _  | ommercial<br>exhibitors | Concert<br>ists & Crew | С  | HLSR<br>ontractors | <br>Fyhibitors Wee |    | ternational<br>Week<br>Attendees | Judges<br>(Horse/<br>Livestock) |    | Judging<br>Contest<br>ontestants | <br>nior Show<br>exhibitors |
|------------------------------------|---------------------------|----|--|----|-------------------------|------------------------|----|--------------------|--------------------|----|----------------------------------|---------------------------------|----|----------------------------------|-----------------------------|
| Lodging                            | Lodging                   | \$ | 632,580                                | \$ | 3,576,682               | \$<br>717,275          | \$ | 1,197,674          | \$<br>1,516,935    | \$ | 2,345,529                        | \$<br>35,697                    | \$ | 1,069,884                        | \$<br>16,024,494            |
| Food, Beverage and Alcohol         | Food & Beverage           | \$ | 1,090,122                              | \$ | 2,378,535               | \$<br>303,476          | \$ | 523,389            | \$<br>1,186,867    | \$ | 2,147,959                        | \$<br>52,924                    | \$ | 2,008,152                        | \$<br>10,391,418            |
| Shopping                           | Shopping / Merchandise    | \$ | 413,037                                | \$ | 940,967                 | \$<br>48,000           | \$ | 10,057             | \$<br>171,185      | \$ | 1,011,559                        | \$<br>37,967                    | \$ | 1,727,365                        | \$<br>2,364,050             |
| Entertainment                      | Entertainment             | \$ | 47,918                                 | \$ | 71,513                  | \$<br>-                | \$ | 286,811            | \$<br>65,351       | \$ | 68,393                           | \$<br>372                       | \$ | 222,221                          | \$<br>249,577               |
| Ground Transportation              | Ground Transportation     | \$ | 18,051                                 | \$ | 135,487                 | \$<br>-                | \$ | 6,790              | \$<br>11,042       | \$ | 175,404                          | \$<br>298                       | \$ | 474,759                          | \$<br>108,559               |
| Fuel                               | Ground Transportation     | \$ | 207,744                                | \$ | 392,773                 | \$<br>-                | \$ | 3,164              | \$<br>127,439      | \$ | 32,671                           | \$<br>22,147                    | \$ | 364,101                          | \$<br>1,297,940             |
| Laundry                            | Event Spending            | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | 2,330              | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Horse Purchases                    | Farm and Ranch Related    | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | -                  | \$<br>1,409,804    | \$ | 1,630,186                        | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Livestock Purchases                | Farm and Ranch Related    | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | 100                | \$<br>-            | \$ | 3,584,558                        | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Equipment Purchases (Farm related) | Farm and Ranch Related    | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Horse Ranch Equipment              | Farm and Ranch Related    | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | -                  | \$<br>501,758      | \$ | 1,148,152                        | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Livestock Equipment                | Farm and Ranch Related    | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | -                  | \$<br>-            | \$ | 207,191                          | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Tractor/trailer Repair             | Farm and Ranch Related    | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | 3,500              | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Livestock Show Supplies            | Farm and Ranch Related    | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>1,540,246             |
| Other (Large Purchases and Other)  | Shopping / Merchandise    | \$ | 16,956                                 | \$ | 504,230                 | \$<br>-                | \$ | 523,000            | \$<br>1,060,786    | \$ | 128,848                          | \$<br>-                         | \$ | 30,807                           | \$<br>3,801,298             |
| Booth Setup                        | Event Spending            | \$ | -                                      | \$ | 846,092                 | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Booth Supplies                     | Event Spending            | \$ | 138,680                                | \$ | 442,600                 | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | 68,128                           | \$<br>-                     |
| Booth Storage                      | Event Spending            | \$ | -                                      | \$ | 187,588                 | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Business Related Expenses          | Event Spending            | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | 4,730              | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Equipment Repair                   | Event Spending            | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | 78,901             | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| AV Equipment Rental                | Event Spending            | \$ | -                                      | S  | -                       | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Utilities                          | Event Spending            | \$ | -                                      | \$ | 113,410                 | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Medical Expenses                   | Event Spending            | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | 740                | \$<br>-            | \$ | 2,535                            | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Performers                         | Entertainment             | \$ | -                                      | \$ | -                       | \$<br>-                | \$ | -                  | \$<br>-            | \$ | -                                | \$<br>-                         | \$ | -                                | \$<br>-                     |
| Total                              |                           | \$ | 2,565,088                              | \$ | 9,589,877               | \$<br>1,068,751        | \$ | 2,641,187          | \$<br>6,051,167    | \$ | 12,482,985                       | \$<br>149,405                   | \$ | 5,965,417                        | \$<br>35,777,582            |

| Spending Category                  | Spending Summary Category | Open<br>Livestock<br>Show<br>Exhibitors | Rodeo<br>Attendees | Rodeo<br>ompetition<br>ontestants | ;  | Sponsors  | `  | /olunteers | ,  | WCBBQ<br>Contest<br>Attendees | WCBBQ<br>Contest<br>Teams | ildlife Expo<br>Exhibitors | ung Guns<br>rticipants | Total             |
|------------------------------------|---------------------------|---|--------------------|-----------------------------------|----|-----------|----|------------|----|-------------------------------|---------------------------|----------------------------|------------------------|-------------------|
| Lodging                            | Lodging                   | \$<br>1,234,752                         | \$<br>14,838,896   | \$<br>48,035                      | \$ | 778,459   | \$ | 11,294,738 | \$ | 8,870,783                     | \$<br>932,244             | \$<br>860                  | \$<br>78,176           | \$<br>65,193,692  |
| Food, Beverage and Alcohol         | Food & Beverage           | \$<br>1,123,267                         | \$<br>55,879,016   | \$<br>190,782                     | \$ | 924,259   | \$ | 13,869,928 | \$ | 3,999,940                     | \$<br>177,464             | \$<br>6,426                | \$<br>74,298           | \$<br>96,328,221  |
| Shopping                           | Shopping / Merchandise    | \$<br>329,176                           | \$<br>22,722,042   | \$<br>87,009                      | \$ | -         | \$ | 5,127,623  | \$ | 1,446,224                     | \$<br>560,445             | \$<br>9,817                | \$<br>58,793           | \$<br>37,065,315  |
| Entertainment                      | Entertainment             | \$<br>81,239                            | \$<br>1,493,755    | \$<br>23,004                      | \$ | -         | \$ | 301,235    | \$ | 103,752                       | \$<br>200,489             | \$<br>332                  | \$<br>18,892           | \$<br>3,234,855   |
| Ground Transportation              | Ground Transportation     | \$<br>21,342                            | \$<br>860,769      | \$<br>16,295                      | \$ | 129,094   | \$ | 729,059    | \$ | 407,338                       | \$<br>267,181             | \$<br>-                    | \$<br>2,107            | \$<br>3,363,574   |
| Fuel                               | Ground Transportation     | \$<br>240,139                           | \$<br>1,012,317    | \$<br>43,115                      | \$ | -         | \$ | 467,546    | \$ | 130,727                       | \$<br>21,165              | \$<br>222                  | \$<br>92,945           | \$<br>4,456,153   |
| Laundry                            | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>7,318                       | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>9,648       |
| Horse Purchases                    | Farm and Ranch Related    | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>3,039,990   |
| Livestock Purchases                | Farm and Ranch Related    | \$<br>1,857,370                         | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>5,442,028   |
| Equipment Purchases (Farm related) | Farm and Ranch Related    | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>-           |
| Horse Ranch Equipment              | Farm and Ranch Related    | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>1,649,910   |
| Livestock Equipment                | Farm and Ranch Related    | \$<br>404,218                           | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>611,410     |
| Tractor/trailer Repair             | Farm and Ranch Related    | \$<br>-                                 | \$<br>-            | \$<br>16,027                      | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>19,527      |
| Livestock Show Supplies            | Farm and Ranch Related    | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>1,540,246   |
| Other (Large Purchases and Other)  | Shopping / Merchandise    | \$<br>218,974                           | \$<br>17,882,074   | \$<br>1,613                       | \$ | -         | \$ | 281,155    | \$ | 17,196                        | \$<br>1,059,252           | \$<br>-                    | \$<br>-                | \$<br>25,526,189  |
| Booth Setup                        | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | 64,800    | \$ | -          | \$ | -                             | \$<br>3,340,324           | \$<br>-                    | \$<br>-                | \$<br>4,251,216   |
| Booth Supplies                     | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | 1,411,304 | \$ | -          | \$ | -                             | \$<br>4,596,568           | \$<br>4,154                | \$<br>-                | \$<br>6,661,433   |
| Booth Storage                      | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>187,588     |
| Business Related Expenses          | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>34,296                      | \$ | 1,837,193 | \$ | -          | \$ | -                             | \$<br>1,224,040           | \$<br>2,769                | \$<br>-                | \$<br>3,103,029   |
| Equipment Repair                   | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>78,901      |
| AV Equipment Rental                | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>-           |
| Utilities                          | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>733,912             | \$<br>-                    | \$<br>-                | \$<br>847,322     |
| Medical Expenses                   | Event Spending            | \$<br>-                                 | \$<br>-            | \$<br>1,899                       | \$ | -         | \$ | -          | \$ | -                             | \$<br>-                   | \$<br>-                    | \$<br>-                | \$<br>5,174       |
| Performers                         | Entertainment             | \$<br>-                                 | \$<br>-            | \$<br>-                           | \$ | -         | \$ | -          | \$ | -                             | \$<br>2,300,145           | \$<br>-                    | \$<br>-                | \$<br>2,300,145   |
| Total                              |                           | \$<br>5,510,477                         | \$<br>114,688,867  | \$<br>469,392                     | \$ | 5,145,108 | \$ | 32,071,284 | \$ | 14,975,959                    | \$<br>15,413,227          | \$<br>24,580               | \$<br>325,210          | \$<br>264,915,565 |

| Spending Summary Category |    | Total       |
|---------------------------|----|-------------|
| Lodging                   | \$ | 65,193,692  |
| Food & Beverage           | \$ | 96,328,221  |
| Entertainment             | \$ | 5,535,000   |
| Shopping / Merchandise    | \$ | 62,591,505  |
| Farm and Ranch Related    | \$ | 12,303,110  |
| Ground Transportation     | \$ | 7,819,727   |
| Event Spending            | \$ | 15,144,311  |
| Total                     | S  | 264.915.565 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Agricultural Mechanical Contestants Economic Activity

Category: Agricultural Mechanical Contestants

Category Description: Participants in the Ag Mechanical competition, related FFA Instructors or 4-H Agents and their friends and family.

### **Number of People**

| Total Unique Registered Projects        | 462   |
|---|-------|
| Average people per Registered Projects  | 11.74 |
| Total Attendees                         | 5,425 |
| Total Attendees Surveyed                | 1,509 |
| Total Surveyed as a % of Unique Entries | 27.8% |

### Visitors

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 17.4%                   | 946                 | 946      |
| Texas but outside Greater Houston | 80.1%                   | 4,343               | 4,343    |
| U.S. but outside Texas            | 2.5%                    | 137                 | 137      |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 5,425               | 5,425    |

# Lodging

| Origin          | Visitors | % in<br>Lodging in Greater Visitors in Lo<br>Houston |       |  |  |
|-----------------|----------|--|-------|--|--|
| Greater Houston | 946      | 43.5%  | 412   |  |  |
| Visitors        | 4,480    | 85.5%  | 3,828 |  |  |
| Total           | 5,425    | 78.1%  | 4,240 |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 95.0%                     | 4,027                       | \$<br>57.47                    | 2.70           | 2.44            | 4,457          |
| RV/Camper                              | 1.1%                      | 47                          | \$<br>-                        | 1.29           | 1.50            | 40             |
| Friend's/Family's Home                 | 0.6%                      | 27                          |                                | 1.50           | 1.25            | 32             |
| Peer-to-Peer                           | 3.3%                      | 140                         | \$<br>28.21                    | 2.24           | 4.80            | 65             |
| Other                                  | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Total                                  | 100.0%                    | 4,240                       | \$<br>56.49                    | 2.66           | 2.50            | 4,593          |
| Paid Lodging Sub-Total                 |                           | 4,167                       | \$<br>56.49                    | 2.69           | 2.52            | 4,522          |

| Lodging                                     | On-Grounds | Off-C | Frounds    | Total   |
|---|------------|-------|------------|---------|
| Visitors in Paid Lodging in Greater Houston |            |       | 4,167      |         |
| Average nightly rate per person             |            | \$    | 56.49      |         |
| Average length of stay (nights)             |            |       | 2.69       |         |
| Total Lodging Spending                      | N/A        | S     | 632,580 \$ | 632,580 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | rounds<br>endees) | Off-Grounds<br>(Visitors Only) |           | Total     |
|-------------------------------------|-------------------|--------------------------------|-----------|-----------|
| Visitors                            |                   |                                | 4,480     |           |
| Average daily spending              |                   | \$                             | 35.47     |           |
| Average length of stay (days)       |                   |                                | 4.71      |           |
| Total Food & Beverage               | \$<br>342,234     | <b>\$</b> 7                    | 47,888 \$ | 1,090,122 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |         | Off-Grounds<br>(Visitors Only) |            | Total   |
|---|-------------------------------|---------|--------------------------------|------------|---------|
| Visitors  |                               | 5,425   |                                | 4,480      | 4,480   |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$      | 10.70                          |            |         |
| Shopping/Merchandise                                    | \$<br>49.32                   | \$      | 32.47                          |            |         |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>1.60                    | \$      | 2.09                           |            |         |
| Fuel for Personal or Rental Cars                        |                               | \$      | 46.37                          |            |         |
| Total Non-Food Spending Per Person                      | \$                            | 50.93   | \$                             | 91.62 \$   | 142.55  |
| Total Non-Food Spending                                 | \$                            | 276,298 | \$                             | 410,452 \$ | 686,750 |

| Exhibitor Spending            |    | On-Grounds |        | Off-Grounds  |            | Total   |
|-------------------------------|----|------------|--------|--------------|------------|---------|
| Agricultural Mechanical Teams |    | On-Grounus | 462    | OII-GIOUIIU3 | 462        | Total   |
| Supplies                      | S  | 42         | \$ S   | 258          | .02        |         |
| Other 1                       | \$ | 3          | \$     | 20           |            |         |
| Other 2                       | \$ | 1          | \$     | 13           |            |         |
| Total Spending per Team       |    | \$         | 46     | \$           | 291 \$     | 337     |
| Total Exhibitor Spending      |    | S          | 21,287 | S            | 134,349 \$ | 155,636 |

| Category              | On-Grounds |     |       | Off-Grounds     |    |           |
|-----------------------|------------|-----|-------|-----------------|----|-----------|
| Lodging               |            | N/A |       | \$<br>632,580   | \$ | 632,580   |
| Food & Beverage       | \$         | 342 | 2,234 | \$<br>747,888   | \$ | 1,090,122 |
| Non-Food Spending     | \$         | 297 | 7,585 | \$<br>544,801   | \$ | 842,386   |
| Total Direct Spending | \$         | 639 | 9,819 | \$<br>1,925,269 | \$ | 2,565,088 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Commercial Exhibitors Economic Activity

Category: Category Description: Commercial Exhibitors

Commercial exhibitors with an on-site presence at the Rodeo, including their employees, friends and family.

### **Number of People**

| Total Unique Registered Exhibitors       | 230    |
|--|--------|
| Average people with Exhibitors           | 15.25  |
| Total Attendees                          | 3,508  |
| Total Attendees Surveyed                 | 1,050  |
| Total Surveyed as a 9/ of Uniona Entries | 20.09/ |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 43.1%                   | 1,513               | 1,513    |
| Texas but outside Greater Houston | 29.0%                   | 1,016               | 1,016    |
| U.S. but outside Texas            | 22.6%                   | 792                 | 792      |
| International                     | 5.3%                    | 187                 | 187      |
| Total                             | 100.0%                  | 3,508               | 3,508    |

### Lodging

|                 |          |  | •     |  |  |  |  |
|-----------------|----------|--|-------|--|--|--|--|
| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lodgin |       |  |  |  |  |
|                 |          | Houston  |       |  |  |  |  |
| Greater Houston | 1,513    | 8.7%   | 131   |  |  |  |  |
| Visitors        | 1,995    | 85.9%  | 1,714 |  |  |  |  |
| Total           | 3,508    | 52.6%  | 1,845 |  |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|--------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 15.9%                     | 293                      | \$<br>67.60                    | 19.10          | 2.10            | 2,656          |
| RV/Camper                              | 10.3%                     | 190                      | \$<br>26.48                    | 23.11          | 2.57            | 1,710          |
| Friend's/Family's Home                 | 4.6%                      | 86                       |                                | 9.53           | 2.33            | 350            |
| Peer-to-Peer                           | 64.5%                     | 1,189                    | \$<br>97.27                    | 26.95          | 2.77            | 11,561         |
| Other                                  | 4.7%                      | 87                       | \$<br>69.79                    | 10.21          | 1.17            | 761            |
| Total                                  | 100.0%                    | 1,845                    | \$<br>83.31                    | 23.71          | 2.55            | 17,038         |
| Paid Lodging Sub-Total                 |                           | 1,759                    | \$<br>83.31                    | 24.40          | 2.56            | 16,688         |

| Lodging                                     | On-Grounds | Off- | Grounds   | Total        |
|---|------------|------|-----------|--------------|
| Visitors in Paid Lodging in Greater Houston |            |      | 1,759     |              |
| Average nightly rate per person             |            | \$   | 83.31     |              |
| Average length of stay (nights)             |            |      | 24.40     |              |
| Total Lodging Spending                      | N/A        | S    | 3,576,682 | \$ 3,576,682 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(All Attendees) | Off-Grounds<br>(Visitors Only) |          | Total     |
|-------------------------------------|-------------------------------|--------------------------------|----------|-----------|
| Visitors                            |                               |                                | 1,995    |           |
| Average daily spending              |                               | \$                             | 37.71    |           |
| Average length of stay (days)       |                               |                                | 15.86    |           |
| Total Food & Beverage               | \$ 1,185,624                  | \$ 1,19                        | 2,911 \$ | 2,378,535 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |         | Off-Grounds<br>(Visitors Only) |            | Total     |
|---|-------------------------------|---------|--------------------------------|------------|-----------|
| Visitors  |                               | 3,508   |                                | 1,995      | 1,995     |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$      | 35.85                          |            |           |
| Shopping/Merchandise                                    | \$<br>191.77                  | \$      | 134.49                         |            |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>10.07                   | \$      | 50.22                          |            |           |
| Fuel for Personal or Rental Cars                        |                               | \$      | 196.92                         |            |           |
| Total Non-Food Spending Per Person                      | \$                            | 201.83  | \$                             | 417.49 \$  | 619.33    |
| Total Non-Food Spending                                 | \$                            | 708,031 | \$                             | 832,709 \$ | 1,540,740 |

| Exhibitor Spending                     | On-Grounds  |         | Off-Grounds |              | Total     |
|--|-------------|---------|-------------|--------------|-----------|
| Commercial Exhibitors                  |             | 230     |             | 230          |           |
| Booth and Booth Setup Costs            | \$<br>1,410 | \$      | 2,269       |              |           |
| Exhibit Supplies                       | \$<br>408   | \$      | 1,517       |              |           |
| Annual Booth Storage Costs             |             | \$      | 816         |              |           |
| Utilities                              | \$<br>493   |         |             |              |           |
| Other                                  | \$<br>457   | \$      | 1,735       |              |           |
| Total Exhibitor Spending per Exhibitor | \$          | 2,767   | \$          | 6,337 \$     | 9,104     |
| Total Company Spending                 | S           | 636,502 | S           | 1,457,418 \$ | 2,093,920 |

|                       | ,            |                        |              |           |
|-----------------------|--------------|------------------------|--------------|-----------|
| Category              | On-Grounds   | On-Grounds Off-Grounds |              | Total     |
| Lodging               | N/A          | \$                     | 3,576,682 \$ | 3,576,682 |
| Food & Beverage       | \$ 1,185,624 | \$                     | 1,192,911 \$ | 2,378,535 |
| Non-Food Spending     | \$ 1,344,533 | \$                     | 2,290,127 \$ | 3,634,660 |
| Total Direct Spending | \$ 2,530,157 | S                      | 7,059,720 \$ | 9,589,877 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Concert Economic Activity

Category: Concert

Category Description: Concerts performers

# **Number of People**

| Total Bands                             | 78     |
|---|--------|
| Average party size                      | 14.35  |
| Total Attendees                         | 1,119  |
| Total Attendees Surveyed                | 1,119  |
| Total Surveyed as a % of Unique Entries | 100.0% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 13%                     | 149                 | 149      |
| Texas but outside Greater Houston | 22%                     | 244                 | 244      |
| U.S. but outside Texas            | 65%                     | 726                 | 726      |
| Total                             | 100%                    | 1119                | 1119     |

# Lodging

| Origin          | Visitors | % in<br>Lodging | Visitors in<br>Lodging |
|-----------------|----------|-----------------|------------------------|
| Greater Houston | 149      | 0.0%            | 0                      |
| Visitors        | 970      | 83%             | 801                    |
| Total           | 1,119    | 72%             | 801                    |

| Where Visitors Stay    | % in Each<br>Lodging Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|------------------------|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel            | 100%                      | 801                         | \$<br>436.61                 | 2.05           | 1.70            | 966            |
| RV/Camper              |                           | -                           | \$<br>-                      | -              | -               | -              |
| Friend's/Family's Home |                           | -                           | \$<br>-                      | -              | -               | -              |
| Peer-to-Peer           |                           | -                           | \$<br>-                      | -              | -               | -              |
| Other                  |                           | -                           | \$<br>-                      | -              | -               | -              |
| Total                  | 100%                      | 801                         | \$<br>436.61                 | 2.05           | 1.70            | 966            |
| Paid Lodging Sub-Total |                           | 801                         | \$<br>436.61                 | 2.05           | 1.70            | 966            |

| Lodging                                     | On-Grounds | Off- | Grounds    | Total   |
|---|------------|------|------------|---------|
| Visitors in Paid Lodging in Greater Houston |            |      | 801        |         |
| Average nightly rate per person             |            | \$   | 436.61     |         |
| Average length of stay (nights)             |            |      | 2.05       |         |
| Total Lodging Spending                      | N/A        | \$   | 717,275 \$ | 717,275 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Gr | ounds      | Total   |
|-------------------------------------|--------------------------------|--------|------------|---------|
| Visitors                            |                                |        | 1,119      |         |
| Average daily spending              |                                | \$     | 159.98     |         |
| Average length of stay (days)       |                                |        | 1.70       |         |
| Total Food & Beverage               | <b>s</b> -                     | \$     | 303,476 \$ | 303,476 |

| Non-Food Spending                                       |            | On-Grounds | Off-Ground | ds  | Total     |
|---|------------|------------|------------|-----|-----------|
| Visitors  |            | 970        |            | 970 |           |
| Entertainment (Excluding Rodeo Tickets)                 |            |            |            |     |           |
| Non-Livestock Shopping                                  | \$<br>49   |            |            |     |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |            |            |            |     |           |
| Fuel for Personal or Rental Cars                        |            |            |            |     |           |
| Other Purchases   |            |            |            |     |           |
| Large Items Purchased (over \$2,000)                    |            |            |            |     |           |
| Total Non-Food Spending Per Person                      | \$<br>49 5 | 48,000     | \$         | -   |           |
| Total Non-Food Spending                                 | \$         | 48,000     | \$         | -   | \$ 48,000 |

| Category              | (  | On-Grounds |         | Off-Grounds |           |  |
|-----------------------|----|------------|---------|-------------|-----------|--|
| Lodging               |    | N/A        | \$ 71   | 7,275 \$    | 717,275   |  |
| Food & Beverage       | \$ | -          | \$ 30   | 3,476 \$    | 303,476   |  |
| Non-Food Spending     | \$ | 48,000     | \$      | - \$        | 48,000    |  |
| Total Direct Spending | \$ | 48,000     | \$ 1,02 | 0,751 \$    | 1,068,751 |  |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - HLSR Contractors Economic Activity

Category: HLSR Contractors

Category Description: Contractors hired to produce the Rodeo.

# **Number of People**

| Total People                            | 653    |
|---|--------|
| Average party size                      | 1.09   |
| Total Attendees                         | 715    |
| Total Attendees Surveyed                | 715    |
| Total Surveyed as a % of Unique Entries | 100.0% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 12%                     | 85                  | 58       |
| Texas but outside Greater Houston | 70%                     | 500                 | 500      |
| U.S. but outside Texas            | 17%                     | 119                 | 119      |
| International                     | 2%                      | 11                  | 0        |
| Total                             | 100%                    | 715                 | 677      |

# Lodging

| Origin          | Visitors | % in<br>Lodging | Visitors in Lodging |
|-----------------|----------|-----------------|---------------------|
| Greater Houston | 58       | 19.0%           | 11                  |
| Visitors        | 619      | 100%            | 619                 |
| Total           | 677      | 93%             | 630                 |

| Where Visitors Stay    | % in Each Lodging<br>Type | # of Visitors in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|------------------------|---------------------------|--------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel            | 27%                       | 168                      | \$<br>155.80                   | 49.16          | 1.20            | 6,260          |
| RV/Camper              | 71%                       | 445                      | \$<br>-                        | 42.00          | 1.00            | 18,690         |
| Friend's/Family's Home | 1%                        | 7                        | \$<br>-                        | 2.00           | 1.67            | 8              |
| Peer-to-Peer           | 1%                        | 9                        | \$<br>135.00                   | 22.56          | 1.13            | 180            |
|                        |                           |                          |                                |                |                 |                |

| Total                  | 100% | 629 \$        | 154.74 | 43.19 | 1.06 | 25,138 |
|------------------------|------|---------------|--------|-------|------|--------|
| Paid Lodging Sub-Total |      | 177 <b>\$</b> | 154.74 | 47.80 | 1.20 | 6,440  |

| Lodging                                     | On-Grounds | Off- | Grounds   | Total     |
|---|------------|------|-----------|-----------|
| Visitors in Paid Lodging in Greater Houston |            |      | 177       |           |
| Average nightly rate per person             |            | \$   | 154.74    |           |
| Average length of stay (nights)             |            |      | 47.80     |           |
| Total Lodging Spending                      | N/A        | \$   | 1,197,674 | 1,197,674 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | rounds<br>Spending) | Ot | f-Grounds  | Total   |
|-------------------------------------|---------------------|----|------------|---------|
| Visitors                            |                     |    | 697        |         |
| Average daily spending              |                     | \$ | 14.17      |         |
| Average length of stay (days)       |                     |    | 47.80      |         |
| Total Food & Beverage               | \$<br>51,385        | \$ | 472,004 \$ | 523,389 |

| on-Food Spending  |             | On-Grounds | Off-Grounds     |         | Total        |
|---|-------------|------------|-----------------|---------|--------------|
| isitors   |             | 629        |                 | 629     | 629          |
| Entertainment (Excluding Rodeo Tickets)                 | \$<br>-     |            | \$<br>455.98    |         |              |
| Shopping  | \$<br>9.46  |            | \$<br>6.53      |         |              |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>-     |            | \$<br>10.80     |         |              |
| Fuel for Personal or Rental Cars                        | \$<br>-     |            | \$<br>5.03      |         |              |
| Livestock   | \$<br>-     |            | \$<br>0.16      |         |              |
| Medical   | \$<br>-     |            | \$<br>1.18      |         |              |
| Business expenses                                       | \$<br>0.62  |            | \$<br>6.90      |         |              |
| Laundry   | \$<br>-     |            | \$<br>3.70      |         |              |
| Equipment Purchased                                     |             |            | \$              | 523,000 |              |
| Truck/trailer expenses                                  |             |            | \$              | 3,500   |              |
| Equipmnet Repair  |             |            | \$              | 78,901  |              |
| Total Non-Food Spending Per Person                      | \$<br>10.08 | \$ 6,341   | \$<br>490.27 \$ | 308,381 | \$<br>500.3  |
| otal Non-Food Spending                                  |             | 6,341      | \$              | 913,783 | \$<br>920,12 |

| Category              | On-Grounds   | Off-Grounds     | Total        |
|-----------------------|--------------|-----------------|--------------|
| Lodging               | N/A          | \$<br>1,197,674 | \$ 1,197,674 |
| Food & Beverage       | \$<br>51,385 | \$<br>472,004   | \$ 523,389   |
| Non-Food Spending     | \$<br>6,341  | \$<br>913,783   | \$ 920,124   |
| Total Direct Spending | \$<br>57,726 | \$<br>2,583,461 | \$ 2,641,187 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Horse Show Exhibitors Economic Activity

Category: Horse Show Exhibitors

Category Description: Exhibitors in the Horse Show, related employees and their friends or family.

### **Number of People**

| Total Unique Registered Exhibitors            | 1,338 |
|---|-------|
| Average party size (inclusive of registrants) | 4.94  |
| Total Attendees                               | 6,606 |
| Total Attendees Surveyed                      | 706   |
| Total Surveyed as a % of Unique Entries       | 10.7% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 37.5%                   | 2,480               | 2,480    |
| Texas but outside Greater Houston | 53.4%                   | 3,525               | 3,525    |
| U.S. but outside Texas            | 9.1%                    | 601                 | 601      |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 6,606               | 6,606    |

# Lodging

|                 | % in     |  |       |  |  |
|-----------------|----------|--|-------|--|--|
| Origin          | Visitors | Lodging in Greater Visitors in Lodg<br>Houston |       |  |  |
| Greater Houston | 2,480    | 36.0%  | 892   |  |  |
| Visitors        | 4,126    | 85.6%  | 3,530 |  |  |
| Total           | 6,606    | 66.9%  | 4,422 |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 65.1%                     | 2,880                       | \$<br>117.47                   | 2.81           | 2.30            | 3,528          |
| RV/Camper                              | 3.8%                      | 169                         | \$<br>30.00                    | 1.33           | 3.00            | 75             |
| Friend's/Family's Home                 | 0.4%                      | 17                          | \$<br>-                        | -              | 2.00            | -              |
| Peer-to-Peer                           | 29.9%                     | 1,321                       | \$<br>134.70                   | 3.32           | 2.65            | 1,658          |
| Other                                  | 0.8%                      | 34                          | \$<br>-                        | 4.00           | 2.00            | 68             |
| Total                                  | 100.0%                    | 4,422                       | \$<br>119.29                   | 2.91           | 2.42            | 5,329          |
| Paid Lodging Sub-Total                 |                           | 4,371                       | \$<br>119.29                   | 2.91           | 2.43            | 5,261          |

| Lodging                                     | On-Grounds | Off-C | Grounds   | Total    |       |
|---|------------|-------|-----------|----------|-------|
| Visitors in Paid Lodging in Greater Houston |            |       | 4,371     |          |       |
| Average nightly rate per person             |            | \$    | 119.29    |          |       |
| Average length of stay (nights)             |            |       | 2.91      |          |       |
| Total Lodging Spending                      | N/A        | \$    | 1,516,935 | \$ 1,516 | 6,935 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |            | Total     |
|-------------------------------------|--------------------------------|-------------|------------|-----------|
| Visitors                            |                                |             | 4,126      |           |
| Average daily spending              |                                | \$          | 34.56      |           |
| Average length of stay (days)       |                                |             | 3.92       |           |
| Total Food & Beverage               | \$ 628,631                     | \$          | 558,237 \$ | 1,186,867 |

| Non-Food Spending   | On-Grounds<br>(All Attendees) |         | Off-Grounds<br>(Visitors Only) |              | Total     |
|---|-------------------------------|---------|--------------------------------|--------------|-----------|
| Visitors  |                               | 6,606   |                                | 4,126        | 4,126     |
| Entertainment (Excluding Rodeo Tickets)                     |                               | \$      | 15.84                          |              |           |
| Shopping/Merchandise  | \$<br>18.32                   | \$      | 12.17                          |              |           |
| Horse Purchases (including animals, semen and embryos)      | \$<br>0.52                    | \$      | 340.88                         |              |           |
| Horse and Ranch Equipment (including tractors and trailers) | \$<br>4.38                    | \$      | 114.60                         |              |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft)     |                               | \$      | 2.68                           |              |           |
| Fuel for Personal or Rental Cars                            |                               | \$      | 30.89                          |              |           |
| Other Purchases   | \$<br>5.54                    | \$      | 4.93                           |              |           |
| Large Items Purchased (over \$2,000)                        | \$<br>-                       | \$      | 243.31                         |              |           |
| Total Non-Food Spending Per Person                          | \$                            | 28.75   | \$                             | 765.28 \$    | 794.03    |
| Total Non-Food Spending                                     | \$                            | 189,945 | \$                             | 3,157,421 \$ | 3,347,366 |

| Category              | Oı | Off-Gro | Off-Grounds |            |           |
|-----------------------|----|---------|-------------|------------|-----------|
| Lodging               |    | N/A     | \$ 1,5      | 516,935 \$ | 1,516,935 |
| Food & Beverage       | \$ | 628,631 | \$          | 558,237 \$ | 1,186,867 |
| Non-Food Spending     | \$ | 189,945 | \$ 3,       | 157,421 \$ | 3,347,366 |
| Total Direct Spending | \$ | 818,575 | \$ 5,2      | 232,592 \$ | 6,051,167 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - International Week Attendees Economic Activity

Category: International Week Attendees

Category Description: Attendees that registered for the International Room hosted by HLSR during International Week.

### **Number of People**

| Total Unique Registered Attendees       | 2,819 |
|---|-------|
| Total Attendees Surveyed                | 1,598 |
| Total Surveyed as a % of Unique Entries | 56.7% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 0.0%                    | 0                   | 0        |
| Texas but outside Greater Houston | 0.0%                    | 0                   | 0        |
| U.S. but outside Texas            | 0.0%                    | 0                   | 0        |
| International                     | 100.0%                  | 2,819               | 2,819    |
| Total                             | 100.0%                  | 2,819               | 2,819    |

# Lodging

| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lodg |       |  |  |  |  |
|-----------------|----------|--|-------|--|--|--|--|
|                 |          | Houston  |       |  |  |  |  |
| Greater Houston | 0        | N/A  | 0     |  |  |  |  |
| Visitors        | 2,819    | 91.7%  | 2,585 |  |  |  |  |
| Total           | 2,819    | 91.7%  | 2,585 |  |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 83.0%                     | 2,144                       | \$<br>117.48                   | 7.50           | 2.13            | 7,564          |
| RV/Camper                              | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Friend's/Family's Home                 | 0.2%                      | 6                           | \$<br>-                        | 20.00          | 3.00            | 39             |
| Peer-to-Peer                           | 16.8%                     | 434                         | \$<br>152.13                   | 6.78           | 7.96            | 370            |
| Other                                  | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Total                                  | 100.0%                    | 2,585                       | \$<br>123.32                   | 7.40           | 3.11            | 7,973          |
| Paid Lodging Sub-Total                 |                           | 2,579                       | \$<br>123.32                   | 7.38           | 3.11            | 7,934          |

| Lodging                                     | On-Grounds | Off | -Grounds  | Total           |
|---|------------|-----|-----------|-----------------|
| Visitors in Paid Lodging in Greater Houston |            |     | 2,579     |                 |
| Average nightly rate per person             |            | \$  | 123.32    |                 |
| Average length of stay (nights)             |            |     | 7.38      |                 |
| Total Lodging Spending                      | N/A        | \$  | 2,345,529 | \$<br>2,345,529 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |              | Total     |
|-------------------------------------|--------------------------------|-------------|--------------|-----------|
| Visitors                            |                                |             | 2,819        |           |
| Average daily spending              |                                | \$          | 48.72        |           |
| Average length of stay (days)       |                                |             | 12.01        |           |
| Total Food & Beverage               | \$ 498,798                     | \$          | 1,649,161 \$ | 2,147,959 |

| Non-Food Spending   | On-Grounds   |           | Off-Gro  | unds            | Total     |
|---|--------------|-----------|----------|-----------------|-----------|
| Visitors  |              | 2,819     |          | 2,819           | 2,819     |
| Entertainment (Excluding Rodeo Tickets)                               |              | \$        | 24.26    |                 |           |
| Shopping/Merchandise  | \$<br>134.81 | \$        | 224.02   |                 |           |
| Horse Purchases (including animals, semen and embryos)                | \$<br>390.18 | \$        | 188.11   |                 |           |
| Horse and Ranch Equipment (including tractors and trailers)           | \$<br>30.60  | \$        | 376.69   |                 |           |
| Livestock Purchases (including animals, semen and embryos)            | \$<br>192.68 | \$        | 1,078.89 |                 |           |
| Livestock Equipment (including scales, panels, tractors and trailers) | \$<br>1.88   | \$        | 71.62    |                 |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft)               |              | \$        | 62.22    |                 |           |
| Fuel for Personal or Rental Cars                                      |              | \$        | 11.59    |                 |           |
| Medical expenditures  |              | \$        | 0.90     |                 |           |
| Other Purchases   | \$<br>1.25   | \$        | 34.57    |                 |           |
| Large Items Purchased (over \$2,000)                                  | \$<br>-      | \$        | 9.89     |                 |           |
| Total Non-Food Spending Per Person                                    | <br>\$       | 751.40    |          | \$ 2,082.76 \$  | 2,834.16  |
| Total Non-Food Spending   | \$           | 2,118,202 |          | \$ 5,871,296 \$ | 7,989,498 |

| Category              | On-Grounds   | Off- | Grounds      | Total      |
|-----------------------|--------------|------|--------------|------------|
| Lodging               | N/A          | \$   | 2,345,529 \$ | 2,345,529  |
| Food & Beverage       | \$ 498,798   | \$   | 1,649,161 \$ | 2,147,959  |
| Non-Food Spending     | \$ 2,118,202 | \$   | 5,871,296 \$ | 7,989,498  |
| Total Direct Spending | \$ 2,616,999 | \$   | 9,865,986 \$ | 12,482,985 |



# **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Judges (Horse/Livestock) Economic Activity

Category:

Judges (Horse/Livestock)
Judges for Horse and Livestock Shows. Category Description:

### **Number of People**

| Total Registered Judges                  | 67    |
|--|-------|
| Average party size (inclusive of Judges) | 3.56  |
| Total Attendees                          | 238   |
| Total Attendees Surveyed                 | 32    |
| Total Surveyed as a % of Unique Entries  | 13.4% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 0.0%                    | 0                   | 0        |
| Texas but outside Greater Houston | 34.4%                   | 82                  | 82       |
| U.S. but outside Texas            | 65.6%                   | 156                 | 156      |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 238                 | 238      |

# Lodging

| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lodgi<br>Houston |     |  |  |
|-----------------|----------|--|-----|--|--|
| Greater Houston | 0        | 0.0%   | 0   |  |  |
| Visitors        | 238      | 83.3%  | 199 |  |  |
| Total           | 238      | 83.3%  | 199 |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 100.0%                    | 199                         | \$<br>30.95                  | 5.81           | 3.00            | 384            |
| RV/Camper                              | 0.0%                      | -                           | \$<br>-                      | -              | -               | -              |
| Friend's/Family's Home                 | 0.0%                      | -                           |                              | -              | -               | -              |
| Peer-to-Peer                           | 0.0%                      | -                           | \$<br>-                      | -              |                 | -              |
| Other                                  | 0.0%                      | -                           | \$<br>-                      | -              | -               | -              |
| Total                                  | 100.0%                    | 199                         | \$<br>30.95                  | 5.81           | 3.00            | 384            |
| Paid Lodging Sub-Total                 |                           | 199                         | \$<br>30.95                  | 5.81           | 3.00            | 384            |

| Lodging                                     | On-Grounds | Off-Gro | ounds  | Tota | ıl     |
|---|------------|---------|--------|------|--------|
| Visitors in Paid Lodging in Greater Houston |            |         | 199    |      |        |
| Average nightly rate per person             |            | \$      | 30.95  |      |        |
| Average length of stay (nights)             |            |         | 5.81   |      |        |
| Total Lodging Spending                      | N/A        | \$      | 35,697 | \$   | 35,697 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off- | Grounds   | Total  |
|-------------------------------------|--------------------------------|------|-----------|--------|
| Visitors                            |                                |      | 238       |        |
| Average daily spending              |                                | \$   | 64.22     |        |
| Average length of stay (days)       |                                |      | 2.44      |        |
| Total Food & Beverage               | \$ 15,634                      | \$   | 37,290 \$ | 52,924 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |        | Off-Grounds<br>(Visitors Only) |        | Total     |
|---|-------------------------------|--------|--------------------------------|--------|-----------|
| Visitors  |                               | 238    |                                | 238    | 238       |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$     | 1.56                           |        |           |
| Shopping/Merchandise                                    | \$<br>159.38                  | \$     | -                              |        |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>-                       | \$     | 1.25                           |        |           |
| Fuel for Personal or Rental Cars                        |                               | \$     | 92.97                          |        |           |
| Total Non-Food Spending Per Person                      | \$                            | 159.38 | \$                             | 95.78  | \$ 255.16 |
| Total Non-Food Spending                                 | \$                            | 37,967 | \$                             | 22,817 | \$ 60,784 |

| Category              | On- | Grounds | Off-Gro | unds      | Total   |
|-----------------------|-----|---------|---------|-----------|---------|
| Lodging               |     | N/A     | \$      | 35,697 \$ | 35,697  |
| Food & Beverage       | \$  | 15,634  | \$      | 37,290 \$ | 52,924  |
| Non-Food Spending     | \$  | 37,967  | \$      | 22,817 \$ | 60,784  |
| Total Direct Spending | \$  | 53,601  | \$      | 95,804 \$ | 149,405 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Judging Contest Contestants Economic Activity

Category: Category Description:

Judging Contest Contestants

Participants in the Judging Contests, related FFA Instructors or 4-H Agents and their friends or family.

### **Number of People**

| Total Unique Registered Schools         | 1,951  |
|---|--------|
| Average People with Registered School   | 10.67  |
| Total Attendees                         | 20,815 |
| Total Attendees Surveyed                | 5,541  |
| Total Surveyed as a % of Unique Entries | 26.6%  |

### Visitors

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 28.2%                   | 5,880               | 5,880    |
| Texas but outside Greater Houston | 63.3%                   | 13,176              | 13,176   |
| U.S. but outside Texas            | 8.4%                    | 1,755               | 1,755    |
| International                     | 0.0%                    | 5                   | 5        |
| Total                             | 100.0%                  | 20,815              | 20,815   |

### Lodging

|                 |          | % in                          |                     |  |
|-----------------|----------|-------------------------------|---------------------|--|
| Origin          | Visitors | Lodging in Greater<br>Houston | Visitors in Lodging |  |
| Greater Houston | 5,880    | 6.4%                          | 376                 |  |
| Visitors        | 14,935   | 55.2%                         | 8,245               |  |
| Total           | 20,815   | 41.4%                         | 8,621               |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 87.0%                     | 7,503                       | \$<br>54.95                    | 2.38           | 2.62            | 6,827          |
| RV/Camper                              | 0.5%                      | 42                          | \$<br>10.00                    | 7.42           | 3.00            | 105            |
| Friend's/Family's Home                 | 8.1%                      | 701                         |                                | 2.67           | 3.25            | 575            |
| Peer-to-Peer                           | 3.8%                      | 329                         | \$<br>82.53                    | 2.89           | 3.83            | 248            |
| Other                                  | 0.5%                      | 46                          | \$<br>-                        | -              | 4.33            | -              |
| Total                                  | 100.0%                    | 8,621                       | \$<br>55.86                    | 2.44           | 2.73            | 7,755          |
| Paid Lodging Sub-Total                 |                           | 7,874                       | \$<br>55.86                    | 2.43           | 2.67            | 7,180          |

| Lodging                                     | On-Grounds | Of | f-Grounds | Total           |
|---|------------|----|-----------|-----------------|
| Visitors in Paid Lodging in Greater Houston |            |    | 7,874     |                 |
| Average nightly rate per person             |            | \$ | 55.86     |                 |
| Average length of stay (nights)             |            |    | 2.43      |                 |
| Total Lodging Spending                      | N/A        | \$ | 1,069,884 | \$<br>1,069,884 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(All Attendees) | Off-Grounds<br>(Visitors Only) | Total     |
|-------------------------------------|-------------------------------|--------------------------------|-----------|
| Visitors                            |                               | 14,935                         |           |
| Average daily spending              |                               | \$ 36.77                       |           |
| Average length of stay (days)       |                               | 2.57                           |           |
| Total Food & Beverage               | \$ 594,629                    | \$ 1,413,523 <b>\$</b>         | 2,008,152 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |           | Off-Grounds<br>(Visitors Only) |           | Total     |
|---|-------------------------------|-----------|--------------------------------|-----------|-----------|
| Visitors  |                               | 20,815    |                                | 14,935    | 14,935    |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$        | 14.88                          |           |           |
| Shopping/Merchandise                                    | \$<br>58.06                   | \$        | 34.74                          |           |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>1.42                    | \$        | 29.81                          |           |           |
| Fuel for Personal or Rental Cars                        |                               | \$        | 24.38                          |           |           |
| Total Non-Food Spending Per Person                      | \$                            | 59.48     | \$                             | 103.81    | 163.29    |
| Total Non-Food Spending                                 | S                             | 1,238,095 | \$                             | 1,550,351 | 2,788,446 |

| Spending                  | On-Ground | ls     | Off-Grour | nds       | Total  |
|---------------------------|-----------|--------|-----------|-----------|--------|
| Schools                   |           | 1,951  |           | 1,400     |        |
| Supplies                  | \$<br>13  | \$     | 30        |           |        |
| Other1                    | \$<br>3   | \$     | 11        |           |        |
| Other2                    | \$<br>1   | \$     | 5         |           |        |
| Total Spending per School | \$        | 17     | \$        | 47 \$     | 64     |
| Total Spending            | S         | 33,062 | S         | 65,873 \$ | 98,935 |

| Category              | On-Grounds   | Off | Off-Grounds  |           |  |
|-----------------------|--------------|-----|--------------|-----------|--|
| Lodging               | N/A          | \$  | 1,069,884 \$ | 1,069,884 |  |
| Food & Beverage       | \$ 594,629   | \$  | 1,413,523 \$ | 2,008,152 |  |
| Non-Food Spending     | \$ 1,271,157 | \$  | 1,616,224 \$ | 2,887,381 |  |
| Total Direct Spending | \$ 1,865,786 | S   | 4,099,631 \$ | 5,965,417 |  |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Junior Show Exhibitors **Economic Activity**

Junior Show Exhibitors Category:

Participants in the Junior Livestock Show, related FFA Instructors or 4-H Agents and their friends or family. Unique trips to the Junior Category Description:

Show counts the number of separate trips made by those participating in the Junior Show.

### **Number of People**

| Total Unique Trips to Junior Show             | 8,002  |
|---|--------|
| Average party size (inclusive of registrants) | 7.10   |
| Total Attendees                               | 56,801 |
| Total Attendees Surveyed                      | 3,755  |
| Total Surveyed as a % of Unique Entries       | 6.6%   |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 16.3%                   | 9,251               | 9,251    |
| Texas but outside Greater Houston | 83.6%                   | 47,480              | 47,480   |
| U.S. but outside Texas            | 0.1%                    | 69                  | 69       |
| Total                             | 100.0%                  | 56,801              | 56,801   |

# Lodging

| Origin          | Incremental<br>Visitors | % in<br>Lodging in Greater<br>Houston | Incremental<br>Visitors in Lodging |
|-----------------|-------------------------|---------------------------------------|------------------------------------|
| Greater Houston | 9,251                   | 68.1%                                 | 6,304                              |
| Visitors        | 47,549                  | 95.1%                                 | 45,199                             |
| Total           | 56,801                  | 90.7%                                 | 51,503                             |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|-------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 90.9%                     | 46,808                      | \$<br>91.20                   | 3.50           | 2.71            | 60,364         |
| RV/Camper                              | 1.6%                      | 804                         | \$<br>62.40                   | 3.08           | 3.00            | 826            |
| Friend's/Family's Home                 | 0.2%                      | 127                         | \$<br>-                       | 1.29           | 3.50            | 47             |
| Peer-to-Peer                           | 5.8%                      | 3,003                       | \$<br>56.08                   | 3.35           | 5.14            | 1,961          |
| Other                                  | 1.5%                      | 761                         | \$<br>133.33                  | 4.18           | 7.33            | 434            |
| Total                                  | 100.0%                    | 51,503                      | \$<br>89.32                   | 3.49           | 2.93            | 63,632         |
| Paid Lodging Sub-Total                 |                           | 51,376                      | \$<br>89.32                   | 3.49           | 2.93            | 63,585         |

| Lodging                                     | On-Grounds | Off- | Grounds    | Total        |
|---|------------|------|------------|--------------|
| Visitors in Paid Lodging in Greater Houston |            |      | 51,376     |              |
| Average nightly rate per person             |            | \$   | 89.32      |              |
| Average length of stay (nights)             |            |      | 3.49       |              |
| Total Lodging Spending                      | N/A        | \$   | 16,024,494 | \$ 16,024,49 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |              | Total      |
|-------------------------------------|--------------------------------|-------------|--------------|------------|
| Visitors                            |                                |             | 47,549       |            |
| Average daily spending              |                                | \$          | 34.31        |            |
| Average length of stay (days)       |                                |             | 4.50         |            |
| Total Food & Beverage               | \$ 3,050,266                   | \$          | 7,341,151 \$ | 10,391,418 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |           | Off-Grounds<br>(Visitors Only) |              | Total     |
|---|-------------------------------|-----------|--------------------------------|--------------|-----------|
| Visitors  |                               | 56,801    |                                | 47,549       |           |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$        | 5.25                           |              |           |
| Non-Livestock Shopping                                  | \$<br>29.35                   | \$        | 14.66                          |              |           |
| Livestock Show Supplies                                 | \$<br>17.33                   | \$        | 11.70                          |              |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |                               | \$        | 2.28                           |              |           |
| Fuel for Personal or Rental Cars                        |                               | \$        | 27.30                          |              |           |
| Other Purchases   |                               | \$        | 4.08                           |              |           |
| Large Items Purchased (over \$2,000)                    | \$<br>3.14                    | \$        | 72.12                          |              |           |
| Total Non-Food Spending Per Person                      | \$                            | 49.81     | \$                             | 137.38       |           |
| Total Non-Food Spending                                 | \$                            | 2,829,361 | \$                             | 6,532,310 \$ | 9,361,670 |

| Category              | On-Grounds |        | Off-Grounds   | Total            |  |
|-----------------------|------------|--------|---------------|------------------|--|
| Lodging               | N/A        |        | 16,024,494    | \$<br>16,024,494 |  |
| Food & Beverage       | \$ 3,03    | 50,266 | 7,341,151     | \$<br>10,391,418 |  |
| Non-Food Spending     | \$ 2,82    | 29,361 | 6,532,310     | \$<br>9,361,670  |  |
| Total Direct Spending | \$ 5,8     | 79,627 | \$ 29,897,955 | \$<br>35,777,582 |  |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Open Livestock Show Exhibitors **Economic Activity**

Category:

Open Livestock Show Exhibitors
Exhibitors in the Open Livestock Show, related employees and their friends or family. Category Description:

# **Number of People**

| Total Unique Registered Exhibitors            | 1,008 |
|---|-------|
| Average party size (inclusive of registrants) | 4.35  |
| Total Attendees                               | 4,386 |
| Total Attendees Surveyed                      | 1,288 |
| Total Surveyed as a % of Unique Entries       | 29.4% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 19.1%                   | 839                 | 839      |
| Texas but outside Greater Houston | 64.5%                   | 2,830               | 2,830    |
| U.S. but outside Texas            | 16.1%                   | 705                 | 705      |
| International                     | 0.3%                    | 12                  | 12       |
| Total                             | 100.0%                  | 4,386               | 4,386    |

# Lodging

| Origin          | Visitors | % in<br>Visitors Lodging in Greater Visitors in Lo<br>Houston |       |  |  |  |
|-----------------|----------|---|-------|--|--|--|
| Greater Houston | 839      | 17.0%   | 143   |  |  |  |
| Visitors        | 3,547    | 84.9%   | 3,012 |  |  |  |
| Total           | 4,386    | 71.9%   | 3,155 |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 81.0%                     | 2,557                       | \$<br>83.74                  | 4.91           | 2.58            | 4,869          |
| RV/Camper                              | 2.0%                      | 63                          | \$<br>41.50                  | 4.50           | 4.00            | 71             |
| Friend's/Family's Home                 | 1.1%                      | 34                          | \$<br>-                      | 4.00           | 8.00            | 17             |
| Peer-to-Peer                           | 15.9%                     | 501                         | \$<br>68.22                  | 5.05           | 5.08            | 498            |
| Other                                  | 0.0%                      | -                           | \$<br>-                      | -              | -               | -              |
| Total                                  | 100.0%                    | 3,155                       | \$<br>80.39                  | 4.91           | 3.06            | 5,455          |
| Paid Lodging Sub-Total                 |                           | 3,121                       | \$<br>80.39                  | 4.92           | 3.01            | 5,438          |

| Lodging                                     | On-Grounds | Off- | Grounds   | Total           |
|---|------------|------|-----------|-----------------|
| Visitors in Paid Lodging in Greater Houston |            |      | 3,121     |                 |
| Average nightly rate per person             |            | \$   | 80.39     |                 |
| Average length of stay (nights)             |            |      | 4.92      |                 |
| Total Lodging Spending                      | N/A        | \$   | 1,234,752 | \$<br>1,234,752 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |            | Total     |
|-------------------------------------|--------------------------------|-------------|------------|-----------|
| Visitors                            |                                |             | 3,547      |           |
| Average daily spending              |                                | \$          | 38.71      |           |
| Average length of stay (days)       |                                |             | 5.25       |           |
| Total Food & Beverage               | \$ 402,793                     | \$          | 720,474 \$ | 1,123,267 |

| Non-Food Spending   | On-Grounds   |           | Off-Grounds  |           | Total           |
|---|--------------|-----------|--------------|-----------|-----------------|
| Visitors  |              | 4,386     |              | 3,547     | 3,547           |
| Entertainment (Excluding Rodeo Tickets)                               |              |           | \$<br>22.90  |           |                 |
| Non-Livestock Shopping  | \$<br>54.02  |           | \$<br>26.00  |           |                 |
| Livestock Purchases (including animals, semen and embryos)            | \$<br>327.83 |           | \$<br>118.26 |           |                 |
| Livestock Equipment (including scales, panels, tractors and trailers) | \$<br>50.32  |           | \$<br>51.74  |           |                 |
| Ground Transportation Expenses (Rental Car, Uber, Lyft)               |              |           | \$<br>6.02   |           |                 |
| Fuel for Personal or Rental Cars                                      |              |           | \$<br>67.71  |           |                 |
| Other Purchases   | \$<br>1.45   |           | \$<br>2.89   |           |                 |
| Large Items Purchased (over \$2,000)                                  | \$<br>40.87  |           | \$<br>6.51   |           |                 |
| Total Non-Food Spending Per Person                                    | \$           | 474.49    | \$           | 302.03    | \$<br>776.53    |
| Total Non-Food Spending   | \$           | 2,081,212 | \$           | 1,071,245 | \$<br>3,152,457 |

|                       | •            |                        |              |           |
|-----------------------|--------------|------------------------|--------------|-----------|
| Category              | On-Grounds   | On-Grounds Off-Grounds |              |           |
| Lodging               | N/A          | \$                     | 1,234,752 \$ | 1,234,752 |
| Food & Beverage       | \$ 402,793   | \$                     | 720,474 \$   | 1,123,267 |
| Non-Food Spending     | \$ 2,081,212 | \$                     | 1,071,245 \$ | 3,152,457 |
| Total Direct Spending | \$ 2,484,005 | \$                     | 3 026 472 \$ | 5 510 477 |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - Rodeo Attendees **Economic Activity**

Rodeo Attendees Category:

Category Description: Attendees with tickets for the carnival grounds or the Rodeo/conert.

### **Number of People**

| Total Scanned Attendance (All days)     | 1,805,653 |
|---|-----------|
| Average days attended the Rodeo         | 2.26      |
| Total Unique Entries                    | 798,576   |
| Total Attendees Surveyed                | 20,617    |
| Total Surveyed as a % of Unique Entries | 2.6%      |

Adjustment for Non-Incremental Visitors
Percentage of visitors who were in Greater
Houston for another reason but also
attended the Rodeo.

9.1%

### **Incremental Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors | Non-Incremental<br>Visitors | Incremental<br>Visitors |
|-----------------------------------|-------------------------|---------------------|----------|-----------------------------|-------------------------|
| Greater Houston                   | 79%                     | 630,429             | 630,429  | 0                           | 630,429                 |
| Texas but outside Greater Houston | 14%                     | 109,230             | 109,230  | 9,927                       | 99,303                  |
| U.S. but outside Texas            | 6%                      | 47,540              | 47,540   | 4,320                       | 43,219                  |
| Outside U.S.                      | 1%                      | 11,378              | 11,378   | 1,034                       | 10,344                  |
| Total                             | 100%                    | 798,576             | 798,576  | 15,282                      | 783,295                 |

# Lodging

| Origin          | Incremental<br>Visitors | % in<br>Lodging in<br>Greater Houston | Incremental<br>Visitors in Lodging |
|-----------------|-------------------------|---------------------------------------|------------------------------------|
| Greater Houston | 630,429                 | 2%                                    | 9,952                              |
| Visitors        | 152,866                 | 43%                                   | 65,209                             |
| Total           | 783,295                 | 10%                                   | 75,161                             |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|-------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 44.8%                     | 33,655                      | \$<br>102.03                  | 3.52           | 2.68            | 44,226         |
| RV/Camper                              | 1.2%                      | 918                         | \$<br>57.89                   | 9.00           | 2.50            | 3,306          |
| Friend's/Family's Home                 | 44.5%                     | 33,477                      | \$<br>-                       | 4.13           | 3.19            | 43,333         |
| Peer-to-Peer                           | 8.9%                      | 6,695                       | \$<br>74.13                   | 4.01           | 3.51            | 7,657          |
| Other                                  | 0.6%                      | 415                         | \$<br>-                       | 1.25           | 1.71            | 302            |
| Total                                  | 100.0%                    | 75,161                      | \$<br>96.52                   | 3.89           | 2.98            | 98,824         |
| Paid Lodging Sub-Total                 |                           | 41,269                      | \$<br>96.52                   | 3.73           | 2.81            | 55,189         |

| Lodging                                     | On-Grounds | Off-Grounds |               | Total      |
|---|------------|-------------|---------------|------------|
| Visitors in Paid Lodging in Greater Houston |            |             | 41,269        |            |
| Average nightly rate per person             |            | \$          | 96.52         |            |
| Average length of stay (nights)             |            |             | 3.73          |            |
| Total Lodging Spending                      | N/A        | \$          | 14,838,896 \$ | 14,838,896 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds |              | Total      |
|-------------------------------------|--------------------------------|-------------|--------------|------------|
| Visitors                            |                                |             | 152,866      |            |
| Average daily spending              |                                | \$          | 17.39        |            |
| Average length of stay (days)       |                                |             | 3.38         |            |
| Total Food & Beverage               | \$ 46,884,270                  | \$          | 8,994,746 \$ | 55,879,016 |

| Non-Food Spending                                       | On-Ground   | s          | Off-Grounds |              | Total      |
|---|-------------|------------|-------------|--------------|------------|
| Visitors  |             | 783,295    |             | 152,866      |            |
| Entertainment (Excluding Rodeo Tickets)                 |             | \$         | 9.77        |              |            |
| Shopping/Merchandise                                    | \$<br>27.28 | \$         | 8.85        |              |            |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |             | \$         | 5.63        |              |            |
| Fuel for Personal or Rental Cars                        |             | \$         | 6.62        |              |            |
| Large Items Purchased (over \$2,000)                    | \$<br>21.65 | \$         | 6.06        |              |            |
| Total Non-Food Spending Per Person                      | \$          | 48.93      | \$          | 36.94 \$     | 85.86      |
| Total Non-Food Spending                                 | \$          | 38,324,790 | \$          | 5,646,166 \$ | 43,970,956 |

| Category              | On-Grounds |            | C  | Off-Grounds |    |             |
|-----------------------|------------|------------|----|-------------|----|-------------|
| Lodging               |            | N/A        | \$ | 14,838,896  | \$ | 14,838,896  |
| Food & Beverage       | \$         | 46,884,270 | \$ | 8,994,746   | \$ | 55,879,016  |
| Non-Food Spending     | \$         | 38,324,790 | \$ | 5,646,166   | \$ | 43,970,956  |
| Total Direct Spending | \$         | 85,209,060 | \$ | 29,479,808  | \$ | 114,688,867 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Rodeo Competition Contestants Economic Activity

Category: Category Description: Rodeo Competition Contestants

Contestants participating in the Rodeo along with their friends, family and guests.

### **Number of People**

| Total Unique Registered Contestants           | 360   |
|---|-------|
| Average party size (inclusive of contestants) | 3.24  |
| Total Attendees                               | 1,168 |
| Total Attendees Surveyed                      | 480   |
| Total Surveyed as a % of Unique Entries       | 41.1% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 10.2%                   | 119                 | 119      |
| Texas but outside Greater Houston | 34.2%                   | 399                 | 399      |
| U.S. but outside Texas            | 50.6%                   | 591                 | 591      |
| International                     | 5.0%                    | 58                  | 58       |
| Total                             | 100.0%                  | 1,168               | 1,168    |

### Lodging

|                 |          | % in  |       |  |  |
|-----------------|----------|---|-------|--|--|
| Origin          | Visitors | Lodging in Greater Visitors in Loc<br>Houston |       |  |  |
| Greater Houston | 119      | 45.2%   | 54    |  |  |
| Visitors        | 1,048    | 96.9%   | 1,016 |  |  |
| Total           | 1,168    | 91.6%   | 1,070 |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors in Lodging |    | rerage Nightly<br>Ite per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|--------------------------|----|----------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 36.6%                     | 391                      | \$ | 31.61                            | 2.68           | 1.91            | 548            |
| RV/Camper                              | 13.1%                     | 140                      | \$ | -                                | 2.10           | 2.34            | 125            |
| Rodeo Villiage                         | 37.9%                     | 405                      |    |                                  | 2.02           | 2.17            | 376            |
| Friend's/Family's Home                 | 5.6%                      | 59                       |    |                                  | -              | 2.29            | -              |
| Peer-to-Peer                           | 5.2%                      | 56                       | \$ | 70.00                            | 2.56           | 2.80            | 51             |
| Other                                  | 1.6%                      | 17                       | \$ | 96.00                            | 3.00           | 1.25            | 42             |
| Total                                  | 100.0%                    | 1,070                    | S  | 38.65                            | 2.20           | 2.12            | 1,143          |
| Paid Lodging Sub-Total                 |                           | 465                      | \$ | 38.65                            | 2.67           | 1.99            | 641            |

| Lodging                                     | On-Grounds | Off-Grounds |        | Tot | al     |
|---|------------|-------------|--------|-----|--------|
| Visitors in Paid Lodging in Greater Houston |            |             | 465    |     |        |
| Average nightly rate per person             |            | \$          | 38.65  |     |        |
| Average length of stay (nights)             |            |             | 2.67   |     |        |
| Total Lodging Spending                      | N/A        | \$          | 48,035 | \$  | 48,035 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off-Grounds<br>(Visitors Only) |         | Total         |
|-------------------------------------|--------------------------------|--------------------------------|---------|---------------|
| Visitors                            |                                |                                | 1,048   |               |
| Average daily spending              |                                | \$                             | 47.37   |               |
| Average length of stay (days)       |                                |                                | 3.60    |               |
| Total Food & Beverage               | \$ 11,747                      | \$                             | 179,035 | \$<br>190,782 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |        | Off-Grounds<br>(Visitors Only) |         | Tota | ıl      |
|---|-------------------------------|--------|--------------------------------|---------|------|---------|
| Visitors  |                               | 1,168  |                                | 1,048   |      | 1,048   |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$     | 21.94                          |         |      |         |
| Shopping/Merchandise                                    | \$<br>24.53                   | \$     | 55.67                          |         |      |         |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>1.06                    | \$     | 14.36                          |         |      |         |
| Fuel for Personal or Rental Cars                        |                               | \$     | 41.13                          |         |      |         |
| Total Non-Food Spending Per Person                      | \$                            | 25.59  | \$                             | 133.10  | \$   | 158.70  |
| Total Non-Food Spending                                 | S                             | 29,882 | S                              | 139,541 | S    | 169,423 |

| Contestant Spending                                  | On-Grounds |       | Off-Grounds |        | Total  |
|--|------------|-------|-------------|--------|--------|
| Rodeo Contestants (Visitor Adjusted for Off-Grounds) |            | 360   |             | 323    |        |
| Truck/Trailer Expenses                               |            | \$    | 50          |        |        |
| Laundry Service and Dry Cleaning                     | \$<br>4    | \$    | 18          |        |        |
| Livestock Welfare                                    | \$<br>2    | \$    | 104         |        |        |
| Medical Care   | \$<br>2    | \$    | 4           |        |        |
| Other  | \$<br>-    | \$    | 5           |        |        |
| Total Contestant Spending per Contestant             | \$         | 8     | \$          | 180    | 188    |
| Total Company Spending                               | S          | 2,868 | \$          | 58,285 | 61,153 |

| Category              | On-Grounds |        | Off-Groun | Off-Grounds |         |
|-----------------------|------------|--------|-----------|-------------|---------|
| Lodging               |            | N/A    | \$ 48     | ,035 \$     | 48,035  |
| Food & Beverage       | \$         | 11,747 | \$ 179    | ,035 \$     | 190,782 |
| Non-Food Spending     | \$         | 32,751 | \$ 197    | ,826 \$     | 230,576 |
| Total Direct Spending | S          | 44,497 | \$ 424    | ,895 \$     | 469,392 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Sponsors Economic Activity

Category: Sponsors

Category Description: Companies sponsoring the Rodeo that have a physical presence on-site.

# **Number of People**

| Total Unique Registered Sponsors        | 81    |
|---|-------|
| Average people per Sponsor              | 24.25 |
| Total Attendees                         | 1,964 |
| Total Attendees Surveyed                | 485   |
| Total Surveyed as a % of Unique Entries | 24 7% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 65%                     | 1,285               | 1,285    |
| Texas but outside Greater Houston | 23%                     | 453                 | 453      |
| U.S. but outside Texas            | 12%                     | 226                 | 226      |
| Total                             | 100%                    | 1,964               | 1,964    |

# Lodging

| Origin          | Visitors | % in<br>Lodging | Visitors in<br>Lodging |
|-----------------|----------|-----------------|------------------------|
| Greater Houston | 1,285    | 0.0%            | 0                      |
| Visitors        | 679      | 71%             | 480                    |
| Total           | 1,964    | 24%             | 480                    |

| Where Visitors Stay    | % in Each<br>Lodging Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights People no |      | Room<br>Nights |
|------------------------|---------------------------|-----------------------------|------------------------------|--------------------------|------|----------------|
| Hotel/Motel            | 100%                      | 480                         | \$<br>87.09                  | 18.63                    | 1.58 | 891            |
| RV/Camper              |                           | -                           | \$<br>-                      | -                        | -    | -              |
| Friend's/Family's Home |                           | -                           | \$<br>-                      | -                        | -    | -              |
| Peer-to-Peer           |                           | -                           | \$<br>-                      | -                        | -    | -              |
| Other                  |                           | -                           | \$<br>-                      | -                        | -    | -              |
| Total                  | 100%                      | 480                         | \$<br>87.09                  | 18.63                    | 1.58 | 891            |
| Paid Lodging Sub-Total |                           | 480                         | \$<br>87.09                  | 18.63                    | 1.58 | 891            |

| Lodging                                     | On-Grounds | Off- | Grounds | Total   |       |
|---|------------|------|---------|---------|-------|
| Visitors in Paid Lodging in Greater Houston |            |      | 480     |         |       |
| Average nightly rate per person             |            | \$   | 87.09   |         |       |
| Average length of stay (nights)             |            |      | 18.63   |         |       |
| Total Lodging Spending                      | N/A        | \$   | 778,459 | \$ 778. | 3,459 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Off- | Grounds | Total         |
|-------------------------------------|--------------------------------|------|---------|---------------|
| Visitors                            |                                |      | 1,964   |               |
| Average daily spending              |                                | \$   | 7.21    |               |
| Average length of stay (days)       |                                |      | 16.50   |               |
| Total Food & Beverage               | \$ 690,582                     | \$   | 233,677 | \$<br>924,259 |

| Non-Food Spending                       | On-Grounds<br>(Total Spending) | Off-Grounds | Total               |
|---|--------------------------------|-------------|---------------------|
| Sponsors                                |                                |             |                     |
| Entertainment (Excluding Rodeo Tickets) |                                |             |                     |
| Local Labor for Booth Operations        |                                | \$          | 1,416,350           |
| Booth Setup                             |                                | \$          | 64,800              |
| Booth Supplies                          |                                | \$          | 1,411,304           |
| Equipment Rental                        |                                | \$          | 420,844             |
| Ground Transportation Expenses          |                                | \$          | 129,094             |
| Large Items Purchased (over \$2,000)    |                                |             |                     |
| Total Non-Food Spending Per Person      |                                |             |                     |
| Total Non-Food Spending                 | \$ -                           | \$          | 3,442,391 \$ 3,442, |

| Category              |    | On-Grounds | Off-Grounds |              | Total     |
|-----------------------|----|------------|-------------|--------------|-----------|
| Lodging               |    | N/A        | \$          | 778,459 \$   | 778,459   |
| Food & Beverage       | \$ | 690,582    | \$          | 233,677 \$   | 924,259   |
| Non-Food Spending     | \$ | -          | \$          | 3,442,391 \$ | 3,442,391 |
| Total Direct Spending | S  | 690,582    | S           | 4,454,526 \$ | 5,145,108 |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Volunteers Economic Activity

Category: Volunteers
Category Description: Volunteers at the HLSR.

### Number of People

| Total Unique Volunteers                 | 36,958 |
|---|--------|
| Average people with Volunteers          | 1.00   |
| Total Volunteers                        | 36,958 |
| Total Volunteers Surveyed               | 4,664  |
| Total Surveyed as a % of Unique Entries | 12.6%  |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 92.1%                   | 34,026              | 34,026   |
| Texas but outside Greater Houston | 7.4%                    | 2,726               | 2,726    |
| U.S. but outside Texas            | 0.5%                    | 198                 | 198      |
| International                     | 0.0%                    | 8                   | 8        |
| Total                             | 100.0%                  | 36,958              | 36,958   |

### Lodging

|                 |          | Prior to                              | Show                   | During 9                              | Show                   |
|-----------------|----------|---------------------------------------|------------------------|---------------------------------------|------------------------|
| Origin          | Visitors | % in<br>Lodging in<br>Greater Houston | Visitors in<br>Lodging | % in<br>Lodging in<br>Greater Houston | Visitors in<br>Lodging |
| Greater Houston | 34,026   | 9.0%                                  | 3,075                  | 9.3%                                  | 3,150                  |
| Visitors        | 2,932    | 35.1%                                 | 1,030                  | 46.7%                                 | 1,370                  |
| Total           | 36,958   | 11.1%                                 | 4,105                  | 12.2%                                 | 4,520                  |

### **Lodging Prior to the Rodeo**

| Where Visitors Stay in Greater<br>Houston | % in Each<br>Lodging Type | # of Visitors in Lodging | erage Nightly<br>te per Person | Average Nights | Room<br>Nights |
|---|---------------------------|--------------------------|--------------------------------|----------------|----------------|
| Hotel/Motel                               | 71.7%                     | 2,943                    | \$<br>202                      | 3.96           | 11,667         |
| RV/Camper                                 | 9.1%                      | 374                      | \$<br>81                       | 10.23          | 3,826          |
| Friend's/Family's Home                    | 0.0%                      | -                        | \$<br>-                        | -              | -              |
| Peer-to-Peer                              | 13.4%                     | 549                      | \$<br>166                      | 9.62           | 5,279          |
| Other                                     | 5.8%                      | 239                      | \$<br>107                      | 10.50          | 2,506          |
| Total                                     | 100.0%                    | 4,105                    | \$<br>181                      | 5.67           | 23,278         |
| Paid Lodging Sub-Total                    |                           | 4,105                    | \$<br>181                      | 5.67           | 23,278         |

### Lodging During the Rodeo

| Where Visitors Stay in Greater<br>Houston | % in Each<br>Lodging Type | # of Visitors<br>in Lodging | erage Nightly<br>e per Person | Average Nights | Room<br>Nights |
|---|---------------------------|-----------------------------|-------------------------------|----------------|----------------|
| Hotel/Motel                               | 67.8%                     | 3,064                       | \$<br>204                     | 6.34           | 19,431         |
| RV/Camper                                 | 11.2%                     | 507                         | \$<br>68                      | 14.67          | 7,431          |
| Friend's/Family's Home                    | 0.0%                      | -                           | \$<br>-                       | -              | -              |
| Peer-to-Peer                              | 16.9%                     | 764                         | \$<br>163                     | 13.10          | 10,010         |
| Other                                     | 4.1%                      | 185                         | \$<br>130                     | 15.23          | 2,817          |
| Total                                     | 100.0%                    | 4,520                       | \$<br>179                     | 8.78           | 39,690         |
| Paid Lodging Sub-Total                    |                           | 4,520                       | \$<br>179                     | 8.78           | 39,690         |

| Lodging                                     | Pric | or to Rodeo | Du | ring Rodeo |   | Total      |
|---|------|-------------|----|------------|---|------------|
| Visitors in Paid Lodging in Greater Houston |      | 4,105       |    | 4,520      |   |            |
| Average nightly rate per person             | \$   | 181         | \$ | 179        |   |            |
| Average length of stay (nights)             |      | 5.67        |    | 8.78       |   |            |
| Total Lodging Spending                      | \$   | 4,209,198   | \$ | 7,085,541  | S | 11,294,738 |

### Daily Expenditures

|  |       |            |    |                              |    | , =xpoa    |             |             |    |              |    |           |   |            |
|--|-------|------------|----|------------------------------|----|------------|-------------|-------------|----|--------------|----|-----------|---|------------|
| Food & Davisson                        |       | On-Grounds |    |                              |    |            | Off-Grounds |             |    |              |    |           |   |            |
| Food & Beverage<br>(Including Alcohol) | Prior | to Rodeo   |    | uring Rodeo<br>tal Spending) |    | Total      | Pric        | or to Rodeo | ı  | Ouring Rodeo |    | Total     |   | Total      |
| Visitors                               |       | 2,932      |    |                              |    |            |             | 2,932       |    | 2,932        |    | 2,932     |   |            |
| Average daily spending                 | \$    | 45.48      |    |                              |    |            | \$          | 65.53       | \$ | 65.12        | \$ | 65.29     |   |            |
| Average length of stay (days)          |       | 5.31       |    |                              |    |            |             | 4.69        |    | 6.56         |    | 11.25     |   |            |
| Total Food & Beverage                  | S     | 708,331    | \$ | 11,007,715                   | \$ | 11,716,047 | \$          | 900,381     | \$ | 1,253,501    | \$ | 2,153,881 | S | 13,161,597 |

| Non Food Casadian  |      |          |     | On-Grounds   |    |        | Off-Grounds |              |    |              |    |        | Total |
|--|------|----------|-----|--------------|----|--------|-------------|--------------|----|--------------|----|--------|-------|
| Non-Food Spending  | Prio | to Rodeo | - [ | During Rodeo |    | Total  | Pr          | ior to Rodeo |    | During Rodeo |    | Total  | iotai |
| Visitors   |      | 36,958   |     | 36,958       |    | 36,958 |             | 2,932        |    | 2,932        |    | 2,932  | 2,93  |
| Entertainment (Excluding Rodeo<br>Tickets)                 |      |          |     |              | s  |        | \$          | 71.55        | \$ | 31.19        | \$ | 102.74 |       |
| Shopping/Merchandise                                       | \$   | 105.98   | \$  | 11.59        | \$ | 117.57 | \$          | 146.11       | \$ | 120.81       | \$ | 266.92 |       |
| Ground Transportation Expenses<br>(Rental Car, Uber, Lyft) | \$   | 12.76    | \$  | 3.06         | s  | 15.82  | \$          | 38.53        | \$ | 10.77        | \$ | 49.30  |       |
| Fuel for Personal or Rental Cars                           |      |          |     |              | \$ | -      | \$          | 55.63        | \$ | 103.84       | \$ | 159.47 |       |
| Large Purchases  |      |          |     |              | \$ |        |             |              | \$ | 95.89        | \$ | 95.89  |       |

| Total Non-Food Spending Per Person | \$ | 118.73    | \$<br>14.65   | \$<br>133.38    | \$<br>311.83  | \$<br>362.50    | \$<br>674.33    | \$ | 807.71    |
|------------------------------------|----|-----------|---------------|-----------------|---------------|-----------------|-----------------|----|-----------|
| Total Non-Food Spending            | S  | 4,388,180 | \$<br>541,359 | \$<br>4,929,539 | \$<br>914,251 | \$<br>1,062,828 | \$<br>1,977,079 | S  | 6,906,618 |

|                       | <u> </u>      |    |            |               |
|-----------------------|---------------|----|------------|---------------|
| Category              | On-Grounds    | Of | f-Grounds  | Total         |
| Lodging               | \$ 4,209,198  | \$ | 7,085,541  | \$ 11,294,738 |
| Food & Beverage       | \$ 11,716,047 | \$ | 2,153,881  | \$ 13,869,928 |
| Non-Food Spending     | \$ 4,929,539  | \$ | 1,977,079  | \$ 6,906,618  |
| Total Direct Spending | \$ 20,854,783 | \$ | 11,216,501 | \$ 32,071,284 |



# **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 Direct Impact - WCBBQ Contest Attendees **Economic Activity**

Category: WCBBQ Contest Attendees

Ticketed attendees at the WCBBQ Contest Category Description:

### **Number of People**

| Total Scanned Attendance                | 158,049 |
|---|---------|
| Average days attended WCBBQ Contest     | 1.75    |
| Total Unique Entries                    | 90,191  |
| Total Attendees Surveyed                | 682     |
| Total Surveyed as a % of Unique Entries | 0.8%    |

# Adjustment for Non-Incremental Visitors Percentage of visitors who were in Greater Houston for another reason but also attended the Rodeo.

13.3%

### **Incremental Visitors**

| Attendee Origin                   | Percent of | Unique              | Visitors | Non-Incremental | Incremental |
|-----------------------------------|------------|---------------------|----------|-----------------|-------------|
| Attendee Origin                   | Attendees  | Attendees Attendees |          | Visitors        | Visitors    |
| Greater Houston                   | 67.1%      | 60,523              | 60,523   | 0               | 60,523      |
| Texas but outside Greater Houston | 20.1%      | 18,140              | 18,140   | 2,419           | 15,721      |
| U.S. but outside Texas            | 11.5%      | 10,341              | 10,341   | 1,379           | 8,963       |
| Outside U.S.                      | 1.3%       | 1,187               | 1,187    | 158             | 1,028       |
| Total                             | 100.0%     | 90,191              | 90,191   | 3,956           | 86,235      |

# Lodging

| Origin          | Incremental<br>Visitors | % in<br>Lodging in Greater<br>Houston | Incremental<br>Visitors in Lodging |
|-----------------|-------------------------|---------------------------------------|------------------------------------|
| Greater Houston | 60,523                  | 24%                                   | 14,709                             |
| Visitors        | 25,712                  | 75%                                   | 19,215                             |
| Total           | 86,235                  | 39%                                   | 33,924                             |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | rage Nightly<br>e per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 70.1%                     | 23,792                      | \$<br>111.33                 | 3.20           | 2.68            | 28,472         |
| RV/Camper                              | 7.4%                      | 2,504                       | \$<br>-                      | 3.17           | 4.80            | 1,652          |
| Friend's/Family's Home                 | 17.8%                     | 6,033                       | \$<br>-                      | 3.42           | 3.12            | 6,609          |
| Peer-to-Peer                           | 4.7%                      | 1,594                       | \$<br>118.75                 | 2.00           | 2.40            | 1,328          |
| Other                                  | 0.0%                      | -                           | \$<br>-                      | -              | -               | -              |
| Total                                  | 100.0%                    | 33,924                      | \$<br>111.79                 | 3.18           | 2.90            | 38,061         |
| Paid Lodging Sub-Total                 |                           | 25,386                      | \$<br>111.79                 | 3.13           | 2.66            | 29,800         |

| Lodging                                     | On-Grounds | Off- | -Grounds  | Total           |
|---|------------|------|-----------|-----------------|
| Visitors in Paid Lodging in Greater Houston |            |      | 25,386    |                 |
| Average nightly rate per person             |            | \$   | 111.79    |                 |
| Average length of stay (nights)             |            |      | 3.13      |                 |
| Total Lodging Spending                      | N/A        | \$   | 8,870,783 | \$<br>8,870,783 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds<br>(Total Spending) | Of | f-Grounds | Total           |
|-------------------------------------|--------------------------------|----|-----------|-----------------|
| Visitors                            |                                |    | 25,712    |                 |
| Average daily spending              |                                | \$ | 17        |                 |
| Average length of stay (days)       |                                |    | 3.76      |                 |
| Total Food & Beverage               | \$ 2,354,356                   | \$ | 1,645,584 | \$<br>3,999,940 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |           | Off-Grounds<br>(Visitors Only) |            | Total     |
|---|-------------------------------|-----------|--------------------------------|------------|-----------|
| Visitors  |                               | 86,235    |                                | 25,712     |           |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$        | 4.04                           |            |           |
| Shopping/Merchandise                                    | \$<br>15.10                   | \$        | 5.61                           |            |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) |                               | \$        | 15.84                          |            |           |
| Fuel for Personal or Rental Cars                        |                               | \$        | 5.08                           |            |           |
| Large Items Purchased (over \$2,000)                    | \$<br>0.20                    | \$        | -                              |            |           |
| Total Non-Food Spending Per Person                      | \$                            | 15.30     | \$                             | 30.58 \$   | 45.87     |
| Total Non-Food Spending                                 | \$                            | 1,319,071 | \$                             | 786,166 \$ | 2,105,237 |

| Category              | On-Grounds |           | Off | Off-Grounds |    |            |
|-----------------------|------------|-----------|-----|-------------|----|------------|
| Lodging               |            | N/A       | \$  | 8,870,783   | \$ | 8,870,783  |
| Food & Beverage       | \$         | 2,354,356 | \$  | 1,645,584   | \$ | 3,999,940  |
| Non-Food Spending     | \$         | 1,319,071 | \$  | 786,166     | \$ | 2,105,237  |
| Total Direct Spending | \$         | 3,673,427 | \$  | 11,302,533  | \$ | 14,975,959 |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - WCBBQ Contest Teams Economic Activity

Category: Category Description:

WCBBQ Contest Teams Teams participating in the WCBBQ Contest.

### **Number of People**

| Registered Teams                        | 252   |
|---|-------|
| Average People per Team                 | 18.67 |
| Total Attendees                         | 4,705 |
| Total Attendees Surveyed                | 4,033 |
| Total Surveyed as a % of Unique Entries | 85.7% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 75.2%                   | 3,540               | 3,540    |
| Texas but outside Greater Houston | 21.2%                   | 998                 | 998      |
| U.S. but outside Texas            | 2.5%                    | 116                 | 116      |
| International                     | 1.1%                    | 50                  | 50       |
| Total                             | 100.0%                  | 4,705               | 4,705    |

### Lodging

|                 | % in     |   |       |  |  |  |  |
|-----------------|----------|---|-------|--|--|--|--|
| Origin          | Visitors | Lodging in Greater Visitors in L<br>Houston |       |  |  |  |  |
| Greater Houston | 3,540    | 45.4%                                       | 1,608 |  |  |  |  |
| Visitors        | 1,165    | 94.9%                                       | 1,105 |  |  |  |  |
| Total           | 4,705    | 57.7%                                       | 2,714 |  |  |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 67.4%                     | 1,828                       | \$<br>118.53                   | 3.36           | 1.82            | 3,381          |
| RV/Camper                              | 15.3%                     | 414                         | \$<br>51.20                    | 3.15           | 1.93            | 676            |
| Friend's/Family's Home                 | 5.1%                      | 139                         |                                | 3.37           | 1.00            | 468            |
| Peer-to-Peer                           | 12.3%                     | 332                         | \$<br>84.03                    | 4.73           | 3.43            | 458            |
| Other                                  | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Total                                  | 100.0%                    | 2,714                       | \$<br>103.26                   | 3.50           | 1.99            | 4,983          |
| Paid Lodging Sub-Total                 |                           | 2,575                       | \$<br>103.26                   | 3.51           | 2.05            | 4,515          |

| Lodging                                     | On-Grounds | Off | -Grounds | Total         |
|---|------------|-----|----------|---------------|
| Visitors in Paid Lodging in Greater Houston |            |     | 2,575    |               |
| Average nightly rate per person             |            | \$  | 103.26   |               |
| Average length of stay (nights)             |            |     | 3.51     |               |
| Total Lodging Spending                      | N/A        | \$  | 932,244  | \$<br>932,244 |

# Daily Expenditures

| Food & Beverage (Including Alcohol) | On-Grounds<br>(All Attendees) |        | Off-Grounds<br>(Visitors Only) |        | Total   |
|-------------------------------------|-------------------------------|--------|--------------------------------|--------|---------|
| Visitors                            |                               |        | 1,                             | 165    |         |
| Average daily spending              |                               |        | \$ 34                          | .76    |         |
| Average length of stay (days)       |                               |        | :                              | .85    |         |
| Total Food & Beverage               | S                             | 62,220 | \$ 115,                        | 244 \$ | 177,464 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |         | Off-Grounds<br>(Visitors Only) |            | Total     |
|---|-------------------------------|---------|--------------------------------|------------|-----------|
| Visitors  |                               | 4,705   |                                | 1,165      | 1,165     |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$      | 172.10                         |            |           |
| Shopping/Merchandise                                    | \$<br>82.23                   | \$      | 148.97                         |            |           |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>36.72                   | \$      | 81.03                          |            |           |
| Fuel for Personal or Rental Cars                        |                               | \$      | 18.17                          |            |           |
| Total Non-Food Spending Per Person                      | \$                            | 118.95  | \$                             | 420.27 \$  | 539.22    |
| Total Non-Food Spending                                 | \$                            | 559,691 | \$                             | 489,589 \$ | 1,049,280 |

| Team Spending                        | On-Grounds<br>(Total Spending | )       | Off-Ground | s          | Total         |
|--------------------------------------|-------------------------------|---------|------------|------------|---------------|
| Contest Teams                        |                               | 252     |            | 252        |               |
| Food for Cooking                     | \$<br>460                     | \$      | 12,955     |            |               |
| Supplies                             |                               | \$      | 4,826      |            |               |
| Tent, furniture and fixtures rental  |                               | \$      | 13,255     |            |               |
| Catering                             | \$<br>127                     | \$      | 896        |            |               |
| Utilities                            | \$<br>200                     | \$      | 2,712      |            |               |
| Entertainment                        | \$<br>194                     | \$      | 6,285      |            |               |
| Private Security                     | \$<br>172                     | \$      | 2,984      |            |               |
| Wood                                 | \$<br>22                      | \$      | 656        |            |               |
| Other                                |                               | \$      | 4,203      |            |               |
| Total Spending per Team              | \$                            | 1,176   | \$         | 48,771     | \$ 49,948     |
| Team Spending                        | \$                            | 296,392 | \$         | 12,290,417 |               |
| Plus Performers for Large Team Tents |                               |         | \$         | 667,431    |               |
| Total Team Spending                  | S                             | 296,392 | \$         | 12,957,848 | \$ 13,254,240 |

| Category              | C  | On-Grounds |              | Off-Grounds |            |  |
|-----------------------|----|------------|--------------|-------------|------------|--|
| Lodging               |    | N/A        | \$ 932,24    | 4 \$        | 932,244    |  |
| Food & Beverage       | \$ | 62,220     | \$ 115,24    | 4 \$        | 177,464    |  |
| Non-Food Spending     | \$ | 856,083    | \$ 13,447,43 | 7 \$        | 14,303,519 |  |
| Total Direct Spending | S  | 918,303    | \$ 14,494,92 | 4 \$        | 15,413,227 |  |



### Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - Wildlife Expo Exhibitors Economic Activity

Category: Wildlife Expo Exhibitors
Category Description: Exhibitors at the Wildlife Expo.

# **Number of People**

| Total Unique Registered Exhibitors      | 18    |
|---|-------|
| Average people per Exhibitor            | 1.92  |
| Total Attendees                         | 35    |
| Total Attendees Surveyed                | 25    |
| Total Surveyed as a % of Unique Entries | 72.2% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 88.0%                   | 30                  | 30       |
| Texas but outside Greater Houston | 12.0%                   | 4                   | 4        |
| U.S. but outside Texas            | 0.0%                    | 0                   | 0        |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 35                  | 35       |

# Lodging

|                 | % in     |                               |                     |  |
|-----------------|----------|-------------------------------|---------------------|--|
| Origin          | Visitors | Lodging in Greater<br>Houston | Visitors in Lodging |  |
| Greater Houston | 30       | 5.9%                          | 2                   |  |
| Visitors        | 4        | 0.0%                          | 0                   |  |
| Total           | 35       | 5.2%                          | 2                   |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 20.0%                     | 0.4                         | \$<br>600.00                   | 4.00           | 1.00            | 1              |
| RV/Camper                              | 0.0%                      | -                           | \$<br>-                        | -              |                 | -              |
| Friend's/Family's Home                 | 80.0%                     | 1.4                         |                                | -              | -               | -              |
| Peer-to-Peer                           | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Other                                  | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Total                                  | 100.0%                    | 1.8                         | \$<br>600.00                   | 0.80           | 1.00            | 1              |
| Paid Lodging Sub-Total                 |                           | 0                           | \$<br>600.00                   | 4.00           | 1.00            | 1              |

| Lodging                                     | On-Grounds | Off-Grounds | Total  |
|---|------------|-------------|--------|
| Visitors in Paid Lodging in Greater Houston |            | 0           |        |
| Average nightly rate per person             |            | \$ 600.00   |        |
| Average length of stay (nights)             |            | 4.00        |        |
| Total Lodging Spending                      | N/A        | \$ 860      | \$ 860 |

# **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Ground<br>(All Attended |         | Off-Grounds<br>(Visitors Only) |          |
|-------------------------------------|----------------------------|---------|--------------------------------|----------|
| Visitors                            |                            |         | 4                              |          |
| Average daily spending              |                            | \$      | 33.33                          |          |
| Average length of stay (days)       |                            |         | 3.00                           |          |
| Total Food & Beverage               | \$ 6.                      | ,010 \$ | 415                            | \$ 6,426 |

| Non-Food Spending                                       | On-Grounds<br>(All Attendees) |        | Off-Grounds<br>(Visitors Only) |           | Total  |
|---|-------------------------------|--------|--------------------------------|-----------|--------|
| Visitors  |                               | 35     |                                | 4         | 4      |
| Entertainment (Excluding Rodeo Tickets)                 |                               | \$     | 80.00                          |           |        |
| Shopping/Merchandise                                    | \$<br>259.60                  | \$     | 200.00                         |           |        |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$<br>-                       | \$     | -                              |           |        |
| Fuel for Personal or Rental Cars                        |                               | \$     | 53.33                          |           |        |
| Total Non-Food Spending Per Person                      | \$                            | 259.60 | \$                             | 333.33 \$ | 592.93 |
| Total Non-Food Spending                                 | \$                            | 8,986  | \$                             | 1,385 \$  | 10,371 |

| Spending                     | On-Grounds |    | Off-Grounds |          | Total |
|------------------------------|------------|----|-------------|----------|-------|
| Exhibitors                   |            | 18 |             | 18       |       |
| Booth Supplies               |            | \$ | 231         |          |       |
| Labor                        |            | \$ | 154         |          |       |
| Other                        | \$<br>-    | \$ | -           |          |       |
| Total Spending per Exhibitor | \$         | -  | \$          | 385 \$   | 385   |
| Total Spending               | S          | -  | \$          | 6,923 \$ | 6,923 |

| Category              | On-G | On-Grounds |    | Off-Grounds |        |
|-----------------------|------|------------|----|-------------|--------|
| Lodging               | 1    | I/A        | \$ | 860 \$      | 860    |
| Food & Beverage       | \$   | 6,010      | \$ | 415 \$      | 6,426  |
| Non-Food Spending     | \$   | 8,986      | \$ | 8,308 \$    | 17,294 |
| Total Direct Spending | S    | 14,996     | \$ | 9,583 \$    | 24,580 |



### **Houston Livestock Show and Rodeo** Economic Impact Study - 2024 **Direct Impact - Young Guns Participants Economic Activity**

Category: Young Guns Participants

Youth sporting clay competition hosted as part of the Rodeo's ranching and wildlife program. This category includes participants and Category Description:

others attending with them.

### **Number of People**

| Total Unique Registered Entries           | 539   |
|---|-------|
| Average party size (inclusive of entries) | 3.54  |
| Total Attendees                           | 1,906 |
| Total Attendees Surveyed                  | 464   |
| Total Surveyed as a % of Unique Entries   | 24 3% |

### **Visitors**

| Attendee Origin                   | Percent of<br>Attendees | Unique<br>Attendees | Visitors |
|-----------------------------------|-------------------------|---------------------|----------|
| Greater Houston                   | 40.5%                   | 772                 | 772      |
| Texas but outside Greater Houston | 59.5%                   | 1,134               | 1,134    |
| U.S. but outside Texas            | 0.0%                    | 0                   | 0        |
| International                     | 0.0%                    | 0                   | 0        |
| Total                             | 100.0%                  | 1,906               | 1,906    |

### Lodging

|                 |          | % in                          |                     |  |  |
|-----------------|----------|-------------------------------|---------------------|--|--|
| Origin          | Visitors | Lodging in Greater<br>Houston | Visitors in Lodging |  |  |
| Greater Houston | 772      | 20.4%                         | 158                 |  |  |
| Visitors        | 1,134    | 75.6%                         | 857                 |  |  |
| Total           | 1,906    | 53.2%                         | 1,015               |  |  |

| Where Visitors Stay in Greater Houston | % in Each Lodging<br>Type | # of Visitors<br>in Lodging | erage Nightly<br>te per Person | Average Nights | People per Room | Room<br>Nights |
|--|---------------------------|-----------------------------|--------------------------------|----------------|-----------------|----------------|
| Hotel/Motel                            | 77.0%                     | 782                         | \$<br>42.37                    | 1.73           | 2.67            | 507            |
| RV/Camper                              | 2.0%                      | 21                          | \$<br>21.25                    | 3.00           | 4.00            | 16             |
| Friend's/Family's Home                 | 9.7%                      | 98                          |                                | 0.58           | -               | -              |
| Peer-to-Peer                           | 11.2%                     | 114                         | \$<br>88.64                    | 2.00           | 3.12            | 73             |
| Other                                  | 0.0%                      | -                           | \$<br>-                        | -              | -               | -              |
| Total                                  | 100.0%                    | 1,015                       | \$<br>47.65                    | 1.67           | 2.75            | 595            |
| Paid Lodging Sub-Total                 |                           | 916                         | \$<br>47.65                    | 1.79           | 2.75            | 595            |

| Lodging                                     | On-Grounds | Off | f-Grounds | To | otal   |
|---|------------|-----|-----------|----|--------|
| Visitors in Paid Lodging in Greater Houston |            |     | 916       |    |        |
| Average nightly rate per person             |            | \$  | 47.65     |    |        |
| Average length of stay (nights)             |            |     | 1.79      |    |        |
| Total Lodging Spending                      | N/A        | \$  | 78,176    | \$ | 78,176 |

### **Daily Expenditures**

| Food & Beverage (Including Alcohol) | On-Grounds | Off-Grounds |           | Total  |
|-------------------------------------|------------|-------------|-----------|--------|
| Visitors                            |            |             | 1,134     |        |
| Average daily spending              |            | \$          | 37.81     |        |
| Average length of stay (days)       |            |             | 1.73      |        |
| Total Food & Beverage               | N/A        | \$          | 74,298 \$ | 74,298 |

| Non-Food Spending                                       | On-Grounds | Off-Ground | s          | Total   |
|---|------------|------------|------------|---------|
| Visitors  |            |            | 1,134      | 1,134   |
| Entertainment (Excluding Rodeo Tickets)                 | \$         | 16.66      |            |         |
| Shopping/Merchandise                                    | \$         | 51.85      |            |         |
| Ground Transportation Expenses (Rental Car, Uber, Lyft) | \$         | 1.86       |            |         |
| Fuel for Personal or Rental Cars                        | \$         | 81.98      |            |         |
| Total Non-Food Spending Per Person                      |            | \$         | 152.35 \$  | 152.35  |
| Total Non-Food Spending                                 | N/A        | \$         | 172,736 \$ | 172,736 |

| Category              | On-Grounds | Off-Grounds |         | Total         |  |
|-----------------------|------------|-------------|---------|---------------|--|
| Lodging               |            | \$          | 78,176  | \$<br>78,176  |  |
| Food & Beverage       | N/A        | \$          | 74,298  | \$<br>74,298  |  |
| Non-Food Spending     |            | \$          | 172,736 | \$<br>172,736 |  |
| Total Direct Spending | N/A        | \$          | 325,210 | \$<br>325,210 |  |



# Houston Livestock Show and Rodeo Economic Impact Study - 2024 Direct Impact - HLSR Expenditures

# **HLSR Expenditures For Production and Presentation of the Rodeo**

|   | Total<br>(Activity) | ,  | Visitor Funded<br>Portion<br>(Impact) |
|---|---------------------|----|---------------------------------------|
| Salaries  | \$<br>14,133,675    | \$ | 3,895,390                             |
| Rodeo production  | \$<br>11,174,449    | \$ | 3,079,796                             |
| Contract, insurance and professional services               | \$<br>23,958,976    | \$ | 6,603,347                             |
| Equipment and facility expenses                             | \$<br>15,054,692    | \$ | 4,149,232                             |
| Repairs and maintenance                                     | \$<br>1,345,680     | \$ | 370,884                               |
| Food and beverage purchases not for resale                  | \$<br>2,488,503     | \$ | 685,858                               |
| Printing, advertising, awards, badges and promotional items | \$<br>11,221,038    | \$ | 3,092,637                             |
| Supplies and consumables                                    | \$<br>3,173,579     | \$ | 874,672                               |
| Shipping, licenses, fees, and other expenses                | \$<br>693,981       | \$ | 191,269                               |
| Total   | \$<br>83,244,574    | \$ | 22,943,085                            |



2024 Houston Livestock Show and Rodeo™ **Economic Impact Study Attachments** Show and Rodeo

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